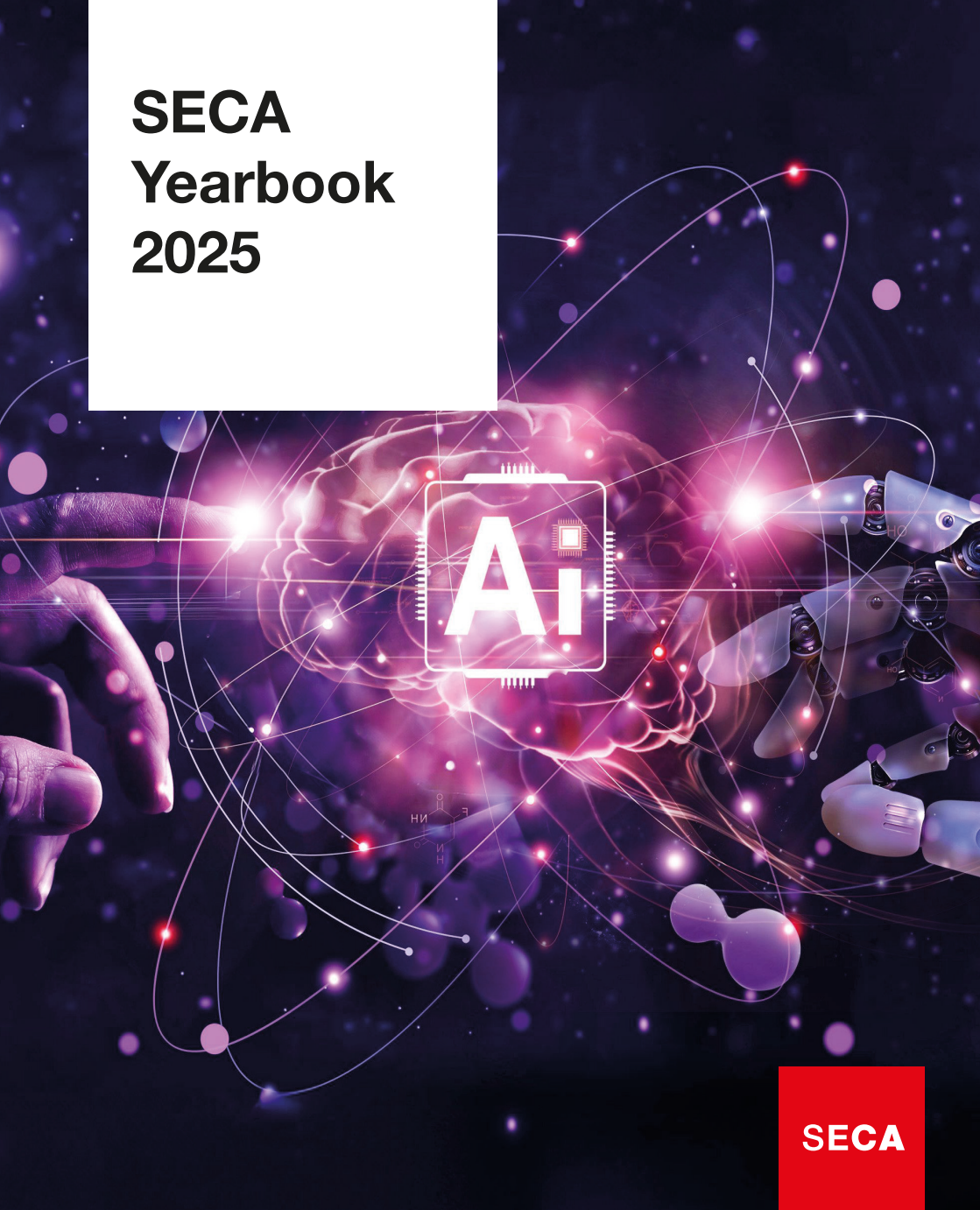


# SECA Yearbook 2025



**SECA**

Swiss Private Equity & Corporate Finance Association  
Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

The Swiss Private Equity & Corporate Finance Association (SECA) is the representative body for Switzerland's private equity, venture capital and corporate finance industries. SECA has the objective to promote private equity and corporate finance activities in Switzerland. Meanwhile, SECA has a strong base of more than 550 members, which is composed of several investment companies, banks, corporate finance advisors, auditing companies, management consultants, lawyers and private investors.

**SECA Yearbook 2025**

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Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

# SECA Yearbook 2025

# Weiterbildung am IFZ

Als Institut der Hochschule Luzern – Wirtschaft sind wir in der Schweiz das führende Fachhochschulinstitut im Finanzbereich. Seit mehr als 25 Jahren bieten wir Finanzfachpersonen aus Unternehmen sowie Fach- und Führungskräften aus der Finanzbranche Weiterbildungen, Forschungs- sowie Beratungsdienstleistungen an.

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- MAS Immobilienmanagement
- MAS Pensionskassen Management
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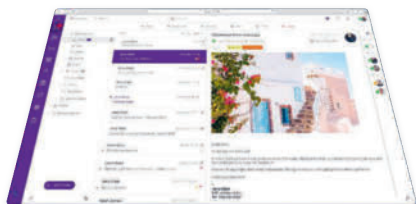
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# The only office rule is: there is no office.

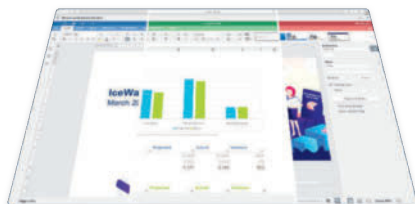
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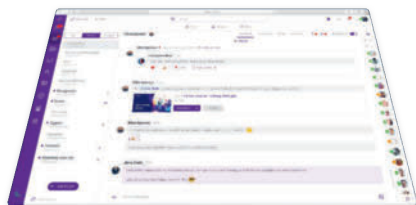
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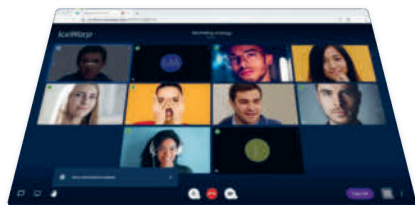
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# Report from the Chairman

# Report from the Chairman

Dear Members and Readers,

In 2024, the private equity industry in Switzerland showed a mixed development. After the record year 2021, key performance indicators like the total volume of M&A transactions, IPOs or fund raising activity recorded a significant decline in 2022/23 and throughout 2024. Early 2025 is best described in Bob Dylan's song: "The times they are a-Changin'...." and change we will see.

Despite the general decline, the **Swiss buyout market** remained robust in the small and mid-cap segment. These transactions are often less dependent on international debt financing and are often financed by Swiss banks. For larger deals, on the other hand, private equity firms increasingly had to fall back on international credit markets, with private lenders playing an increasingly important role.

Swiss fund managers oversaw around CHF 360 billion in private market investments by the end of 2024. Notably, our country has positioned itself as a hub for impact investing. Switzerland boosts 18 impact asset managers who collectively manage 83 private asset impact funds, with combined assets under management totaling CHF 9.52 billion. This puts Switzerland among the **top three countries globally** in terms of managing private assets impact funds.

A notable trend in the general asset management industry was the increase in sustainable and impact investment. By the end of 2024, sustainability-related investments in Switzerland reached a volume of CHF 1,660 billion, which underlines the growing importance of environmental, social and governance (ESG) criteria in the investment strategy.

The important **Swiss venture capital (VC) market** experienced a decline in total investments and the number of financing rounds (357 deals) compared to the previous year. Specifically, investments in Swiss startups totaled CHF 2.4 billion, marking an 8.5% decrease from 2023. The number of financing rounds also fell, reflecting a cautious investment climate influenced by increased interest rates and economic uncertainties. This stands in the context of European tech companies which secured EUR 74.4 billion across over 3'700 deals. When compared to 2023, this figure is higher by more than 10% (EUR 67 billion). This is a positive shift in investment activity, however, the 2024 figures remain about 30% below the peak of EUR 101 billion (2021).

In Switzerland **Biotech** and **Medtech** sectors demonstrated resilience amid the overall downturn. Notably, the biotech industry raised over CHF 739.2 million in venture capital investments, a significant 50% increase from the previous year. While the ICT sector secured CHF 520.8 million 2024, indicating continued interest, the overall investment in early-stage tech ventures faced challenges.

The number of active VC funds remained robust, with 46 funds engaged in fundraising activities. Smaller funds (up to CHF 50 million) primarily focused on Swiss startups, whereas larger funds (over CHF 250 million) adopted a broader international scope. Investor sentiment showed cautious optimism, with many anticipating increased fundraising and investment activities despite prevailing economic challenges.

On the regulatory side, on March 1, 2024, the Limited Qualified Investor Fund (L-QIF) was introduced, a fund vehicle that is exempt from FINMA supervision and offers flexible investment rules. It remains to be seen to what extent the L-QIF will become more important in the venture capital segment.

A notable concern was the decrease in mid-sized investments (CHF 10–20 million), historically a weak point in the Swiss market. This investment gap poses potential challenges for the growth of smaller enterprises, particularly in niche sectors. Additionally, early-stage tech startups encountered significant hurdles in securing adequate funding, highlighting a need for targeted support to sustain innovation.

In summary, 2024 was a year of adjustment for the Swiss private market, characterized by reduced overall investments and financing rounds. Despite these challenges, sectors like biotech and medtech showcased notable growth, underscoring the dynamic and evolving nature of Switzerland's startup ecosystem.

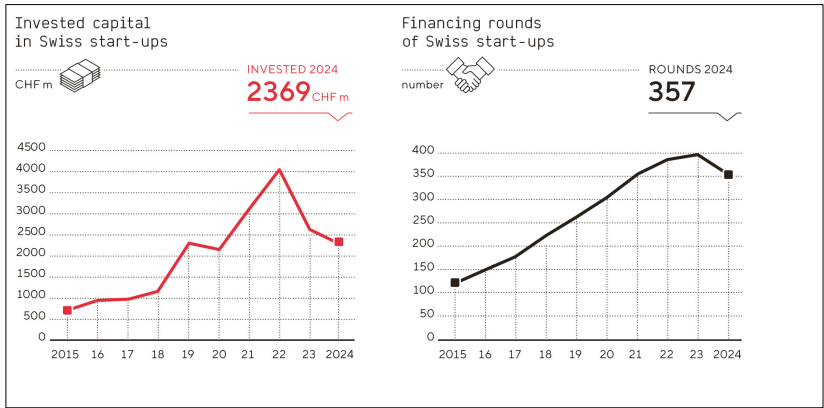


Figure 1: Invested Capital & Fund Raising Round in Swiss Start-ups.  
Source: Swiss Venture Capital Report 2025, p.7

The private equity and venture capital industry has evolved over the past decade. Measured by size there are more than EUR 1 trillion assets under management in Europe and more importantly the performance data shows solid financial returns created by private equity and venture capital. European mid-market-buyouts are a clear engine of growth generating some of the best long-term returns for investors, delivering 16.55% performance to the end of 2023, significantly better than listed equity benchmarks. Yet performance research shows that all industry segments perform strongly compared with public stocks and have returns that match or exceed those from North America or Asian funds.

SECA – fostering venture capital and private equity

Job creation, solid long-term financial performance and technological innovation are all aspects of private equity and venture capital activity, which SECA has analysed, documented and communicated over years. These are compelling reasons for continued investment support from pension funds, insurers and other institutional investors as well as enhanced appreciation among Swiss policymakers. Our lobbying work has positioned private equity and venture capital at the highest levels of government and central banking policy, private capital is seen as critical to the necessary transition to more sustainable economies and independent defence policy.

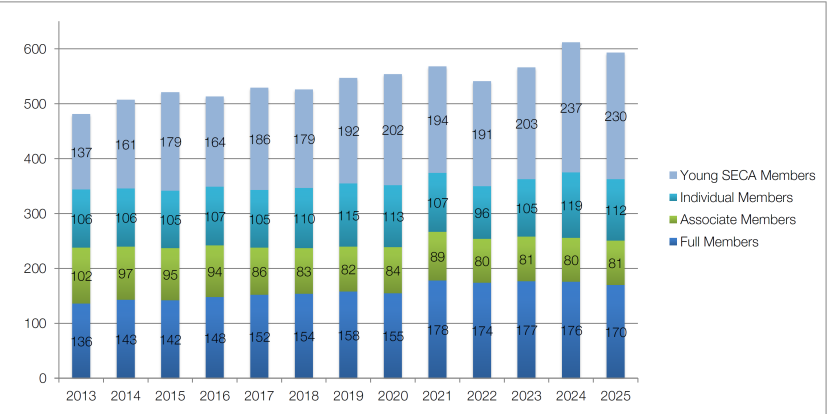


Figure 3: Growth of “Swiss Institutional Private Equity” SECA Memberships over the last 12 year.

As SECA continues to grow and support Switzerland's vibrant private equity, VC and corporate finance community of 612 members by end of 2024. In 2024, we engaged in a variety of activities to promote and support the private market industries in Switzerland across several key areas:

- 1. SECA actively represented** the interests of Switzerland's private equity, venture capital and corporate finance sectors. We focused on advocating for favorable regulatory and business environments to support industry growth, engaging in dialogues with policy makers and stakeholders like on June 26, 2024 in the event on “Swiss Private Markets in a New Geopolitical World” or the Young SECA event with Alt Bundesrat Ueli Maurer on March 21, 2024.
- 2. SECA organized numerous events**, providing networking opportunities for industry professionals. These events included workshops, training sessions, and the SECA congress, which facilitated connections and collaborations among members and other stakeholders. Our 20th SECA conference was conducted on July 3, 2024 at the SIX conference center.
- 3. We were involved in the publication** of various industry reports, including the European Private Equity Activity Report, which provides insights into market trends and industry statistics. The Swiss Venture Capital Report 2025 was the most featured industry publication in 2024 and 2025. SECA also published newsletters, research and yearbooks that shared news and updates relevant to the industry.

**4. Our top tier educational resources** such as online training sessions focusing on private equity topics, catering to professionals seeking to enhance their knowledge and skills in the industry. Check out our new website for educational offers which fit your needs ([www.seca.ch](http://www.seca.ch)).

**5. Our legal and Tax chapter** worked hard to improve and disseminating standard legal documentation and guidelines, such as model documentation for limited partnerships, equity financing, and convertible loans. These efforts are aimed at standardizing practices and enhance transparency and efficiency within the industry. On September 4, 2024 we hosted an event on the new L-QIF fund vehicle.

**6. We collaborated with Invest Europe**, the leading entity in the European private equity scene. SECA engaged in joint activities and shared best practices to foster a sustainable ecosystem supporting innovation and entrepreneurship across Europe.

**7. Our working group on impact investing** pushed their agenda and organized several events, like the webinar on “Impact & ESG deep dive – Article 8 versus 9 funds – legal and commercial perspectives” (July 10, 2024).

These new initiatives underscore SECA’s commitment to advancing the private equity and corporate finance sectors in Switzerland, enhancing industry standards, and fostering international cooperation.

### Legal and Tax – AIFMD

The new Swiss L-QIF fund is available since 2024. This new fund type will benefit from a much lighter and faster setup process as it will not need to be FINMA-registered nor will it be subject to supervision. However, it is only open to qualified investors and will need to be managed by a regulated fund manager.

The Alternative Investment Fund Managers Directive (AIFMD or Directive 2011/61/EU) creates a comprehensive regulatory and supervisory framework for the management and marketing of private equity, venture capital and other alternative investment funds (AIFs) in the European Economic Area. While fund managers with less than €500 million under management are exempted from the full requirements of the AIFMD, they are still subject to a simplified registration and reporting regime.

A review of the AIFMD framework has been ongoing since 2021, introducing important changes to the framework at the request of the industry:

- Delegation: additional reporting requirements and increased role for ESMA in oversight of delegation activities, clarification on the number of individuals who need to be employed by the AIFM
- Loan-origination/liquidity rules: new liquidity management tools for open-ended funds
- Reporting: expected modifications to the fees disclosure
- Depositaries: authorities to allow depositary services to be located in another Member State

The new rules will be applicable as of 16 April 2026, although some technical measures are still to be prepared by the European Securities Markets Authority (ESMA). We continue to work to shape rules via Solvency II and ELTIF frameworks.



## Industry Data and Research Publications

SECA is the most trusted source of reliable data on the Swiss private equity and venture capital market. We aim to underpin our political messages with facts and data in order to tackle the issues facing our industry. One example is the “Private Markets in Switzerland: Scaling Innovation & Growth” Study in collaboration with the Asset Management Association (AMAS) and the Boston Consulting group (BCG). Our Venture Capital Report 2025. Another flagship research where we contribute to is the Invest Europe work on the “Performance of European Equity Benchmark Report”, including data on European infrastructure funds for the first time.

## Communication

We are actively communicating our message not only to policymakers, investors, business leaders and the public at large, but we also find a wide range of organizations around Switzerland picking up and amplifying our stories through their own channels. A great thank you to Miriam Dippe-Nistor and the IRF team for their active support. In 2024 we launched the new website. Take a look [www.seca.ch](http://www.seca.ch). Subscribe to our newsletter to stay tuned in on PE & VC issues in Switzerland.

## Organizational Development – Our Platforms

SECA is fully committed to represent the diverse interest of each group of our large membership base. In order to achieve these key objectives, we organise the association around various operating platforms. Each platform led by a chapter leader, who is in charge of achieving a clear set of goals, which we renew on a regular basis. These chapter leaders get support from the SECA secretariat.

The chapter leaders form the executive committee. We established six “Working Groups” to deal with important initiatives. In 2024 we fostered our activity in Ticino.

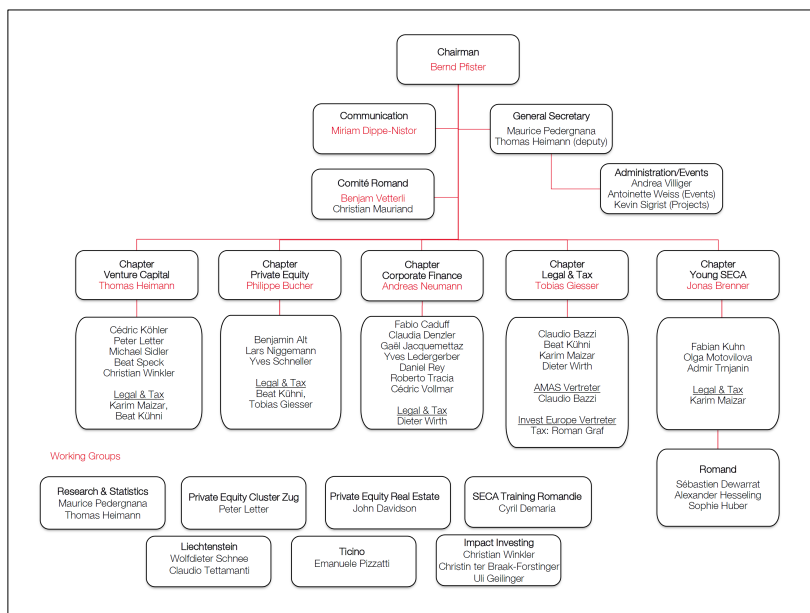


Figure 4: SECA Organisational chart 2024

It was a priority to build an even stronger organisation and strengthen our team in 2024. It is due to his unwavering commitment of Prof. Maurice Pedergrana and organisational talent that our association successfully grew to the seventh largest industry organisation in private markets worldwide. Without the countless hours of work, foresight and deep industry knowledge of super committed people like Andrea Villiger our organisation would not have evolved into the strong voice of the Swiss private equity and venture capital industry.

### Venture Capital Chapter

Under the dynamic leadership of Thomas Heimann, the venture capital chapter was involved in a host of events, lobbying work and fundamental research on valuation and deal activity. A special thank you for this excellent contribution to the ecosystem.

## Organizational Development

The SECA team is not only daily explaining what our industry does, but also actively pushing the boundaries of industries positive contribution to an innovative and sustainable Switzerland.

I would like to thank all members of the SECA board, working groups and committees, who have given their valuable time to the association it has been a great pleasure to work with each one of them. On behalf of SECA, I would like to thank the whole team, especially Andrea Villiger and Antoinette Weiss for their outstanding contributions.

On Monday 19th of May 2025 we will have our Annual General Meeting. Please book the date!

### How will the private markets evolve in 2025? Focus on the positive side of life.

In times of geopolitical or economic tension (such as Tariff wars), investors move capital to “safe havens” like Switzerland. The value of law and order, a hard currency, trust and political stability increases. This can boost capital inflows into Swiss Private Equity and Venture Capital funds, especially from international LPs seeking stable and trustworthy jurisdictions. US LPs may want to diversify internationally, and emerging market LPs want to avoid investing a heavily tariff regulated region. Everyone was overweight US assets, this may change – fast.

With tariff pressure squeezing smaller competitors, Swiss private equity firms can use M&A to consolidate struggling companies and integrate them into more efficient European players. For example, Swiss advances manufacturing and precision engineering sector produces ultra-high-quality goods. As tariffs push companies to diversify away from China or the US they look for reliable, neural suppliers, exactly playing into Switzerland strength.

Tariffs on tech and industrial goods from global competitors (e.g. China or US) can open niche markets for Swiss startups. We are traditionally used to operate in fragmented and fast moving global markets.

US and other tariffs can lead to restructuring of global supply chains, where global firms look to shift production away from tariffed regions. At the end of the day 8 billion people in the world do not live in the US and represent the largest global economic demand. So let's embrace free trade and invite everyone to do business with us in Switzerland. The economic history of Argentina and North Korea shall teach us where policies of isolationism lead in the long-term.



**Dr. Bernd Pfister**

Chairman

SECA

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# Chapters & Working Groups

## Venture Capital Chapter

The Swiss VC ecosystem is growing in size and breadth. Emerging managers entering the field and joining established specialists – in-depth knowledge and multiple years of experience come together to invest in the leading deep-tech and high scalable companies in Switzerland.

The result is a broad variety of investment approaches and strategies. Institutional investors have an ever-increasing range of investment opportunities at their disposal and this trend was not derailed by the challenging environment in 2024. Increasing diversity is also offered with regard to sustainability topics. A number of 46 - only shy below the records of 52 and 55 in the last years - new investment vehicles are in fundraising.

The VC Chapter was again very active in the previous year. The group, which consists of general partners, lawyers, business angels, media and impact investing experts, organized various events, workshops, and evening sessions with three major goals:

- Increase Visibility of VC as an Asset class;
- Strengthen the Voice of Swiss Venture Capital and Raise Awareness for Economic Importance;
- Enable the implementation of new programs to foster innovation, entrepreneurship and in particular Venture Capital.

Among various activities during the year, we would like to outline two highlights in particular: the **Swiss Venture Capital Report (SVCR)** and **VCs on Stage**. The Swiss VC Report was published for the **twelfth** time in a row at the end of January with the Swiss news portal startupticker.ch. The SVCR is the reference publication for venture capital investment in Swiss start-ups. In addition to a list of all financing rounds that are not confidential, the report contains a comprehensive list of all IPOs and acquisitions of young technology companies. The results of a survey among active Swiss venture capital investors and an overview of new funds have also been published for several years. We will outline several important aspects in this yearbook.

The second event was the SECA VCs on Stage, which was held for the **fifth time in a row** at the end of October. Around 130 participants joined the event at Zunfthaus zur Saffran in Zürich. Thirteen Swiss VCs each had three minutes to present themselves in a pitch. The playful format of the lightning presentation allowed those responsible to briefly present their investment focus, their strategy and their team. In addition, 4 GPs joined the panel with the topic “Daily business of Emerging powerhouses”. The event also offered those present an informal exchange platform.

We also hardly worked for the **Venture Hub initiative** of the "Deep Tech Nation Foundation" which was initially initiated by Swisscom and now has various well-known backers (Swisscom, UBS, SICPA, SIX, ROLEX, SwissRE, Vaudoise, STADLER, Universität Zürich, NZZ). With several speeches and contributions to events we highlighted the importance of such a fund of fund which could provide the much needed growth capital to fast growing young enterprises and offer the right size, diversification and convenient structure as well as attractive investment solutions to institutional investors who are not yet active in venture capital.

**Thomas Heimann**

SECA Venture Capital Chapter Head

#### For the SECA Chapter Venture Capital

- **Teddy Amberg**, Spicehaus Partners
- **Diego Braguglia**, VI Partners
- **Kiran Dallenbach**, BiomedVC
- **Thomas Dübendorfer**, SICTIC
- **Martin Eisenring**, EISENRING Rechtsanwälte & Notare
- **Karim Maizar**, Kellerhals Carrard Zürich KIG
- **Michael Sidler**, Redalpine Venture Partners
- **Eugen Stamm**, Verve Ventures
- **Christian Winkler**, asc impact

## At a Glance Dynamic stagnation

### Summary Swiss VC Report

*excerpt from the VC Report 2025*

If one looks only at the figures for the total amount invested and number of investments, 2024 appears to be a repeat of the previous weak year. However, despite the stagnating figures, a lot has been going on under the surface – from a strengthening of the deeptech sectors to renewed optimism among investors.

The overall figures for 2024 are not good. The total amount invested was 8.5% lower than in 2023, which had already had a sharp decline of 34.8% on 2022. The number of financing rounds fell for the first time since 2012, dropping by 10.1%. In historical terms, the amount invested is on a par with the pre-pandemic year of 2019. Although financing rounds fell back to the level of 2021, they still performed significantly better than in 2019, when 262 investments were completed.

#### Biotech in top gear

Despite the generally poor results, there were also positive developments in 2024 that point to an imminent recovery. The clearest evidence of this is the up turn in the biotech sector. In 2024, CHF 739.2 million was invested in start-ups in this sector – more than 50% higher than in the previous year and less than 10% below the previous record set in 2020. Biotech investments picked up significantly during the pandemic and were then the first to be affected by the general decline in venture capital. The sector is now clearly the first to recover: it is quite possible that others will follow. In ICT, and the fintech sector in particular, there was a decline in invested capital of 12.9% and 51.5% respectively. Large investments were almost non-existent in 2024. Cleantech investments, on the other hand, set a new record for the number of financing rounds. The importance of the sector can be seen from the fact that seven of the 20 largest rounds were realised by cleantech start-ups. Overall, investment in healthcare companies, robotics start-ups and cleantech companies with genuinely new products is driving a trend towards deeptech.

#### Stable later stage rounds

The number of financings declined across all stages. However, in terms of volume invested, later stage financing remained stable, while seed and early stage transactions fell by a fifth. The strength of later stage rounds is based on medium-sized growth investments, with 31 companies receiving more than CHF 20 million in capital, compared with 30 companies in 2022 and 29 in 2023. At the very top, however, things look bad: in 2024, a total of CHF 329.5 million went to the three largest transactions. One would have to go back to 2018 to find a lower figure.

#### Increased median

Across all rounds, the median was CHF 3.0 million, which represents an increase of 40.7% compared with 2023. In the seed stage, the median was CHF 1.4 million (unchanged), in



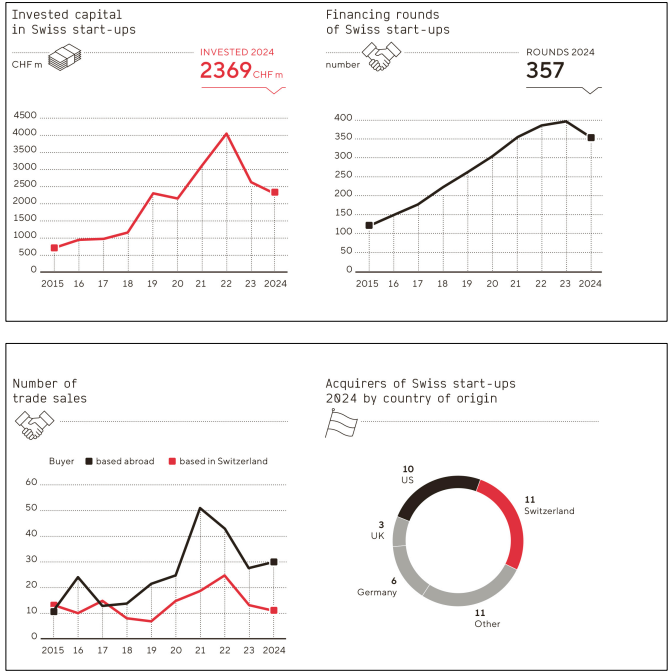
the early stage CHF 4.3 million (up from CHF 2.4 million) and in the later stage CHF 12 million (up from CHF 6.3 million). A decreasing number of rounds combined with a simultaneously rising median suggests a certain degree of consolidation among start-ups financed by investors.

The cantons showed differing trends, leading to a more even distribution across the various regions. In Zürich, the amount invested fell by 27.1%. In contrast, cantons Vaud (+13.3% in invested capital), Geneva (+81.3%) and Bern, where a new record was set, were among the winners.

Optimistic investors

The number of exits remained at the low level of 2023, with Swiss companies acquiring even fewer start-ups than in the previous year. However, the turnaround in exits could be imminent, according to the 100 investors that took part in our annual survey at the end of December 2024. They were significantly more optimistic than a year earlier: 76% expect a higher investment volume in Switzerland in the next 12 months, 62% expect rising valuations and 68% expect more exits. Investors want to ensure the rising volume themselves: 64% intend to increase their involvement in Swiss start-ups.

At the end of 2024, 46 funds from VCs operating in Switzerland were fundraising and vying for investors' favour. This is slightly fewer than in the two previous years, with 52 and 55 respectively, but significantly more than in previous periods, with 25 to 35 new funds. More than half the funds listed have already completed their first closing and started to invest.



## Lively fundraising environment

Source: Swiss Venture Capital Report 2025

In 2024, 46 funds were available for investment – only slightly fewer than in previous years, when more than 50 vehicles were open to investors. The varied offering, including some first-time funds, range from a 100% focus on domestic investments to broad geographical diversification and global strategies, and across different sectors and themes – themes in particular are gaining in importance.

<b>4FOX</b> 4FOX II Switzerland Medtech and life sciences mostly series A rounds, with follow-ups in B and C CHF 100 m	<b>b2venture AG</b> b2venture Opportunity III DACH Sector-agnostic series A, B, and beyond CHF 150 m	<b>Constructor Capital AG</b> Constructor Capital Fund I ** 50% US, 30% Europe, 20% RoW ICT, deeptech seed, series A CHF 150 m
<b>ACE Ventures</b> ACE Swiss Tech Outliers ** 50% Switzerland, 50% global Fintech, deeptech, AI/ML, climatetech seed, series A CHF 150 m	<b>BiomedVC</b> BiomedInvest IV ** Continental Europe with focus on DACH Biotech (therapeutics) early (seed/series A) CHF 150 m	<b>Creadd</b> Creadd Ventures ** Switzerland Deeptech (healthcare, industrial, SAAS, AI) series A, series B CHF 50–100 m
<b>Apprecia Capital</b> Apprecia Capital I SCSp ** 50% Switzerland, 50% EU Cleantech, deeptech early stage CHF 20 m	<b>blufolio</b> blu future fund (BBVCF III) Global ICT seed, series A + opportunistic CHF 20 m	<b>CV VC AG</b> CV VC African Blockchain Fund I ** Africa Blockchain pre-seed to series A USD 20 m
<b>b2venture AG</b> b2venture V ** 70% DACH, 30% adjacent countries Sector-agnostic pre-seed, seed CHF 125 m	<b>Carbon Removal Partners AG</b> Carbon Removal Partners – Systemic Ventures I SCSp 50% EU (incl. Switzerland), 50% North America Carbon dioxide removal technology and related value chain pre-seed, seed, series A EUR 100 m	<b>CV VC AG</b> CV VC T4T Fund II ** Global (Switzerland ca. 20%) Blockchain pre-seed to series A USD 30–50 m

### The list comprises fund managers in an active fundraising phase:

- Funds offered by advisor / manager domiciled in Switzerland (not exhaustive); list based on survey of 100+ investors
- Entry order: advisor / manager, fund name, geographic focus, sector focus, development stage focus, target size
- \*\* First close
- Pure corporate venture capital funds are excluded

**DART Ventures**

DART Ventures Fund Scsp \*\*  
Europe  
Healthtech, climatetech  
early stage  
CHF 20 m

**Direttissima Growth Partners**

European Entrepreneurs Fund I \*\*  
Europe, focus on DACH  
no specific focus  
later stage  
CHF 100 m

**Ecosystem Ventures**

Blitz Capital  
Europe/Switzerland/US  
Sector-agnostic  
pre-seed to early A  
CHF 50 m

**EquityPitcher Ventures**

EquityPitcher Growth Fund \*\*  
DACH (+50% Switzerland)  
ICT, deeptech (software & hardware)  
series A  
CHF 100 m

**FiveT Fintech AG**

FiveT Fintech II \*\*  
EU + Switzerland 80%, RoW 20%  
Fintech  
series A  
CHF 100 m

**FONGIT**

Fond Innovation FONGIT (FIF) \*\*  
Geneva/Switzerland  
all sectors  
pre-seed to serie A  
CHF 20 m (evergreen)

**Giano Capital**

Giano Capital RAIF SCSp \*\*  
Europe  
Tech general  
later stage secondaries  
CHF 50 m

**Kainjoo SA**

Allegory Capital  
Switzerland 50%, WEU + UK 30%, North America 20%  
Fintech, climatech, digital health  
post-seed to series A  
CHF 80 m (evergreen)

**Marcau Partners AG**

REALR  
DACH 40%/Nordics 40%/Rest EU 20%  
Improving peoples' lives (health/food)  
seed  
CHF 50 m

**Maximon AG**

Longevity Co-Investment Fund \*\*  
Switzerland, EU, RoW  
Longevity  
seed  
CHF 50 m

**Maximon AG**

Longevity Venture Fund  
Switzerland, EU, RoW  
Longevity  
seed/series A  
CHF 200 m

**Momenta Ventures AG**

Digital Industry Fund IV \*\*  
10% Switzerland, 40% EU,  
50% North America  
Industrialtech  
early growth  
CHF 100 m

**Momenta Ventures AG**

Digital Industry Fund V  
10% Switzerland, 40% EU,  
50% North America  
Industrialtech  
early growth  
CHF 100 m

**Nextech Invest AG**

Nextech VIII SCSp  
Europe/US  
Healthcare (therapeutics focus)  
early to late (private and public)  
CHF 600 m

**Olive Capital**

Olive Capital I  
50% Europe (incl. 10% Switzerland), 40% US, 10% Asia  
web3  
pre-seed  
CHF 20 m

**Planven**

Planven Fund IV  
EU & Israel  
B2B software (cybersecurity, healthtech, AI/vertical SaaS)  
expansion capital & venture growth  
CHF 250 m

**Privilege Ventures SA**

Privilege Capital Fund Lumira \*\*  
Europe 60%, Switzerland 40%  
Healthtech, agrifoodtech, cleantech  
pre-seed, seed, series A  
CHF 50 m

**Pureos Partners AG**

Pureos Bioventures II, LP \*\*  
Switzerland (40%), other Europe (40%), US & RoW (20%)  
Biotech  
seed, series A and later stages  
USD 200–300 m

**QAI Ventures AG**

QAI Ventures Accelerator Fund  
Global  
Advanced computing, quantum AI  
early stage  
CHF 150 m (evergreen)

**Redalpine Venture Partners**

Summit Fund  
Europe  
Generalist (continuum of software & science)  
early and later stage  
CHF 1 bn (evergreen)

**Redalpine Venture Partners**

Redalpine Capital VIII  
Europe  
Generalist (continuum of software & science)  
early stage  
CHF 200 m

**Redstone**

RGV – Redstone Global Venture ELTIF  
Focus on Europe, minority global  
Redstone Sector Strategy Funds  
seed to early stage  
CHF 300 m (evergreen)

**Redstone**  
 Redstone Fintech  
 Europe  
 Fintech  
 seed, series A  
 CHF 100 m

**Sangha CVP**  
 Sangha Capital III SCS \*\*  
 Global, mainly US and Australia  
 Tech for good  
 early stage  
 CHF 30–50 m

**Seed X Liechtenstein AG**  
 Seed X Funds SICAV – VC Fintech II \*\*  
 Europe  
 Fintech  
 seed – series A  
 CHF 60 m

**SGLR Capital AG**  
 SGLR XTF Smart Mobility/Cities I, LP \*\*  
 Europe  
 connected, shared, autonomous vehicles  
 pre-seed, seed  
 EUR 20 m

**SGLR Capital AG**  
 SGLR XTF Longevity I, LP \*\*  
 100% Switzerland  
 personalised medicine (new ways  
 diagnostic, therapy)  
 pre-seed, seed  
 EUR 20 m

**Spicehaus Partners AG**  
 Spicehaus Swiss Venture Fund II \*\*  
 100% Switzerland  
 ICT  
 seed, series A  
 CHF 60 m

**Stableton Financial**  
 Stableton Unicorn Index (USD) AMC  
 Global  
 Tech/ICT  
 growth equity/pre-IPO  
 CHF 100–250 m (evergreen)

**Stableton Financial**  
 Stableton Unicorn Top 20 Fund  
 Global  
 Tech/ICT  
 growth equity/pre-IPO  
 CHF 500 m–1 bn (evergreen)

**Übermorgen Ventures AG**  
 Übermorgen Ventures Investment AG \*\*  
 Europe  
 Climatetech  
 pre-seed, seed, series A  
 CHF 75–100 m (evergreen)

**Una Terra Venture Capital**  
 Una Terra Venture Capital I \*\*  
 Europe  
 Food and beverage, fashion and apparel,  
 packaging and waste  
 early growth (A–B)  
 CHF 240 m

**very early II**  
 very early II  
 Switzerland 20%, EU 50%, US 30%  
 Blockchain  
 pre-seed, seed  
 CHF 30 m

**Zürcher Kantonalbank**  
 Switzerland Growth II L-QIF KmGK  
 70% Switzerland, Europe 30%  
 ICT & digital, industry & robotics,  
 healthtech  
 late stage venture, growth  
 CHF 250 m

**Methodology:** The questionnaire was sent to more than 300 addresses. A high number of 100 responses were included in the statistics: 62 % are accounted for by venture capitalists, with 21 % divided roughly evenly between family offices, business angels and institutional investors. The remaining 17 % comprises representatives of company corporate venture units. In total, 26 funds out of 46 (56 %) reached their first closing and were able to start investing in start-ups in 2024. This is once again more than in 2023, where 25 out of 52 (48 %) and in 2022 where 20 out of 55 (36 %) reached their first closing. The number of evergreen funds (with a permanent capital structure), at eight, was slightly lower than in 2023, at nine.

## Private Equity Chapter

In the SECA Chapter Private Equity, we try to look at different sides of private equity in established companies, at the structuring of private equity deals and the nature of the fund-of-fund business. Switzerland has an excellent position worldwide in the field of the for private equity business. Therefore, many members are concerned with comparability, not just of privately held businesses, but also of funds as a whole. The industry standards have gone far beyond rules of thumb.

### Private Equity Investment Outlook 2025: Optimism amid uncertainty

*Industry Insight from Nils Rode, Chief Investment Officer, Schroders Capital*

Our outlook for private equity remains optimistic, although we are cognisant of increased risks arising from policy changes and uncertainties affecting growth, inflation and interest rates.

In general, while private markets provide some protection against public market volatility, which has increased in the current environment, careful strategy selection is crucial. The most promising allocation options are those offering a blend of balanced capital dynamics, geopolitical insulation, additional risk premiums, strong downside protection, alternative income sources, and lower correlation with listed markets. Diversification across strategies is also essential.

In private equity specifically, we find small and mid-sized buyout investments - accessed through primary fund investments, direct/co-investments and GP-led secondaries - to be attractively priced and less affected by geopolitical and trade tensions, compared to large-cap buyouts. Additionally, early-stage venture capital appears to be more resilient than late-stage venture and growth capital.

### Attractive environment for new investments, but risks have increased

In 2024, the prolonged slowdown in private equity deal, exit and fundraising activity that has persisted since 2022 showed signs of bottoming out. In our view, this creates an attractive environment for new private equity investments.

Historically, private equity has delivered particularly strong performance when capital supply and demand dynamics are favourable. Furthermore, while exit activity remains below average, exit markets appear to have stabilised – and secondary deals have reached record-high volumes, providing alternative liquidity options for investors.

However, risks have increased markedly since the beginning of the year due to the US government's numerous and seismic proposed policy changes and the uncertainties around their implementation and impact, most notably in relation to trade tariffs, immigration, ESG, and a more isolationist stance regarding geopolitics and defense.

This has increased volatility in listed markets and heightens near-term risks to economic growth, inflation and interest rates. The global repercussions of US policy changes are also

likely to induce additional industry and region-specific challenges, further contributing to continued increased volatility.

Meanwhile, the efficiency gains potentially showcased by DeepSeek for generative artificial intelligence (AI) models introduce new uncertainties concerning capital expenditure (capex) and the recent rise in valuations of companies benefit from this investment.

### With careful construction, private equity can enhance portfolio resilience

Private equity generally offers protection against public market volatility and can thrive even amid uncertainty, as we have shown previously (see “Private equity’s resilience during major crises”, Schroders Capital, 2024). Nevertheless, we find that in the current market environment, some strategies exhibit notably better risk/return profiles than others.

Consequently, we urge investors to be discerning in selecting strategies and investments. Additionally, diversification across strategies is important. We see the most attractive allocation options in the current market as being characterised by:

- Balanced capital supply and demand dynamics, leading to favorable entry valuations and yields.
- Domestic companies and assets offering some insulation from geopolitical risks and trade tensions.
- Opportunities for additional risk premiums arising from complexity, innovation, transformation, or market inefficiencies.
- Robust downside protection through limited leverage or asset backing.
- Low correlation with listed markets, owing to distinct risk exposures.

On a geographic basis, we observe divergent risks and opportunities across regions. In the US, AI exuberance and policy uncertainties increase the variability in potential outcomes. Europe should benefit from additional fiscal stimulus related to increased defence spending as it adapts to US distancing, but faces challenges related to spiralling government debt. In Asia, India is continuing its strong economic growth trajectory driven by favourable demographics, while China has some recovery potential following an economic slowdown caused by a correction in its real estate sector.

### Small and mid-sized buyouts look especially attractive for multiple reasons

Over the past three years, fundraising has been more challenging for small and mid-sized buyout funds compared to larger funds. This creates a more favourable capital supply and demand dynamic, with lower competition for a wider array of prospective deals providing compelling entry points for investment, with less reliance on debt financing. This in turn leads to significant potential for outperformance and value creation.

These small to mid-sized buyouts can grow to become acquisition targets for larger buyout funds, providing an important additional exit path to realise value created during the life of an investment. Furthermore, small to mid-sized buyouts typically focus on more domestic companies, making them less susceptible to the impacts of international trade and geopolitical tensions compared to their larger, global counterparts.

This all supports the resilience potential of these deals, which has been demonstrated by the fact that the segment was the best performing, or among the best-performing, private equity segments in four of the five major crisis of the past 25 years.

Diversification within private equity is key as different strategies drove performance during each crisis						
Small/mid buyouts key contributors						
		Dotcom Crash	Global Financial Crisis	Eurozone Crisis	Covid-19 Outbreak	Return of Inflation
During market disruption	Best performing strategy	Small/mid Buyout	Small/mid Buyout	All private equity strategies and regions performed consistently strong	Venture/ Growth	Small/mid Buyout
	Worst performing strategy	Venture/ Growth	Large Buyout		Small/mid Buyout	Venture/ Growth
Before market disruption	Best performing strategy	Venture/ Growth	Small/mid Buyout	Asia all strategies	Venture/ Growth	Venture/ Growth
Past performance is not a guide to future performance. Source: MSCI (Burgiss), Schroders Capital, 2024. Performance before the market disruption refers to performance during the four quarters preceding the market disruption. Market disruption periods as follows: Dotcom Crash from June 2000 to March 2003; Global Financial Crisis from December 2007 to March 2010; Eurozone Crisis from March 2010 to March 2012; Covid-19 Outbreak from December 2019 to September 2020; Return of Inflation from December 2021 to December 2022.						

Source: Private equity's resilience during major crises, Schroders Capital, 2024.

Continuation funds poised to continue strong growth trend

In 2024, the global secondaries market achieved a record transaction volume of USD 160 billion, reflecting the sector’s adaptability. Continuation funds remained a key growth area, providing valuable liquidity options to investors and accounting for a record USD 71 billion in transaction value.

We see continuation funds as a preferred exit route for portfolio companies that benefit from continuing their growth and transformation path under stable ownership. Continuation funds are more cost-effective than secondary buyouts (one fund selling to another) in terms of fees – and they are less disruptive in terms of ownership and possible management changes.

Given the continued growth of private equity and the fact that more companies will stay private for longer, we forecast that the continuation fund market segment will continue to grow strongly and will reach USD 250 billion in annual transaction value in the next 10 years.

Despite exuberance around AI, innovation dynamics remain attractive

In the context of the recent surge in AI-related investments, DeepSeek’s emergence has prompted questions about the substantial capex spending associated with this sector. This could create some valuation pressure for certain AI investments, particularly in the US.

This concern extends to venture and growth capital investments, which are not exempt from these challenges. However, we perceive the risks as relatively contained, as the venture and growth capital landscape tends to favour capex-light investments focused on the application layer of the AI stack. Companies that utilise AI models stand to benefit from efficiency gains associated with these underlying technologies.



Moreover, while a growing proportion of venture and growth capital investments are concentrated in AI - reaching 15% of global venture investment in 2024 - the scope for innovation and disruption extends well beyond, encompassing sectors such as biotech, fintech, climate tech, deep tech, among others.

We observe a trend of accelerating innovation dynamics across various sectors, supported by an increased political focus on venture capital as a strategic tool to bolster national competitiveness. In particular, we recognise significant potential in the recovering biotech sector, which has faced years of risk aversion. We generally see early-stage venture as more attractively priced and isolated from current uncertainties than late-stage venture and growth capital.

#### For the SECA Chapter Private Equity

- **Philippe Bucher**, SECA Chapter Head, eevolve
- **Benjamin Alt**, Schroders Capital
- **Jürg Burkhard**, LGT Capital Partners
- **Filip Czerwinski**, Blackrock
- **Christian Hemmrich**, Invision
- **Simon Lussi**, BU Bregal Unternehmerkapital
- **Lars Niggemann**, eevolve
- **Marie Pestalozzi**, Amundi Alpha Associates
- **Yves Schneller**, Partners Group
- **Antonia Sieber**, LGT Capital Partners
- **Felix Signorell**, Ardian
- **Nico Taverna**, Mill Reef Capital

# Werte bewahren, in Zukunft investieren.

# Corporate Finance Chapter

The Corporate Finance Chapter facilitates continuous professional development through subject-specific events and workshops, case studies, and publications, fostering knowledge exchange within the corporate finance and M&A industry in Switzerland.

## What is Corporate Finance?

Corporate finance refers to the strategic management of a corporation's financial resources. It involves sourcing and allocating funds, determining the optimal capital structure, and making decisions that enhance long-term value for shareholders. The primary goal is to maximize corporate value while balancing risk and return.

Corporate finance encompasses a variety of activities including:

- **Investment Decisions:** Establishes criteria for selecting value-adding projects focusing on maximizing returns while managing risks.
- **Capital Structure Optimization:** Deciding how to finance those investments through a combination of equity, debt, or hybrid instruments.
- **Working Capital Management:** Focuses on managing a company's short-term operational funds, including cash flow, inventory, and short-term borrowing and lending (such as the terms on credit extended to customers) to ensure sufficient liquidity for day-to-day operations.
- **Financial Planning:** Analyzing the company's financial situation and planning for future financial activities, including forecasting revenues, expenses and capital requirements for investments.
- **Risk Management:** Identification and mitigation of financial risks that could impact the company's performance.

The term corporate finance is often associated with investment banking advisory services:

- **Initial Public Offerings (IPOs):** Listing companies on a recognized stock exchange.
- **Mergers & Acquisitions (M&A):**
  - Mergers, demergers, and takeovers.
  - Sales and acquisitions of private companies.
  - Management buy-outs, buy-ins, and similar transactions.
- **Capital Raising:** Issuing equity, debt, hybrid instruments, and related securities for re-financing and restructuring.
- **Capital Repayments:** Share buybacks and distributions to shareholders.
- **Leveraged Finance:** A bank or debt fund, providing financing to support a management buyout or a leveraged buyout (with private equity or family office backing).

Switzerland has a well-developed advisory industry in corporate finance, with market participants including investment and universal banks capable of advising and/or financing larger deals, investment banking boutiques specializing in small to mid-sized capital market

transactions, but often without direct financing capabilities and advisory boutiques providing specialized transaction advisory services to mid-sized companies.

The Swiss corporate finance industry has structured itself clearly in recent years, with most key players being members of SECA and an active Corporate Finance Chapter focusing on relevant topics within the Corporate Finance and M&A market.

An editorial article on “Harnessing AI in Due Diligence - Transforming M&A Processes” and one article about “Financial Modelling” are included in the ‘**Industry Insight**’ section starting on **page 43**.

#### For the SECA Chapter Corporate Finance

**Andreas Neumann**, SECA Chapter Head, Zürcher Kantonalbank

**Fabio Caduff**, Zürcher Kantonalbank

**Claudia Denzler-Kovacsovics**, Wineus

**Gaël Jacquemettaz**, UBS Corporate Finance

**Yves Ledergerber**, Zürcher Kantonalbank

**Daniel Rey**, Knecht Holding

**Roberto Tracia**, Oaklins Switzerland

**Cédric D. Vollmar**, Hitz & Partner

## Legal & Tax Chapter

As financial markets are being increasingly regulated, SECA's Legal & Tax Chapter actively participates in the regulatory process to preserve the interests of Switzerland's private equity, venture capital and corporate finance industry and supports its members in keeping track of the relevant legal developments (this time with an update predominantly in German).

### 1. Umsatzabgabe: Vermittlungstätigkeit innerhalb eines Konzerns

Bei M&A Transaktionen sind häufig die Holding oder andere konzerninterne Managementgesellschaften in den Kauf oder Verkauf von Aktien involviert, so dass diese unter Umständen die Umsatzabgabe auf diesen Transaktionen abzuliefern haben. Die Eidgenössische Steuerverwaltung (ESTV) hat eine Praxispräzisierung veröffentlicht, die klärt, wann konzerninterne Managementgesellschaften als Effektenhändler gelten und die Umsatzabgabe abzuführen haben.

Laut einem Urteil von 2021 agiert eine Konzernobergesellschaft bei einer M&A Transaktion (welche durch eine andere Gruppengesellschaft durchgeführt wird) für Zwecke der Umsatzabgabe als Vermittler, wenn ein Verwaltungsrat oder Mitarbeiter der Konzernobergesellschaft die Transaktion als Nachweismäkler initiiert oder wesentlich in den Verhandlungen und am Vertragsabschluss mitwirkt (Vermittlungsmäkler). In diesem Fall hat die Konzernobergesellschaft die Umsatzabgabe abzuliefern.

Aufgrund der aus dem Gerichtsentscheid resultierenden Unsicherheiten hat die ESTV die folgende Praxispräzisierung der publiziert, die ab dem 1. November 2024 gilt:

- Mit Bezug auf die Tätigkeit von Konzernobergesellschaften liegt keine abgabepflichtige Vermittlungstätigkeit vor, wenn:
  - die Holdinggesellschaft (oder eine andere Konzerngesellschaft) eine unabhängige Investmentbank mit einer Transaktion (Kauf oder Verkauf einer Beteiligung) beauftragt und diese dafür entschädigt; oder
  - wenn die Verhandlungsführung durch eine Person ausgeübt wird, welche nicht zur inländischen Holdinggesellschaft gehört.
- Mit Bezug auf die Tätigkeit von konzerninternen Management-Gesellschaften:
  - Die Vermittlung von steuerbaren Urkunden innerhalb eines Konzerns wird nicht als gewerbsmässige Tätigkeit angesehen. Bei ausschliesslich konzerninterner Vermittlungstätigkeit qualifiziert die Gesellschaft nicht als Effektenhändler und hat die Umsatzabgabe demzufolge nicht abzuliefern.

Diese Anpassungen können eine Erleichterung für bestimmte Konstellationen bieten, verlangen jedoch weiterhin eine individuelle Prüfung jedes Falles. Die ESTV fordert zur Einreichung von Rulings auf, um Unklarheiten in konkreten Sachverhalten zu klären.

## 2. Gerichtspraxis im Bereich Umsatzabgabe und Verrechnungssteuer

### **Verrechnungssteuerrückforderung: Beneficial Ownership bei Transaktionen mit Derivaten**

Am 3. Oktober 2024 hat das Bundesgericht eine wegweisende Entscheidung zur Rückforderung der Schweizer Verrechnungssteuer in Zusammenhang mit Cross-Currency-Swaps gefällt. Der Entscheid klärt die Bedingungen, unter denen die für eine Rückerstattung der Verrechnungssteuer erforderliche Nutzungsberechtigung bei Zinseinkünften in Verbindung mit Derivatetransaktionen angenommen wird.

Im zu beurteilenden Fall hielt ein dänische Kreditinstitut Schweizer Staatsanleihen. Im Rahmen eines Cross-Currency-Swaps verpflichtete sich das Kreditinstitut, einen festen Zinssatz, der dem Coupon der in Schweizer Franken denominierten Schweizer Staatsanleihen entsprach, gegen einen variablen Zinssatz in US-Dollar zu tauschen. Das Gericht entschied, dass die Nutzungsberechtigung nur verneint werden sollte, wenn der Zahlungsempfänger verpflichtet ist, Einkünfte aufgrund eines Derivatvertrags weiterzuleiten und die Weiterleitungsverpflichtung von der Erzeugung der Einkünfte abhängt. Im konkreten Fall wurde festgestellt, dass das dänische Kreditinstitut trotz eines Transfers z.B. des FX-Risikos oder des Zinsänderungsrisikos auf eine andere Person den Status des Nutzungsberechtigten behielt, da die Mittelübertragung nicht von der tatsächlich erzielten Einkünfte abhängig war.

Des Weiteren stellte das Gericht klar, dass selbst bei gegebener Nutzungsberechtigung das Recht auf Rückforderung auf steuerlichen Abkommensmissbrauch überprüft werden muss.

Die Interpretation dieser Bestimmungen durch die ESTV und das Bundesgericht wird die künftige Rechtsprechung beeinflussen. Es bleibt abzuwarten, wie die Gerichte Abkommensmissbrauch in Verbindung mit Derivatetransaktionen definieren werden.

### **Umsatzabgabe bei Mitarbeiterbeteiligungen**

Am 25. November 2024 fällte das Bundesgericht ein Urteil zur Umsatzabgabebelastung bei Mitarbeiterbeteiligungsplänen. Das Gericht befasste sich mit der Frage, ob die unentgeltliche Abgabe von Aktien an Mitarbeitende der Umsatzabgabe unterliegt. Die Vorinstanz erblickte in der erbrachten Arbeitsleistung eine Gegenleistung und somit eine Entgeltlichkeit, welche die Umsatzabgabe auslöse. Das Bundesgericht widersprach dieser Auffassung und stellte klar, dass die Zuteilung der Aktien nicht direkt an eine bestimmte Arbeitsleistung gekoppelt war und daher keine Umsatzabgabe fällig wurde. Selbst bei der Koppelung an eine Arbeitsleistung würde die Bewertung dieser Arbeitsleistung basierend auf dem Börsenkurs der Aktien Schwierigkeiten ergeben, weil dann die Arbeitsleistung je nach Tag der Zuteilung einen anderen Wert hätte.

### **Qualifikationen von Einanlegerfonds für Zwecke der Umsatzabgabe**

Am 31. Oktober 2024 fällte das Bundesverwaltungsgericht ein Urteil zur Umsatzabgabe eines liechtensteinischen alternativen Investmentfonds (AIF). Die schweizerische X. AG hatte als einzige Anlegerin in diesen Fonds investiert. Es stellte sich die Frage, ob dieser Einanlegerfonds als ausländische kollektive Kapitalanlage qualifiziert und

dementsprechend ein gemäss Stempelabgabegesetz (StG) Art. 17a Abs. 1 Bst. c von der Umsatzabgabe befreiter Anleger ist.

Zunächst hat das Gericht die Frage geklärt, ob es sich bei einem liechtensteinischen Fonds für Umsatzabgabezwecke um eine inländische oder eine ausländische kollektive Kapitalanlage handelt. Liechtenstein gilt in Bezug auf Stempelabgaben gestützt auf den Zollvertrag zwischen der Schweiz und Liechtenstein als Inland. Weil Liechtenstein aufsichtsrechtlich jedoch nicht zum Inland gehört, kam das Gericht zum Schluss, dass es sich bei einem liechtensteinischen Fond um eine ausländische kollektive Kapitalanlage handelt.

Des Weiteren führte das Bundesverwaltungsgericht aus, dass für Zwecke von StG Art. 17a Abs. 1 Bst. c ausländische kollektive Kapitalanlagen eine Entsprechung im schweizerischen Recht finden müssen, um als befreite kollektive Kapitalanlagen zu gelten. Der X. AG wäre es verwehrt, in einen Schweizer Einanlegerfonds zu investieren. Aus diesem Grund kam das Gericht zum Schluss, dass es sich beim liechtensteinischen Einanlegerfonds nicht um eine "ausländische kollektive Kapitalanlage" und daher nicht um einen befreiten Anleger im Sinne des Stempelabgabegesetzes handelt. Folglich sei der Fonds als transparent zu qualifizieren, was bedeutet, dass die X. AG als Effektenhändlerin die Umsatzabgabe für die durch den Fonds getätigten Transaktionen leisten muss.

Es bleibt abzuwarten, ob das Bundesgericht die Position des Bundesverwaltungsgerichts stützt. Sollte dies der Fall sein, hätte dies weitreichende Folgen für viele bestehende – nicht nur liechtensteinische, sondern auch im übrigen Ausland gegründete - Einanlegerfonds.

### 3. Entlastungspaket 27: Vorschlag zur Erhöhung der Besteuerung von Kapitalbezügen

Das Entlastungspaket 27 (EP27) wurde vom Bundesrat am 29. Januar 2025 zur Vernehmlassung eröffnet, um den Bundeshaushalt zu entlasten. Besonders die steigenden Ausgaben für die Altersvorsorge aufgrund der Einführung einer 13. AHV-Rente machten das Paket notwendig.

Das Paket umfasst primär Sparmassnahmen im Umfang von etwa CHF 3 Mrd. pro Jahr. Eine entscheidende steuerliche Änderung betrifft die Besteuerung von Kapitalleistungen aus der 2. Säule und der Säule 3a auf Stufe Bund. Die kantonale Besteuerung bleibt unangetastet.

Es ist vorgesehen, dass vor allem grosse Kapitalbezüge bei der direkten Bundessteuer stärker besteuert werden, was jährliche Mehreinnahmen von CHF 200 Mio. verspricht. Während bspw. in der Stadt Zug für einen Kapitalbezug von CHF 100'000 der Steuersatz von 2.8% auf 2.9% steigen würde, würde der Steuersatz bei einem Kapitalbezug von CHF 10 Mio. von 6.6% auf 11.4% steigen.

Für bereits bestehende Vorsorgeguthaben gibt es keine Übergangsregelung, was im Hinblick auf den Vertrauensschutz problematisch ist.

Das neue Recht soll am 1. Januar 2028 in Kraft treten. Das Vernehmlassungsverfahren dauert bis zum 5. Mai 2025. Danach wird die Botschaft ausgearbeitet und voraussichtlich vom Bundesrat im September 2025 zu Händen des Parlaments verabschiedet. Das Parlament könnte somit in der Wintersession 2025 mit der Beratung des Entlastungspakets 27 beginnen. Das Paket unterliegt dem fakultativen Referendum.



#### 4. Erbschaftssteuerinitiative

Im März 2024 wurde die Volksinitiative «Für eine soziale Klimapolitik – steuerlich gerecht finanziert (Initiative für eine Zukunft)» eingereicht – besser bekannt als Erbschaftssteuerinitiative. Sie fordert eine Nachlass- und Schenkungssteuer von 50 Prozent, die der Bund zusätzlich zu bestehenden kantonalen oder kommunalen Steuern erheben soll. Jede Person hätte dabei Anspruch auf einen einmaligen Freibetrag von 50 Millionen Franken – unabhängig davon, wie viele Personen oder Institutionen am Nachlass beteiligt sind. Der Initiativtext schliesst Ausnahmen explizit aus und verlangt ergänzende Massnahmen zur Verhinderung von Steuerumgehung – etwa bei einem Wegzug ins Ausland. Nach einer Annahme würde anhand des Initiativtextes innerhalb von drei Jahren ein Gesetz oder eine Verordnung erlassen werden. Die Einnahmen aus der neuen Steuer sollen zu zwei Dritteln dem Bund und zu einem Drittel den Kantonen zufließen – zweckgebunden für eine, laut dem Initiativkomitee, «sozial gerechte Klimapolitik und die Transformation der Gesamtwirtschaft».

Wie genau diese weitreichenden Forderungen in der Praxis umgesetzt werden könnten, bleibt unklar – der Initiativtext gibt kaum Hinweise. Aus den publizierten Unterlagen des Initiativkomitees lässt sich jedoch ableiten: Der Gesetzgeber hätte keinerlei Spielraum für Ausnahmen – auch nicht bei Unternehmensnachfolgen. Solche wären nur noch möglich, wenn sie mit Teilverkäufen, Börsengängen oder erheblicher Fremdfinanzierung kombiniert würden, um die Steuerlast zu tragen. Auch gemeinnützige Organisationen würden unter diese Regelung fallen – sie erhalten bei Nachlässen häufig grössere Zuwendungen, müssten künftig aber mit der Hälfte davon auskommen. Besonders heikel: Die neue Steuer würde zusätzlich zu den bestehenden kantonalen Regelungen greifen. In Extremfällen könnte dies zu einer nahezu vollständigen Besteuerung von Erbschaften und Schenkungen führen.

Der Bundesrat äussert sich deutlich beunruhigt zur Initiative. Er stuft sie als staatspolitisch schädlich und bedenklich ein. Insbesondere warnt er vor den sogenannten Vorwirkungen, die bereits vor einer allfälligen Annahme spürbar werden. Die Unsicherheit sei gross – vor allem bei Unternehmerinnen und Unternehmern sowie vermögenden Privatpersonen. Viele halten Investitionen zurück, prüfen einen Wegzug oder stellen Zuzugspläne in die Schweiz vorerst ein.

Der Nationalrat hat die Erbschaftssteuerinitiative Mitte März 2025 klar und deutlich abgelehnt. Ebenfalls wurde auf die Minderheitsanträge nicht eingetreten. Somit liegt der Ball nun beim Ständerat und wenn es im gleichen Stil weitergeht, dann wird die Volksabstimmung am 30. November 2025 stattfinden. Erste Umfragen zeigen jedoch ein klares Nein des Volkes zur Initiative und auch eine klare Mehrheit der Kantone ist dagegen.

## 5. VC Model Documentation

SECA is updating its VC Model Documentation.

SECA's VC Model Documentation has become the market standard in Switzerland and the relevant working groups are keeping the documentation updated.

SECA has just launched an **updated documentation for CLAs** (convertible loans) and the launch of the **5th edition** of the **VC Model Documentation** "large" is imminent. Watch the space!

### For the SECA Chapter Legal & Tax

- **Tobias Giesser**, SECA Chapter Head, Managing Director, Partners Group
- **Claudio Bazzi**, Partner, Bratschi AG
- **Beat Kühni**, Partner, Lenz & Staehelin
- **Karim Maizar**, Partner, Kellerhals Carrard Zürich KIG
- **Dieter Wirth**, Partner, PwC

## Comité Romand

Formed in 2009, the SECA Comité Romand has consolidated its activities over the following years. The objectives of the Comité Romand are based on those of the SECA and the National Committee, and are divided into three main areas:

- Promoting innovation and entrepreneurship in the Suisse Romande region.
- Promotion of innovation and entrepreneurship in the French-speaking part of Switzerland.
- Organisation of trainings and events for the public in French-speaking Switzerland, adapted to the local legal and professional context.

### Representatives of SECA Romandie

- **Benjam Vetterli**, Chapter Head Comité Romand, Rockstone Real Estate, Willhaus & Associates
- **Sébastien Dewarrat**, Carbonx Climate
- **Roman Graf**, Lenz & Staehelin
- **Florian Hacquard**, Edmond de Rothschild
- **Alexander Hesseling**, LFPI
- **Christian Mauriand**, Roivant Sciences

## Young SECA Chapter

### Report 2024/25

Young SECA is a Chapter of the Swiss Private Equity and Corporate Finance Association (SECA) which is dedicated to the specific needs of young professionals working within the Private Equity, Venture Capital, Corporate Finance, and M&A industry in Switzerland.

#### What is the mission of Young SECA?

The primary mission of Young SECA is to improve the ecosystem for young professionals working in SECA-related industries in Switzerland.

#### What are the benefits of being a Young SECA Member?

We try to strengthen the network of Young SECA Members among the community, but also with more senior professionals. Among other initiatives, this is provided via 4-6 dedicated Young SECA events annually. Young SECA activities extend across all SECA chapters. Next to great networking opportunities, we give members access to SECA activities like:

- SECA Newsletter
- SECA Yearbook
- Direct access to SECA publications (e.g. SECA Private Markets Guide)
- Access to SECA events and education

#### Who can become a Young SECA Member?

If you are younger than 40 years and have a particular interest in the Private Equity, Venture Capital, Corporate Finance, and M&A industry, you are kindly invited to join our community.

#### How can I become a member of Young SECA?

Please submit your application by completing the registration form on the SECA website. For a small membership fee of CHF 200 p.a., you are part of our dynamic association, and you can benefit from the extensive service offering. If your employer is already a SECA Associate Member or Full Member, your Young SECA membership is even free.

What are the activities in 2025?

In 2025, Young SECA is coming up with the following events:

Date	Topic
25 January 2025	New Year Party - In partnership with SS&C Intralinks
21 May 2025	Hidden Doors of Zürich Tour
September 2025	End of Summer Party
Q3/Q4 2025	Event on AI applications
Q3/Q4 2025	Private Equity/M&A Event

Word of the Chapter Head

I would like to thank all 237 Young SECA Members for their active participation in the events and their good spirit. I would also like to thank the Young SECA representatives for their great commitment throughout the year.

Special thanks to Cédric Diego Vollmar! He co-founded the Young SECA in 2011 and has led it ever since. Last year, he handed over the reins to the next generation. Thank you for everything you have done for Young SECA over the years, you are awesome!

Who we are?

Young SECA committee

- Jonas Brenner, Zürich
- Fabian Kuhn, Zürich
- Olga Motovilova, Zürich
- Admir Trnjanin, Zürich

Young SECA Honorary Members

- Marc P. Bernegger, Zürich
- Alan Frei, Zürich
- Thomas von Hohenhau, Zürich
- Stefan Steiner, Zürich

Further information on: [www.seca.ch/en/our-activities/seca-chapters/young-seca](http://www.seca.ch/en/our-activities/seca-chapters/young-seca)



For the SECA Chapter Young SECA

**Jonas Brenner**  
Young SECA Chapter Head  
[jonas.brenner@seca.ch](mailto:jonas.brenner@seca.ch)

## Communication & Media Chapter

Venture Capital and Private Equity Investments contribute significantly to the economic growth and the innovation process in Switzerland. SECA offers a variety of tools to inform and communicate with its members and other interested parties. Besides events SECA publishes a eNewsletter and a series of other publications, many of them authored or co-authored by academics.



### EP #485 - VC Predictions for 2025

[www.swisspreneur.org/podcast/andrea-silberschmidt-buhofer-teddy-amberg-david-hug-tanvi-singh-ep485](http://www.swisspreneur.org/podcast/andrea-silberschmidt-buhofer-teddy-amberg-david-hug-tanvi-singh-ep485)



### 2024 Swiss Fundraising In Review with Stefan Kyora & Thomas Heimann

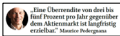
[www.linkedin.com/events/7295436410751258626](http://www.linkedin.com/events/7295436410751258626)



### SRF News – 16. Juli 2024

Investitionen in Schweizer Startups

[www.srf.ch/play/tv/boerse/video/srf-boerse-vom-16-07-2024?urn=urn:srf:video:bf971074-4d22-493d-90f0-1d21a3127d67](http://www.srf.ch/play/tv/boerse/video/srf-boerse-vom-16-07-2024?urn=urn:srf:video:bf971074-4d22-493d-90f0-1d21a3127d67)



### Wie Privatanleger in Private Equity investieren können

[www.handelszeitung.ch/bilanz/wie-privatanleger-in-private-equity-investieren-können-747792](http://www.handelszeitung.ch/bilanz/wie-privatanleger-in-private-equity-investieren-können-747792)



### Studie „Finanzplatz Zürich 2025/2026“

[https://nl.mailxpert.ch/os/mxc/cb23691c70fe6b03/storage/documents/e0da55fc-e3c9-11ef-b14d-005056b17944/finanzplatzstudie2025\\_26\\_web.pdf](https://nl.mailxpert.ch/os/mxc/cb23691c70fe6b03/storage/documents/e0da55fc-e3c9-11ef-b14d-005056b17944/finanzplatzstudie2025_26_web.pdf)

For the SECA Chapter Communication & Media

**Miriam Dippe-Nistor**, Partner, IRF  
Member of the SECA Board



## SECA on LinkedIn

### Your benefits

- join our community to discuss
- make contact with professionals
- learn more about SECA
- get informed about upcoming events & trends



Company



Group



## Subscribe to the SECA eNewsletter

### Your benefits

- get access to the most recent news about Private Equity, Venture Capital, Corporate Finance, M&A, Management Buyouts
- get access to research & statistics
- place your job ad
- stay informed about upcoming SECA events and related events



## SECA on Youtube

### Your benefits

- watch recordings of SECA events
- get industry insights
- profit from educational videos









**SECA**

Swiss Private Equity & Corporate Finance Association  
Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

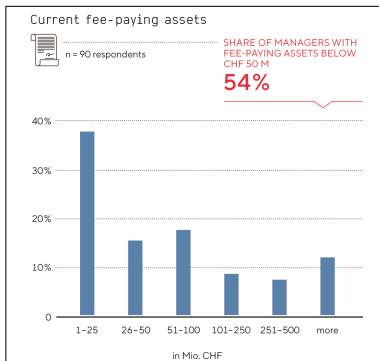
# Industry Insights

## Investors cautiously optimistic

*Published in the Swiss Venture Capital Report 2025*

The mood among Swiss fund managers is brightening in light of the friendlier market and economic environment. The outlook for valuations and exits is more optimistic and VC investors are also more confident when it comes to fundraising, despite structural deficits. A considerable number of new funds are available as investment opportunities.

Once again, 100 investors took part in the Swiss Venture Capital Report 2025 survey at the end of the year, with a completion rate of 84% (proportion of questions answered). This shows the pleasingly high level of coverage in the relevant target groups: 24% of the



participating investors came from the later stage / growth segment, 41% from the seed segment and 35% from the early stage segment. Almost 30% came from the ICT sector, while life sciences accounted for 24%. Investment in digitalisation topics in the healthcare sector was relatively important at 21%, and cleantech accounted for 18%.

The survey focused on fundraising, investment and exit activities. Fundraising plays an important role as a leading indicator and is a key factor in determining how downstream investments will develop in the coming years.

### Fewer funds fundraising

At the end of 2024, 46 funds from VCs operating in Switzerland were fundraising and vying for investors' favour. This is slightly fewer than in 2022 and 2023, at 52 and 55 respectively, but significantly more than in previous periods, with 25 to 35 new vehicles. More than half the funds listed target an investment amount of CHF 100 million or more, and have already completed their first closing and started making their first investments. Eight evergreen structures with a permanent capital structure (without a maturity date) in the form of a holding company are offered. Of all VC investors surveyed, 57% were founded in 2018 at the earliest and three quarters did not exist 10 years ago. The sector is not only one of the youngest in the financial industry, but also in comparison with its European competitors: on average, EU VCs were founded between 2010/2011, whereas Swiss VCs have an average founding year of 2016.

### Critical size is target

Larger funds of more than CHF 100 million could help to close the chronic capital gap in growth financing over time, and are also worth consideration and investment for institutional investors with larger investment requirements. About 54% of managers receive their management fee from funds of under CHF 50 million, which is critically low, even with possible performance fees, to cover the long-term expenses of their specialist teams. The

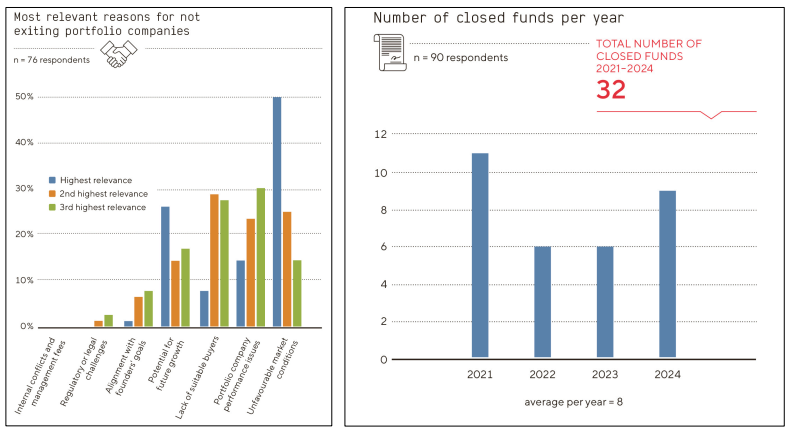
situation is more comfortable for the 20% of managers with more than CHF 250 million in 'active' assets. As the full management fee applies only for approximately five years and is then reduced, continuous fundraising is required – for example, every two to three years – in order to maintain the volume of assets from which the manager's fee comes at least at a minimum level.

### Challenging fundraising

Of the approximately 30 to 35 funds listed each year in Swiss Venture Capital Report, eight funds are closed per year. The funds are estimated to be in fundraising for between 18 and 24 months and appear on the radar several times; some then achieve a first closing in the interim. Of those surveyed, 40% stated that they would be active in fundraising in 2025 and a further 40% intend to start fundraising in the following year. The current environment plays a role: 63% of VCs state that market conditions have affected their fundraising. In 2022 and 2023, the figures were 79% and 77% respectively, so an improvement can be seen here.

### More engagement in Swiss start-ups

Participants were also asked about their collaboration with foreign VCs. About 90% of all respondents stated that they had entered into syndicates with foreign VCs in the last three years. For 62% of all participants, foreign investors present little or no competition in Swiss deals. More than three quarters of all respondents will use up to CHF 50 million of their capital for new investments in the next three years, and 64% say they will increase their investment in Swiss start-ups. Domestic start-ups will benefit in particular from the larger VCs, which have announced that they will allocate a larger share to home ventures over time instead of to foreign investments.

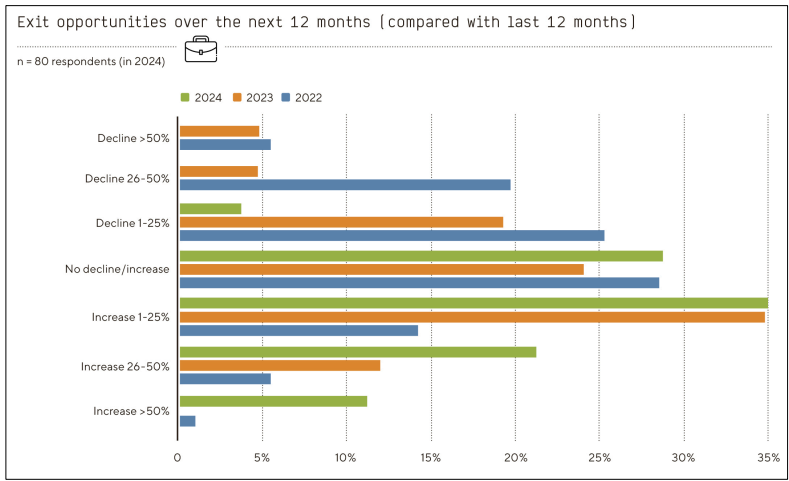


Exit improvement in sight

The biggest positive change compared with the previous year’s survey relates to the assessment of valuations, exits and Swiss financing volume, with 62% now expecting valuations to rise in the coming 12 months. In 2024, the figure was 38% and in 2023 the reluctance was particularly high in retrospect: only 19% saw potential for higher valuations.

The greatest concern in the past was expressed about the exit environment. The reasons given for the slowdown in the frequency of transactions included the unfavourable market environment, company-specific issues about the start-up itself, lack of suitable buyers and future growth potential. However, confidence in the exit environment is now increasing at a similar rate to that of valuation trends: as many as 68% expect higher sales activity, up from 47% at the end of 2023 and 21% at the end of 2022.

The patience of VC investors, which, depending on the financial situation, have made no or only interim financing of their portfolio companies and which (according to experts) can benefit from higher valuations in the future, is likely to pay off. Market experts agree that the outlook is brighter: 76% of all respondents expect higher Swiss investment volumes in 2025 – a great improvement on the less than 50% in the previous two years



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# Harnessing AI in Due Diligence: Transforming M&A Processes

*Specialist article SECA Chapter Corporate Finance*

In today's increasingly complex landscape, mergers and acquisitions (M&A) have evolved into multifaceted operations where every component must align with precision and speed, much like Swiss clockwork. Due diligence remains the cornerstone of successful M&A transactions, crucial for identifying potential risks, uncovering hidden liabilities, and ensuring regulatory compliance. However, traditional manual approaches are increasingly challenged by longer transaction times, rising costs, and a significant growth in document volume. Against this backdrop, artificial intelligence (AI) is emerging as a game changer, transforming due diligence by automating routine tasks and providing deeper, data-driven insights.

## The Challenges of Traditional Manual Due Diligence

Historically, due diligence has been a labor-intensive, time-consuming process. M&A teams are required to manually sift through mountains of documents, ranging from financial reports and contracts to compliance records and operational metrics. This meticulous review often extends over multiple months. The prolonged process not only delays deal closures but also escalates costs significantly, with legal and advisory fees sometimes reaching up to 10% of the total deal value.

## Document Overload and Increasing Complexity

A primary challenge is the dramatic increase in document volume. With a reported 20% rise in documents per transaction from 2023 to 2024 in Drooms data rooms, the sheer quantity of data has compounded the workload for M&A professionals. Critical details can easily be buried in a sea of information, especially when documents are stored across various formats and systems. This fragmentation makes it exceedingly difficult to consolidate and analyze data promptly, increasing the likelihood of overlooking key information that could significantly impact the deal's outcome.

## Regulatory Pressures and Compliance Risks

The regulatory environment has grown more stringent over recent years, particularly in cross-border transactions where multiple jurisdictions are involved. M&A teams now face the dual challenge of complying with well-established regulations like GDPR and adapting to emerging frameworks such as the EU AI Act. Manual reviews are prone to error; even a small oversight in compliance can lead to hefty fines or legal complications. The risk of non-compliance is heightened by the inherent limitations of human processing, including susceptibility to fatigue and bias.

## Extended Timelines and Escalating Costs

Beyond the operational challenges, the manual approach to due diligence prolongs transaction timelines. Extended review periods not only delay strategic decisions but also lead to increased advisory and legal fees. These delays may erode the competitive advantage of timely market entry or exit, underscoring the urgent need for more efficient and reliable methods.

## The Role of AI in Transforming Due Diligence

With advancements in Large Language Models (LLMs) and other AI technologies, the due diligence process is undergoing a transformative shift. AI is now capable of automating repetitive tasks, significantly reducing review times, and enhancing the accuracy of data analysis. These improvements not only streamline the due diligence process but also mitigate the risks associated with manual reviews.

## Automated Document Processing

One of the most impactful applications of AI is document processing. During the preparation phase, AI-powered tools can handle routine tasks like document categorization and naming. By doing so, these systems eliminate the need for manual sorting and significantly reduce the preparation phase. Furthermore, AI tools can perform workflows such as automated redaction of sensitive information within documents. A repetitive but essential task that traditionally required extensive manual labor by highly skilled professionals. By shifting the focus from administrative tasks to strategic decision-making, AI enables M&A teams to allocate their time and resources more effectively.

Consider a scenario where a data room is being prepared for a complex cross-border transaction. Manual sorting might take weeks, but with AI-driven automation, documents are organized and redacted in a fraction of the time. Additionally, automated translation capabilities ensure that documents in multiple languages are accurately rendered, eliminating language barriers that could delay the process.

## Enhanced Risk Assessment

AI's capability to analyze large datasets in real-time is revolutionizing risk assessment in due diligence. Advanced algorithms can scan contracts and financial statements to detect risky clauses, flag discrepancies, and assess compliance by cross-referencing data from multiple sources. For example, AI can identify unfavorable termination clauses or inconsistent contract terms that might expose buyers to future liabilities. With legal and advisory fees historically consuming up to 10% of the deal value, reducing the manual review hours can lead to significant financial savings. These savings can then be reinvested in other strategic business areas, further enhancing the overall value derived from the transaction.

Furthermore, predictive analytics add a proactive layer to risk management. Machine learning models trained on extensive historical transaction data can forecast the likelihood of achieving key milestones or uncovering post-deal challenges. Such predictive insights allow M&A professionals to better balance risk and reward, ultimately contributing to more informed decision-making.

## Workflow Efficiency With Information Retrieval

Beyond document processing and risk assessment, AI also streamlines overall workflow efficiency in M&A transactions. Semantic search capabilities enable users to interact with documents in natural language. Compared to incumbent syntactic search, this ensures that critical information is retrieved quickly from vast databases, reducing the chance that vital data is overlooked. This rapid access to relevant information means that decision-makers can respond more nimbly to evolving circumstances, a key advantage in today's fast-paced market.

## Mitigating Risks with Integrated, Compliant AI Solutions

While the benefits of AI in due diligence are considerable, they come with critical risks, especially when public AI tools are used to process sensitive data. Public platforms often operate on third-party infrastructure, which raises concerns about data privacy, data leakage, and unauthorized access.

When sensitive transactional information is processed through public AI tools, there is an inherent risk that this data could be inadvertently used for training purposes or exposed via inference. For example, transmitting confidential documents to external servers increases the chance of unauthorized access, and if access rights are not rigorously enforced, confidential deal information might leak to unintended parties. The implications are severe: compromised competitive positioning, non-compliance with strict data protection laws like GDPR, and potential breaches of emerging regulations such as the EU AI Act.

In contrast, integrated AI solutions within secure data room environments can provide a robust alternative. These systems ensure that all data remains within a controlled ecosystem, with stringent access controls and encryption protocols in place. By keeping the processing internal, organizations can eliminate the risk of data leakage and unauthorized use of sensitive information. Furthermore, audit trails within these systems offer transparency and accountability, reinforcing regulatory compliance and enhancing overall trust among stakeholders.

## Embracing a Balanced Approach to Digital Transformation

Despite the transformative potential of AI, it is essential to recognize that technology should complement, not replace, human expertise. While AI can efficiently handle data processing and initial analysis, the nuanced judgment of experienced M&A professionals remains indispensable. AI outputs, particularly those generated by LLMs, require careful review to avoid pitfalls such as hallucinations or misinterpretations.

The ideal approach is a balanced integration of AI-driven automation and human insight. In practice, this means that while AI expedites routine tasks and offers predictive insights, human experts must validate these findings and apply their contextual understanding to make strategic decisions. This collaborative model not only enhances the reliability of the due diligence process but also ensures that technology serves as a powerful tool in the hands of experienced professionals.

## Conclusion

The integration of AI into the due diligence process marks a pivotal shift in the way M&A transactions are conducted. With traditional methods facing challenges such as extended timelines, increased document volumes, and heightened regulatory scrutiny, AI offers a compelling solution by automating routine tasks, enhancing risk assessment, and streamlining overall workflow efficiency. The quantifiable benefits, reduced transaction times, lower costs, and improved accuracy, demonstrate that AI is not merely a futuristic concept but a practical tool reshaping the M&A landscape today.

By embracing a balanced approach that leverages both cutting-edge AI technology and the invaluable expertise of seasoned professionals, organizations can navigate the complexities of modern M&A with greater precision and confidence. As digital transformation continues to accelerate, the future of due diligence will be defined by the seamless integration of technology and human insight, a transformation that promises to unlock new efficiencies and drive more successful outcomes in an increasingly competitive market.

## Johannes Graf

Senior Product Manager AI, Drooms

We kindly invite you to the **SECA Event** «The Future of M&A and Corporate Finance - Exploring the Impact of automation and AI», which takes place in Zürich on **11. September 2025** where **Johannes Graf** will be one of the keynote speakers.





## Financial modelling

### Some key guidelines to robust financial models

Financial models are a key part in investment decisions. The value of each investment is determined by the present value of future cashflows ( $V = D/i$ ). Consequently, each investment decision is based on a business plan. The business plan is either made explicitly for the respective investment decision (e.g. DCF) or implicitly by using some simplified formulas such as multiples. Mathematically, a multiple assumes that the cashflow measure used continues in perpetuity.

Excel spreadsheets are regularly used in this decision process. And those excel spreadsheets can become more and more complex as investment projects evolve.

Also, in daily business reporting and controlling, excel spreadsheets are still a common way of working, despite modern ERP systems.

Mistakes in such models could have adverse financial consequences. The following outlines some tips on how to create robust financial models.

Financial modelling tips	Explanations
Color coding	<ul style="list-style-type: none"><li>– There are only three types of data in a model:<ul style="list-style-type: none"><li>– Constant</li><li>– Formula</li><li>– Link</li></ul></li><li>– A constant is a hard plug figure (e.g.10)</li><li>– A link is a reference to another cell in the model, without further calculation (e.g. =A1)</li><li>– A formula uses different cells to derive a result</li><li>– Use colour coding to distinguish between those three types of data</li></ul>
Unit labelling	<ul style="list-style-type: none"><li>– Clearly label each code line, e.g. CHF, %, days, months</li></ul>
No formulas with embedded constants	<ul style="list-style-type: none"><li>– Never write formulas with an embedded constant</li><li>– Better use links to the cells which include the constant</li></ul>
Use normal positive conventions	<ul style="list-style-type: none"><li>– Money flowing in is positive (e.g. revenues)</li><li>– Money flowing out is negative (e.g. expenses)</li></ul>
No one sheet wonder	<ul style="list-style-type: none"><li>– Distinguish between inputs, calculations and outputs</li><li>– The <b>input</b> sheet contains all hard plug figures</li><li>– The <b>calculation</b> sheet contains all mathematical calculations to obtain the desired results</li></ul>

Financial modelling tips	Explanations
	<ul style="list-style-type: none"> <li>– The calculation sheet focuses on transparency of formula</li> <li>– The calculation sheet can contain many lines and does not need to be presented to management</li> <li>– The <b>output</b> sheet shows the key results of the model, only using links to the calculation sheet, no formulas</li> <li>– Focus of the output sheet is on presentability and printability</li> </ul>
Calculation logic from left to right and top to bottom	<ul style="list-style-type: none"> <li>– A model should read like a book</li> <li>– Results used further in the model are calculated previously and not further down the model</li> </ul>
Rule of thumb	<ul style="list-style-type: none"> <li>– No formula is longer than your thumb</li> <li>– Divide complex formulas into smaller pieces to reduce complexity</li> </ul>
Only one column counts	<ul style="list-style-type: none"> <li>– A series line item should be constructed via consistent formulas across the row</li> <li>– The same formula should be used across all columns, e.g. there is the same formula in column D as there is in column Z</li> </ul>
Calculate only once	<ul style="list-style-type: none"> <li>– Do not calculate the same figure twice in the model</li> </ul>
No daisy chains	<ul style="list-style-type: none"> <li>– Do not create a link to another link</li> <li>– Always link to the ultimate source, which is either a hard plug or a formula</li> </ul>
No hiding, avoid grouping	<ul style="list-style-type: none"> <li>– Never hide a column or a line</li> <li>– Use grouping instead, but try to avoid it</li> </ul>
Avoid the mouse	<ul style="list-style-type: none"> <li>– Avoid working with the mouse</li> <li>– Prefer shortcuts using the keypad</li> </ul>

The above are just some simple modelling tips which reduce the chance of creating false results. Those tips seem basic but applying them consistently has far reaching consequences on the design of a model.

We will be hosting a SECA breakfast event on financial modelling on Thursday, 5th June 2025 at ZKB, Bahnhofstrasse 9, Zürich and are looking forward to welcoming you there.

**Daniel Rey**

Chapter Corporate Finance

## SECA Working Group

### Private Equity Training

Since 2016, SECA has offered a series of training courses to help professionals interested in private equity improve their skills. Originally in French, we are changing the language to English in 2022 and have expanded the content. The aim is to provide participants with practical, up-to-date and in-depth knowledge. The audience is broad and ranges from newcomers to middle and back office professionals to professionals who want to deepen their knowledge.

From five training sessions, this stream has grown to eight and in 2024 to nine modules. The format has been adjusted to match busy schedules. It is opened to non-members, and members of professional associations with which the SECA has developed partnerships, namely the ASWM (Alliance of Swiss Wealth Managers), ISFB (Institut Supérieur de Formation Bancaire) and the VSV-ASG (Verband Schweizerischer Vermögensverwalter, Association Suisse des Gérants de Fortune). Since 2022, some training sessions are accredited by Cicero.

Since its launch, the program has trained 175 participants. The format is voluntarily restricted to 5-20 participants to foster participation and active learning. The modules include practical business cases and concrete examples. These sessions are public, but some can be designed for specific companies. The target of the SECA is to support the dissemination of knowledge and improve the reach and recognition of the profession. True to its mission, the SECA does not make any profit and reinvests any excess in the development of the program.

The public sessions on offer are:

1. **Fundamentals**, covering the functioning of the private equity sector, the different strategies, participants, investment vehicles, functioning of funds, the fees and carried interest, performance measurement, risk measurement.
2. **Financial due diligence**, which provides participants with the analysis of non-listed businesses, ranging from the context, the participants, the documents and the timing; to the activity analysis, historical data, deal environment, key points, evaluation of the management and the tools, and the financial analysis (financial diagnostics).
3. **Valuation of private companies**, which provides participants with the key instruments to analyse a non-listed company: criteria and ratios, cash flows, stability, diversification, growth rates. The main methods are covered (DCF, multiples and others) and the case of start-ups is included.
4. **Shareholders' agreements**, providing trainees with the knowledge to plan and negotiate their contractual relationships as co-owners of non-listed businesses. The training provides the elements necessary for setting up such a document. Governance, shares transfer, financial rights and procedure are analysed in detail.

5. **Management package**, focused on the investment plan of the management in a non-listed company. The target is to focus on the alignment of interests, between investors and the management. Tools (stock options, free shares) and their tax framework are covered, as well as the different techniques and the events materialising the action. Events such as premature departure, options to buy or sell, and vesting are covered.
6. **Fundraising**, to analyse and understand the relationships between fund investors and fund managers when the latter raise capital. The dynamics, the context, and the balance of power are examined, as well as the process, and the documentation. The sources of capital, the aim of fund investors, the performance, the investment process, the selection of fund managers, the management of risk and the context of fundraising, as well as the tools (mandates, co-investments) are studied. The applicable regulation in Europe and Switzerland is included as well.
7. **Private equity for middle and back office**, has been created for professionals dealing with the treasury, accounting and reporting. It deals with interests, costs, but also management fees and carried interest, capital calls and distributions, loans and credit lines and other practical aspects. Valuations of investments and exchange rates are included.
8. **ESG and sustainability in private equity**, will provide trainees with an overview of the key elements related to ESG and sustainability. Demands from fund investors and ever-increasing soft and hard regulations lead PE firms to address environmental, social and governance risks in private investments.
9. **Board membership**: The course is shaped for board members of unlisted Swiss companies as well as for entrepreneurs, investors, trustees, family offices, and legal advisors. This is an introductory course illustrated with practical examples.

We would like to **thank** the past and current trainers for their commitment to the success of this program:

**Christina Böck** | **Yanik Costa** | **Arnaud Cywie** | **Pascal Favre** | **Martin Frey** | **Alexandre Gallopin** | **Mario Kumschick** | **Vincent Luescher** | **Manuel Meyer** | **Frank Minder** | **Andrio Orlor** | **Xavier Parain** | **Emmanuel Parmentier** | **David Rolfo** | **Tim Tesdorff** | **Florian Pelletier** | **Guilhem Pinot de Villechenon** | **Alexis Szabo** | **Audrey Tasso** | **Beau Visser**

We would also like to thank the team of the SECA for their commitment. Their hard work is key to the success of this initiative.

This program evolves thanks to the feedback of participants and to the wishes of potential trainees. Any suggestion or feedback is highly welcome. We look forward to welcoming you to these sessions.

**Cyril Demaria**  
Program Head

## SECA Working Group

### Ticino

Founded in 2023, the Working Group Ticino has developed its own identity, while remaining aligned with the general objectives of the national association. The Committee focuses on spreading knowledge and strengthening the private equity and venture capital ecosystem in the Canton of Ticino, while also integrating the perspective of Italian-speaking professionals in the sector.

The Ticino Committee is committed to fostering greater understanding of and access to the venture capital and private equity industry, both for investors, industry professionals and innovative companies in the region.

- **Organisation of targeted events**, including conferences, thematic meetings and networking breakfast/lunch to foster the exchange of ideas and opportunities.
- **Contribution of information materials in Italian**, adapted to the Ticino context, to raise awareness of investment dynamics.
- **Contribution of specific content on the Ticino market** for the SECA annual report.
- **Creation of moments of confrontation** between entrepreneurs, investors and operators in the sector to favour access to growth capital.
- **Involvement of Italian-speaking professionals** active in private equity and venture capital, thus expanding opportunities for cross-border collaboration and strengthening the bridge between Ticino and the Italian investment ecosystem.

Initiatives are communicated mainly via the SECA eNewsletter (free registration at [www.seca.ch](http://www.seca.ch)), LinkedIn and other targeted dissemination tools.

#### For the SECA Working Group Ticino

- **Emanuele Pizzatti**, Futurewave AG / SIGF
- **Marco Fusi**, Altenburger Ltd legal + tax
- **Nataliya Ottaviani**, BS&MC Tax & Legal SA
- **Malco Parola**, Tala Consulenze



## SECA Publications

The SECA has launched new publications in recent years. With the very first **Private Markets Guide**, a publicly accessible market overview of Swiss private market providers was created, which is regularly reissued. With the SECA Booklet **Private Markets** and the SECA Booklet **Private Infrastructure**, two anthologies with articles by leading providers on the topic have been published. These two publications are intended to familiarise interested investors with the asset classes. An anthology on private debt and a new edition of the SECA Booklet Private Infrastructure were also published. Further updates and new editions will follow in 2025.

Have a look at our library: [www.seca.ch/en/knowledge-library/publications/](http://www.seca.ch/en/knowledge-library/publications/)

### **NEW:** Private Markets in Switzerland: Scaling Innovation & Growth A Study from AMAS, SECA, and BCG

This report is based on a collaboration between the Swiss industry associations **AMAS** and **SECA**, supported by **BCG**. Drawing on our research, including interviews with senior investment, asset and wealth management leaders, we provide a summary of global market trends, the specific developments and **challenges in Switzerland's private markets**, and **potential solutions** to evolve and strengthen the Swiss financial ecosystem.

We also share unique **data and insights** based on a survey of investors and asset managers in Switzerland as well as real life case studies, sourced directly from relevant institutions. The authors of this report would like to thank all survey participants and interview partners, including the AMAS Board Members and other senior industry leaders, for their valuable insights and perspectives. In addition, we would like to express our gratitude to our partners who shared their **case studies** with us - namely **SUVA, GastroSocial, Retraites Populaires, Partners Group, Capvis, Invision, Redalpine** and **B2Venture**. Lastly, the authors are grateful to Michael Unger, Ines Diaz-Tejero Rodriguez, and the BCG editorial and design teams for their contributions to this whitepaper.



# Private Markets in Switzerland: Scaling Innovation & Growth

A Study from AMAS, SECA, and BCG

AMAS | Markus Dinkelmann, Peter Hody  
SECA | Thomas Heimann, Lars Niggemann  
BCG | Tobias Würigler, Daniel Kessler,  
Ivana Zupa and Dominik Bailey



ASSET MANAGEMENT  
**ASSOCIATION** 



SECA



**BCG**





**SECA**

Swiss Private Equity & Corporate Finance Association  
Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

# SECA Events 2024

# Reporting SECA Events 2024

## Webinar – Cyber Security

Online Event: Mittwoch, 17. Januar 2024

40 Teilnehmende

Speakers: **Maurice Pedergrana**, SECA | **Franco Cerminara**, InfoGuard AG



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## LPEA Luxembourg Private Equity Networking Cocktail in Zürich

SECA & LPEA Event: Wednesday, 28 February 2024, Hotel St. Gotthard, Zürich

75 Participants

Speakers: **Johann Herz**, LPEA | **Alexandre Hector**, **Laura Zahren** und **Lina Novak**, KPMG | **James Abram**, Temenos Multifond | **Markus Benzler**, UBS | **Conrad A. Bruch**, Luxembourg Ambassador Bern | **Michael Horvath** und **Christian Krons**, PWC | **Christoph Kausch**, MTIP | **Markus Königstein**, Empira | **Kosturi Kosturi**, Alter Domus | **Christian Lennig**, Clifford Chance | **Alice Ryan**, Zürich Insurance | **Maurice Pedergrana**, SECA



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## SECA Romandie - Get Together

Evening Event: Thursday, 29 February 2024, Café de la Bourse, Geneva

35 Participants

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## Direct Lending – Investments mit Impact

Frühstücks-Event: Mittwoch, 6. März 2024, Hotel St. Gotthard, Zürich

40 Teilnehmende

Speaker: **Fabian Lehner**, swisspeers | **Alwin Meyer**, swisspeers | **Nadine Berchtold**, Swiss Marketplace Lending Association SMLA | **Florian Kübler**, LEND | **Matthias Geibel**, HQAM



## Cyber Risk – How Global Challenges will impact Investors in 2024

Breakfast Event: Tuesday, 12 March 2024, Zunfthaus zur Zimmerleuten, Zürich  
30 Participants

Speaker: **Gaël Jacquemettaz**, UBS | **Clara-Ann Gordon**, Niederer Kraft Frey | **Jayan Perera** und **Henry Smith**, Control



**NIEDERER KRAFT FREY**

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## Going Private vs. Staying Public

Frühstücks-Event: Freitag, 22. März 2024, Zürcher Kantonalbank, Zürich  
35 Teilnehmende

Speaker: **Philipp Lütolf**, Hochschule Luzern – Wirtschaft, IFZ | **Margrit Marti**, Homburger | **Andreas Neumann**, Zürcher Kantonalbank | **Roberto Tracia**, Oaklins Switzerland



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## Swiss Capital Market Forum – Venture Capital Conference

Partner-Event: Freitag, 12. April 2024, Zunfthaus zur Meisen, Zürich  
80 Participants



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## Private Equity Cluster Zug – Wertsteigerung & Nachfolgeregelung

Abend-Event: 13. Mai 2024, GIBZ, Zug  
260 Teilnehmende

Speakers: **Matthias Riefer**, Partners Group | **Florian Schick**, Bregal Unternehmerkapital | **Maurice Pedergnana**, Zugerberg Finanz AG / SECA Geschäftsführer | **Peter Letter**, Vorstandsmitglied Zuger Wirtschaftskammer



### 40<sup>th</sup> SECA Annual General Meeting

Tuesday 28 May 2024, Widder Hotel, Zürich  
50 Participants

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### Woman in Private Equity – 2<sup>nd</sup> Get Together

Evening Event: Tuesday, 18 June 2024, Resident, Zürich  
115 Participants

Speakers: **Giulia Monteduro**, EQT

**ARDIAN**

**LGT**  **CP**

**LEVEL** 

**SECA**

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### SECA Summer Party

Evening Event: Monday, 24 June 2024, Barfussbar (Frauenbadi), Zürich  
165 Teilnehmende

Supported by:

**LGT**  **CP**

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### 20<sup>th</sup> SECA Conference

SECA Annual Conference: Wednesday, 3 July 2024, SIX ConventionPoint, Zürich  
260 Participants

**SIX**

**ROCK LAKE**

**Ebury** What borders?

*Karlson Mr K* **//bws**

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### SECA Webinar – Impact & ESG deep dive

Article 8 vs. 9 funds - Legal and commercial perspectives

SECA Online Event: Wednesday, 10 July 2024

60 Participants

Speakers: **Philip Spyropoulos**, Eversheds Sutherland | **Christin ter Braak-Forstinger**,  
Burning Issues Fund | **Marco Zingler**, Addleshaw & Goddard | **Christian K. Winkler** und  
**Matthias Schulz**, asc impact & asc impact Forestry Fund

  
**asc impact**

**EVERSHEDS  
SUTHERLAND**

  
**CHI**

 **ADDLESHAW  
GODDARD**

### SECA Romandie - Cybersecurity Insights

Evening Event: Thursday, 11 July 2024, Lenz & Staehelin, Geneva  
35 Participants

Speaker: **Tom Hofmann**, wicked.design

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### L-QIF - Limited Qualified Investor Fund

Abend-Event: Mittwoch, 4. September 2024, Hiltl Akademie, Zürich  
50 Teilnehmende

Speakers: **Luca Bianchi**, Kellerhals Carrard | **Benjamin De Zordi**, pwc |  
**Tobias Giessler**, Partners Group AG



Kellerhals  
Carrard



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### SECA Romandie & Drooms - Get Together

Evening Event: Thursday, 26 September 2024, Les Sales Gosses, Geneva  
70 Participants



drooms

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### VCs on Stage – Managers present themselves

Evening Event: Wednesday, 23 October 2024, Zunfthaus zur Safran, Zürich  
125 Participants

This SECA event showcases Swiss managers and discusses opportunities, challenges and future prospects.

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### SECA Webinar – Alternatives in Europe / Outlook 2025

Online Event: Tuesday, 12 November 2024, online  
50 Participants

Speakers: **Dimitri Mavridis** und **Alex Murray**, Preqin | **Thomas Heimann**, SECA, HBM Partners | **Julien Etaix**, Novum Capital Partners | **Adrian Hodel**, UBS Asset Management Switzerland AG | **Nicolas von der Schulenburg**, Portfolio Advisors LLC

**PREQIN**

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### Women in Private Markets - Get Together

Evening Event: Thursday, 21 November 2024, Microsoft Schweiz, Zürich

70 Participants

Speakers: **Maurice Pederghana**, SECA | **Daniela Marino**, Cutiss | **Liliane Brunner Halbach**, ARTEMIS Women's Health Foundation | **Sonja Meindl** und **Lingwei Li**, Microsoft Switzerland



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### SECA Ticino – Integrating ESG Skills into Talent, Resilience, and Performance

Evening Event: Tuesday, 26 November 2024, Hotel Lugano Dante, Lugano

30 Participants

Speakers: **Marco Lucchin**, Wexecutive | **Nina Grosse**, Global Leader Group | **Alberto Stival**, Swiss Sustainable Finance



For all the Young SECA Events  
see Page 32.





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# SECA Trainings 2024

## SECA Private Equity Training 2024

Again, in 2024 we offered members and non-members nine (independent) training sessions designed for a wide audience. Newcomers can build their knowledge thanks to synthetic and practical modules directly from private equity experts. More established professionals, in finance, banking, insurance and pension funds, as well as account managers and middle and back-office staff, can deepen their knowledge. 27 participants in 2024.

- **Private equity in a nutshell**  
19 January 2024, 09:00-13:00, online  
Cyril Demaria, SECA
- **Financial due diligence**  
31 January 2024, 09:00 - 13:00, online  
Vincent Luescher & Tim Tesdorff, PwC
- **Valuing private companies**  
5 March 2024, 09:00 - 13:00, online  
Yanik Costa, Capitalmind
- **Management package**  
22 March 2024, 09:00 - 13:00h, online  
Mario Kumschick & Beau Visser, Baker McKenzie Switzerland
- **Shareholders' Agreements**  
22 April 2024, 09:00 - 13:00h, online  
Martin Frey & Manuel Meyer, Baker McKenzie Switzerland
- **Raising a private equity fund: theory and practice**  
24 April 2024, 09:00 - 13:00h, online  
David Rolfo, Mirabaud AM
- **Private equity for the middle and back office**  
6 May 2024, 14:00 - 18:00, online  
Xavier Parain, Blackfin Capital Partners
- **Implementing an ESG framework in private equity**  
4 June 2024, 09:00 - 13:00, online  
Emmanuel Parmentier, Indefi
- **Board Membership**  
11 June 2024, 09:00 - 13:00, online  
Martin Frey & Manuel Meyer, Baker McKenzie Switzerland

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### 5. SECA Venture Capital Workshop (d)

24. / 25. Mai 2024, Zürich  
16 Teilnehmende

mit Unterstützung von:

**NIEDERER KRAFT FREY**

### 12. SECA Private Equity Workshop (d)

22. & 23. November 2024, Zürich  
18 Teilnehmende

mit Unterstützung von:

**L&S** Lenz & Staehelin

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### SECA Seminar: Private Markets

2 Trainings – overall **33** participants

Referierende: **Teddy Amberg**, Spicehaus Partners | **Maurice Pederghana**, SECA | **Chris Bargholzer**, Philipp Weber & Madalena Jacinto, Mercer | **Martin Staub**, Invision



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# Financial Audit & Report

To the General Meeting  
SECA-Swiss Private Equity & Corporate Finance Association  
Suurstoffi 1  
6343 Rotkreuz

Cham, May 5, 2025

Report of the statutory auditor to the General Meeting of  
**SECA-Swiss Private Equity & Corporate Finance Association, Rotkreuz**

As statutory auditors, we have carried out a review of the financial statements of SECA-Swiss Private Equity & Corporate Finance Association for the financial year ended on December 31, 2024.

Responsible for the financial statements is the board of the association, whereas our task is to submit a report on the financial statements based on our review.

Our review took place in accordance with the Swiss Audit Standard 910. This means that a re-view is to be planned and executed in such a manner that material misstatements in the financial statements are identified, even though not with the same assurance as in the case of an audit. A review consists mainly of interviewing members of staff and analytical audit work in relation to the data forming the basis for the financial statements. We have conducted a review, not an audit, and are therefore not submitting an audit opinion.

In the course of our review, we did not identify any circumstances which would lead us to the conclusion that the financial statements do not correspond to the law and the articles of association.

**SEFID Revision AG**

 Qualified Electronic Signature - CH (ZertES)



Arthur Exer  
Swiss Certified Accountant

SEFID Revision AG  
Alte Steinhäuserstrasse 1  
CH-6330 Cham

Telefon +41 41 748 62 30  
welcome@sefid.ch  
www.sefid.ch

 EXPERTSuisse zertifiziertes Unternehmen  
Mitglied TREUHAND | SUISSE  
 A member of Nexia

**SECA-Swiss Private Equity Corporate Finance Association, 6343 Rotkreuz**

<b>BALANCE SHEET AS OF</b>	<b>31.12.24 CHF</b>	<b>31.12.23 CHF</b>
<b>ASSETS</b>		
Cash	244'546.99	218'957.91
Accounts receivables	<u>11'463.60</u>	<u>22'430.00</u>
<b>TOTAL ASSETS</b>	<b><u>256'010.59</u></b>	<b><u>241'387.91</u></b>
<b>LIABILITIES AND ASSOCIATION'S EQUITY</b>		
<b>Liabilities</b>		
Accounts payables	14'033.55	17'588.90
Other current liabilities (VAT)	9'888.69	0.00
Provisions	<u>57'703.39</u>	<u>57'000.00</u>
	81'625.63	74'588.90
<b>Association's equity</b>		
Association's equity at the beginning of the year	166'799.01	162'067.21
Profit for the year	<u>7'585.95</u>	<u>4'731.80</u>
Association's equity at the end of the year	174'384.96	166'799.01
<b>TOTAL LIABILITIES AND ASSOCIATION'S EQUITY</b>	<b><u>256'010.59</u></b>	<b><u>241'387.91</u></b>
<b>INCOME STATEMENT</b>	<b>2024 CHF</b>	<b>2023 CHF</b>
<b>INCOME</b>		
Contributions of associates	505'830.33	450'864.20
Other income (net)	<u>38'404.94</u>	<u>121'284.36</u>
	544'235.27	572'148.56
<b>EXPENSES</b>	<u>-536'649.32</u>	<u>-567'416.76</u>
<b>PROFIT FOR THE YEAR</b>	<b><u>7'585.95</u></b>	<b><u>4'731.80</u></b>





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Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

# Membership Reporting

Full Member

Associate Member

Individual & Honorary Member

Young SECA Member

## Contact Information

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Address	Marktgasse 51 3011 Bern
Telephone No	+41 31 311 37 20
E-mail Address	info@acano.ch
Website	www.acano.ch

## Company Information

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Key People	Mr. Markus Ochsner Mr. Roger Trunz
Type of Firm	Consulting - Advising Firm
Year of Establishment	2010
Number of Employees	6
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	Construction - Building Products, Consumer Related, Energy, Environment, Food - Beverages, Industrial Products and Services, Internet Technology, Manufacturing, Telecommunications
Geographical Focus	Europe
Type of Financing	-

## Short Company Profile

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Acano is an independent business consulting and corporate services company focusing on: Corporate Management - Corporate / Business Development - Corporate Finance - Management Service.



## Contact Information

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Address	Baarstrasse 14 6300 Zug
Telephone No	+41 79 469 11 17
E-mail Address	info@acquinox.ch
Website	acquinoxadvisors.com

## Company Information

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Key People	Mr. Patrick Thoma
Type of Firm	Consulting - Advising Firm
Year of Establishment	2023
Number of Employees	2
Fund Names	-
Capital Under Management	EUR 30m
Number of Portfolio Companies	4
Examples of Portfolio Companies	Global Ledger

## Investment Preferences

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Size of Investment	EUR 5m
Investment Stages	Expansion - Development Capital
Industrial Sectors	Internet Technology
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

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Acquinox is an M&A advisory firm in the tech space. We specialize in helping businesses navigate the complex landscape of mergers and acquisitions, enabling them to seize new opportunities, forge strategic partnerships, and achieve transformative outcomes. Our team is dedicated to guiding clients through every stage of the M&A process with precision and expertise. Beyond M&A we also do private equity investments on a deal by deal basis.

## Contact Information

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Address	Uraniastrasse 9 8001 Zürich
Telephone No	+41 58 510 92 00
E-mail Address	info@advestra.ch
Website	www.advestra.ch

## Company Information

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Key People	Mr. Beda Kaufmann Mr. Alexander von Jeinsen
Type of Firm	Law Firm
Year of Establishment	2021
Number of Employees	40
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Advestra is a corporate law firm combining the power of a big law firm with the personal and lean approach of a small firm. We advise on Corporate | M&A, Capital Markets, Finance, Financial Services and Tax. Our clients range from sponsors and other investors, entrepreneurs, start-ups and family-owned firms to listed companies and financial institutions. A large part of our work as cross-border elements to it. We have a broad international network of law firms we regularly work with. In Switzerland, we team up with specialist law firms leading in their field to deliver comprehensive services to our clients.

## Contact Information

---

Address	Dufourstrasse 48 8008 Zürich
Telephone No	+41 43 500 33 00
E-mail Address	-
Website	www.afinum.ch

## Company Information

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Key People	Mr. Philipp Schülin Mr. Manuel Arnet
Type of Firm	Fund Management Company
Year of Establishment	2000
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	19
Examples of Portfolio Companies	Ledlenser, Lemco Precision, Threema, GS Swiss PCB, Christian Koenen Group, Medtech Laser Group

## Investment Preferences

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Size of Investment	>CHF 10m
Investment Stages	Buyout - Buyin, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Majority Equity

## Short Company Profile

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Private Equity Fund focusing on mid-sized buyout transactions in the DACH region.

## Contact Information

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Address	Stockerstrasse 47 8002 Zürich
Telephone No	+41 44 552 50 50
E-mail Address	Zürichteam@alantra.com
Website	www.alantra.com

## Company Information

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Key People	Mr. Michael Maag Mr. Martin Gamperl
Type of Firm	Consulting - Advising Firm
Year of Establishment	2001
Number of Employees	<20
Fund Names	several
Capital Under Management	EUR 12bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	-
Type of Financing	All

## Short Company Profile

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We provide a range of services to mid-market companies in Switzerland. Our team of professionals in Zürich offers M&A services to listed and private companies. Our expertise in Switzerland has been built on advising more than 100 transactions with a total volume of over €60bn since 1998.

## Allegory Capital (Kainjoo SA)



### Contact Information

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Address	Chem. du Vernay 14a 1196 Gland
Telephone No	+41 21 561 34 97
E-mail Address	seca@allegory.capital
Website	www.allegory.capital

### Company Information

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Key People	Mr. Haider Alleg
Type of Firm	Consulting - Advising Firm
Year of Establishment	2022
Number of Employees	-
Fund Names	Allegory Capital Vision Fund 2k32
Capital Under Management	EUR 50m
Number of Portfolio Companies	25
Examples of Portfolio Companies	Unblock (Atomo Sarl)

### Investment Preferences

---

Size of Investment	0.3m-1m
Investment Stages	Early-Stage, Expansion - Development Capital, Mezzanine - Bridge Finance, Seed Capital
Industrial Sectors	Consumer Related, Environment, Internet Technology, Medical - Life Sciences - Health Related, Other, Transportation
Geographical Focus	Switzerland, United States of America, Western Europe
Type of Financing	Equity Financing, Loans

### Short Company Profile

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Allegory Capital is a growth-focused investment firm specialising in tech ventures disrupting regulated industries.

## Contact Information

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Address	Gottfried-Keller-Strasse 5 8001 Zürich
Telephone No	+41 44 206 44 77
E-mail Address	switzerland@allianzgi.com
Website	<a href="https://ch.allianzgi.com">https://ch.allianzgi.com</a>

## Company Information

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Key People	Mr. Michael Schütze
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	16
Fund Names	-
Capital Under Management	EUR 96bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

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Allianz Global Investors is a leading active asset manager with over 600 investment professionals in over 20 offices worldwide and managing EUR 533 billion in assets. We invest for the long term and seek to generate value for clients every step of the way. We do this by being active – in how we partner with clients and anticipate their changing needs, and build solutions based on capabilities across public and private markets. Our focus on protecting and enhancing our clients' assets leads naturally to a commitment to sustainability to drive positive change. Our goal is to elevate the investment experience for clients, whatever their location or objectives. Data as at 31 December 2023.

## Contact Information

Address	Rue de la Tour-de-l'Île 1 1204 Geneva
Telephone No	+41 22 312 20 50
E-mail Address	info@alpana-ventures.ch
Website	www.alpana-ventures.ch

## Company Information

Key People	Mr. Pascal H. Widmer Mr. Guillaume Marit
Type of Firm	Consulting - Advising Firm
Year of Establishment	2016
Number of Employees	8
Fund Names	Alpana Ventures Investments I SCSp, Alpana Ventures Investments II SCSp, Alpana Ventures Investments III SCSp
Capital Under Management	-
Number of Portfolio Companies	35+
Examples of Portfolio Companies	Altoida, Beekeeper, Car IQ, Lend, Lunaphore, Nezasa, Klarys, Resistell, Voliro, Zainar

## Investment Preferences

Size of Investment	CHF 0.3m-3m
Investment Stages	Early-Stage, Expansion - Development Capital
Industrial Sectors	Computer Related, Finance - Insurance - Real Estate, Internet Technology, Medical - Life Sciences - Health Related
Geographical Focus	Europe, Switzerland, United States of America
Type of Financing	Equity Financing

## Short Company Profile

Alpana Ventures is a Swiss Venture Capital firm focusing on digital transformation. Committed to value creation, Alpana Ventures discovers deep tech solutions in Switzerland, Europe and the US. The team invests to embed them into innovative business models. From early to growth stage, Alpana Ventures provides more than capital. The team actively supports startups with a hands-on approach, business and governance mentoring, and through its international network. The 3 active Alpana funds are backing 35+ companies that leverage on new technologies to empower people.

# Alpha Leonis Partners AG



## Contact Information

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Address	Löwenstrasse 28 8001 Zürich
Telephone No	+41 79 105 12 31
E-mail Address	hello@alphaleonispartners.com
Website	www.alphaleonispartners.com

## Company Information

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Key People	Ms. Caterina Dacey Ariani
Type of Firm	Fund Management Company, Fund of Funds
Year of Establishment	2017
Number of Employees	14
Fund Names	-
Capital Under Management	> USD 1bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	EasyPark, Better, Bolttech, Relatient, Forsta (previously named Confrimit), Concord Biotech, Visma, Kappa Bioscience, Swiss Education Group, Wilshire, Active Brands

## Investment Preferences

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Size of Investment	
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Europe, North America, Western Europe
Type of Financing	-

## Short Company Profile

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ALP is an independent advisory firm founded in 2017 licensed as portfolio manager and supervised by the Swiss Market Supervisory Authority, FINMA. The firm is active across private and capital markets through which ALP supports the funding and advancement of entrepreneurial-led innovation. ALP's mission is to provide our clients with outstanding investment solutions to help them realize their financial and/or philanthropic goals. Within private equity, ALP offers customized mandates and advisory as well as thematic fund solutions providing exposure to the 'knowledge economy' through later stage venture, growth and lower middle market buyout opportunities looking to deliver quality returns from a diversified and specialized origination network within North American and European markets.



# Alpinum Investment Management AG

ALPINUM INVESTMENT MANAGEMENT

## Contact Information

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Address	Talstrasse 82 8001 Zürich
Telephone No	+41 43 888 79 30
E-mail Address	info@alpinumim.com
Website	www.alpinumim.com/

## Company Information

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Key People	Mr. Reto Ineichen Mr. Pascal Schilling
Type of Firm	Fund Management Company
Year of Establishment	2014
Number of Employees	11
Fund Names	Alpinum Partners - Secured Lending Fund I, Alpinum Partners – Direct Lending Fund
Capital Under Management	CHF 2bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	CHF 5m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Loans, Mezzanine, Senior Debt

## Short Company Profile

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Alpinum Investment Management is a Swiss asset manager, focusing on credit investments, alternative strategies and private market solutions. Alpinum Investment Management was established in 2014 as a spin-off of a global wealth manager and offers a wide range of investment products including its award-winning investment funds or bespoke investment solutions in direct and secured lending. Alpinum's investment style differentiates itself with its absolute return minded philosophy, strict risk discipline, a constant search for attractive risk premia and opportunistic implementation. In all offered solutions, Alpinum combines deep investment expertise with multi-decade-long portfolio management experience. Alpinum Investment Management is a manager of collective assets authorized by the Swiss Financial Market Supervisory Authority (FINMA).

# Alvarez & Marsal Switzerland GmbH



## Contact Information

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Address	Tödistrasse 47 8002 Zürich
Telephone No	+41 43 210 85 10
E-mail Address	-
Website	<a href="http://www.alvarezandmarsal.com/global-locations/switzerland">www.alvarezandmarsal.com/ global-locations/switzerland</a>

## Company Information

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Key People	Mr. Sean Peyer Mr. Patrick Schaub
Type of Firm	Consulting - Advising Firm
Year of Establishment	-
Number of Employees	48
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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A&M provides investors and lenders the answers needed to get the deal done. We combine our firm's deep operational, industry and functional resources with Big Four-quality financial accounting and tax expertise to assess key deal drivers and focus on the root cause of any critical deal issues. The largest transaction advisory practice outside the Big Four, our global integrated teams help private equity, hedge fund and corporate acquirers unlock value across the investment lifecycle.

# Amundi Alpha Associates AG



## Contact Information

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Address	Bahnhofstrasse 13 8001 Zürich
Telephone No	+41 43 244 31 00
E-mail Address	info@alpha-associates.ch
Website	www.alpha-associates.ch

## Company Information

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Key People	Mr. Emanuel Eftimiú Ms. Kerstin von Stechow
Type of Firm	Fund Management Company
Year of Establishment	2004
Number of Employees	50
Fund Names	Various funds of funds in private equity, infrastructure equity and private debt
Capital Under Management	EUR 21bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	EUR 5m-25m
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

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Amundi Alpha Associates is the private markets multi-manager platform of Amundi Alternative & Real Assets and manages private equity, infrastructure and private debt funds-of-funds as well as customised managed accounts. We make primary fund commitments, direct co-investments and buy mature portfolios in secondary transactions. Our customised investment programs are tailored to meet the specific objectives and needs of our clients. We provide the full range of services, including portfolio allocation, market screening, investment due diligence, structuring and execution, as well as comprehensive portfolio management and tailor-made reporting. Amundi Alpha Associates is regulated by the Swiss Financial Market Supervisory Authority FINMA as a manager of assets of collective investment schemes. Founded in 2004 as Alpha Associates, the company merged with Amundi, Europe's largest asset manager, in April 2024. The combined private markets multi-manager platform, led by the Alpha Associates management team, has 2 offices and 70 employees, 50 of whom are based at the headquarters in Zürich and 20 in Paris.

## Arclif Group AG



### Contact Information

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Address	Baarerstrasse 71 6300 Zug
Telephone No	+41 44 554 78 73
E-mail Address	-
Website	www.arclif-group.com

### Company Information

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Key People	Mr. Neoklis A. Lazanas Mr. Dirk Landgrebe
Type of Firm	Corporate Venturer - Industrial Company
Year of Establishment	2000
Number of Employees	9
Fund Names	Arclif Group AG
Capital Under Management	-
Number of Portfolio Companies	55
Examples of Portfolio Companies	Facebook, MEV Hummer Cars, Happy Pilli, Norge Mining, iNAILx, Lou Assani, FFM etc.

### Investment Preferences

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Size of Investment	CHF 180m
Investment Stages	Buyout - Buyin, Early-Stage, Seed Capital, Start-up Capital, Turnaround - Restructuring
Industrial Sectors	Biotechnology, Electronics, Food - Beverages, Internet Technology, Medical - Life Sciences - Health Related, Telecommunications
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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Arclif Ventures invests with a long-term view across all stages. We are passionate about helping ambitious founders realise the true potential of their ideas, providing partnership, dedication and insight throughout their journey from Seed to Growth. We invest in outstanding people and products.

## Contact Information

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Address	Bahnhofstrasse 20 8001 Zürich
Telephone No	+41 44 213 27 27
E-mail Address	ir_switzerland@ardian.com
Website	www.ardian.com

## Company Information

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Key People	Mr. Martin Kessi Mr. Christophe Kuenzler
Type of Firm	Fund Management Company, Fund of Funds
Year of Establishment	1996
Number of Employees	>40 in Zürich (over 1'080 worldwide)
Fund Names	
Capital Under Management	USD 177bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Asia, North America, Western Europe
Type of Financing	Equity Financing, Majority Equity, Minority Equity, Senior Debt

## Short Company Profile

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Ardian is a world-leading private investment house, managing or advising \$177bn of assets on behalf of more than 1,850 clients globally. Our broad expertise, spanning Private Equity, Real Assets and Credit, enables us to offer a wide range of investment opportunities and respond flexibly to our clients' differing needs. Ardian's main shareholding group is its employees; our more than 1,080 employees are spread across 19 offices in Europe, the Americas, Asia and Middle East. Since 2008, we have established a strong local foothold in Switzerland, with over 40 professionals spanning various teams. Ardian is strongly committed to the principles of Responsible Investment and is determined to make finance a force for good in society. Our goal is to deliver excellent investment performance to our investors, combined with high ethical standards and social responsibility.

## Contact Information

Address	114, Rue du Rhône 1204 Genève
Telephone No	-
E-mail Address	akp@argos.fund
Website	<a href="https://argos.wityu.fund">https://argos.wityu.fund</a>

## Company Information

Key People	Ms. Anna Karin Portunato Mr. Rainer Derix
Type of Firm	All
Year of Establishment	1989
Number of Employees	9
Fund Names	Euroknights VI, Euroknights VII, Argos Wityu Mid-Market VIII and Argos Climate Action
Capital Under Management	CHF 1.8bn
Number of Portfolio Companies	25
Examples of Portfolio Companies	LoQu, Wibit, Norline, Bäckerei Schmidt

## Investment Preferences

Size of Investment	CHF 25m-50m
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Austria, Benelux, France, Germany, Italy, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

One firm, two strategies. Argos Wityu is an independent European private equity group that supports the growth of mid-sized business and backs their management teams. With more than €1.6bn assets under management, over 30 years of experience and more than 90 businesses assisted to date, Argos Wityu operates from offices in Amsterdam, Brussels, Frankfurt, Geneva, Luxembourg, Milan, and Paris. The group seeks to acquire majority stakes and invests between €10m and €100m in each investment of its two strategies: The Mid-Market fund helps companies implement ownership transitions to accelerate their growth; The Climate Action fund aims at shaping European sustainable leaders by operating their “grey to green” transition.

## Contact Information

Address	Alfred-Escher-Strasse 5 8002 Zürich
Telephone No	+41 44 245 80 00
E-mail Address	contact@artemon.ch
Website	www.artemon.ch

## Company Information

Key People	Mr. Manuel Hamel Mr. Samuel Krämer
Type of Firm	Consulting - Advising Firm, Fund Management Company
Year of Establishment	2021
Number of Employees	4
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	4
Examples of Portfolio Companies	ph AG, Memox Innovations AG

## Investment Preferences

Size of Investment	
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Start-up Capital
Industrial Sectors	All
Geographical Focus	Europe
Type of Financing	Equity Financing, Loans, Minority Equity, Mezzanine, Senior Debt

## Short Company Profile

Artemon Capital Partners AG is an independent, owner-managed investment and advisory boutique based in Zürich. We invest in unique and innovative start-ups in mid- to late-stages and structure flexible financing solutions for entrepreneurs, SMEs and investment funds, and place such solutions with selected investors.

### Contact Information

Address	Notkerstrasse 18 9000 St. Gallen
Telephone No	+41 78 715 55 40
E-mail Address	info@asc-impact.com
Website	www.asc-impact.com

### Company Information

Key People	Mr. Christian Winkler Mr. Matthias Schulz
Type of Firm	Fund Management Company
Year of Establishment	2020
Number of Employees	5
Fund Names	asc impact forestry fund GmbH & Co. KG
Capital Under Management	EUR 27.5m
Number of Portfolio Companies	3
Examples of Portfolio Companies	Cubango Florest – Floresta e Agircultura Sustentável, (SU), Ltd.

### Investment Preferences

Size of Investment	5m-10m
Investment Stages	-
Industrial Sectors	Agriculture - Forestry - Fishing, Environment
Geographical Focus	Africa
Type of Financing	Equity Financing

### Short Company Profile

asc impact ist eine private, inhabergeführte Beteiligungsgesellschaft, die sich auf nachhaltige Land- und Forstwirtschaftsprojekte in Subsahara-Afrika spezialisiert hat. Mit jahrzehntelanger Erfahrung im globalen Nahrungsmittel- und Agrarsektor setzt das Team auf Direktinvestitionen und entwickelt seine Projekte von Grund auf selbst. Ein zentraler Bestandteil des Ansatzes ist die aktive Begleitung und operative Steuerung der Investments. asc impact beschäftigt eigene lokale Expertenteams, die vor Ort zusammen mit den Operating Partnern für die nachhaltige Entwicklung und den langfristigen Erfolg der Projekte sorgen. Durch diese direkte Einbindung wird sichergestellt, dass die Investments nicht nur finanziell rentabel sind, sondern auch einen messbaren ökologischen und sozialen Mehrwertschaffen. Durch diesen praxisnahen und verantwortungsvollen Investitionsansatz kombiniert asc impact attraktive finanzielle Renditen mit nachhaltigem Impact und regionaler Wertschöpfung.



## b2venture (formerly btov Partners)



### Contact Information

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Address	Blumenaustr. 36 9000 St. Gallen
Telephone No	+41 71 242 20 00
E-mail Address	-
Website	www.b2venture.vc

### Company Information

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Key People	Mr. Andreas Göldi Mr. Florian Schweitzer
Type of Firm	Independent Private Partnership
Year of Establishment	2000
Number of Employees	34 (Switzerland, Germany and Luxembourg)
Fund Names	b2venture I (b-to-v Private Equity S.C.S., SICAR), b2venture II (b-to-v Entrepreneurial Growth II S.C.S., SICAR), b2venture III (b-to-v Internet&Mobile Technologies S.C.S, SICAR); b2venture IV (btov Digital Technologies II, S.C.S., SICAR), b2venture Grow
Capital Under Management	EUR 500m
Number of Portfolio Companies	226 (+ exited) / 194 (without exit)
Examples of Portfolio Companies	Data Artisans, DeepL, Facebook, Ledgy, Or-Cam, PriceHubble, Skribble, Raisin, SumUp, Volocopter, XING

### Investment Preferences

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Size of Investment	EUR 0.25m-10m
Investment Stages	Early-Stage, Expansion - Development Capital, Seed Capital, Start-up Capital
Industrial Sectors	Computer Related, Consumer Related, Energy, Finance - Insurance - Real Estate, Food - Beverages, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Medical - Life Sciences - Health Related, Telecommunications
Geographical Focus	Worldwide
Type of Financing	Equity Financing, Minority Equity

### Short Company Profile

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Founded in 2000, b2venture is one of the most experienced venture capital firms in Europe. The group makes early-stage investments through its dedicated funds and stage-agnostic investments through its direct investment track. b2venture is supported by a strong community of angel investors, fostering the firm's passion for backing the unique entrepreneurs, maverick ideas, and outlier companies that will define tomorrow. The firm began its journey in St. Gallen, Switzerland and now has additional offices in Berlin, Zürich, Munich, and Luxembourg. b2venture deploys over EUR 100 million per year across Europe, leveraging the power of its multi-generational investor community. b2venture has proudly backed companies such as 1KOMMA5°, DeepL, Facebook, Raisin, Foodspring, ORCAM, SumUp, Volocopter, and XING.

## Contact Information

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Address	Quai de l'Île, 17 1211 Genève 2
Telephone No	-
E-mail Address	private.equity@bcge.ch
Website	www.bcge.ch

## Company Information

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Key People	Mr. Christophe Borer Mr. Cyrille Flichy
Type of Firm	Bank Subsidiary
Year of Establishment	1816
Number of Employees	833
Fund Names	Synchrony Private Equity (SPEFOFW)
Capital Under Management	USD 1bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	USD 5m-20m
Investment Stages	Buyout - Buyin, Start-up Capital
Industrial Sectors	-
Geographical Focus	Asia, Europe, North America, Switzerland
Type of Financing	-

## Short Company Profile

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BCGE's Private Equity office (PEO) is the bank's center of competence in Private Equity. The PEO constructs, manages and advises institutional and private clients on their private markets investments. The PEO has also been managing the bank's proprietary private equity portfolio with success for over 15 years, ensuring full alignment of interests with its clients.

## Contact Information

Address	Rue Du Theatre 3 1820 Montreux
Telephone No	+41 21 962 89 90
E-mail Address	bao@baofinancialgroup.com
Website	www.baofinancialgroup.com

## Company Information

Key People	Mr. Nayan Agarwal
Type of Firm	Consulting - Advising Firm
Year of Establishment	2011
Number of Employees	3
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Africa, Asia, Canada, Europe, India, Middle East, Russia, Switzerland, United States of America
Type of Financing	All

## Short Company Profile

BAO is an Investment Management group active in the financial hubs of Switzerland, Cyprus, Dubai and Mauritius. BAO was formed with the objective of helping clients prosper in Emerging and Frontier markets. We work exclusively in our clients' best interests, committed to offering them the clearest thinking on what is the best solution for their future and which products and services they need to secure to manage, risk and safeguard their wealth. By virtue of our familiarity with investors of all kinds as well as our expertise; global governments, institutions and corporations have sought our help in tackling financial challenges. All of our services are based on the premise that we are one of their most trusted partners. We are sector agnostic and have deal sourcing capability. Our range of services includes Capital Sourcing for business expansion, M&A advisory, Equity Market Intermediation and corporate advisory services. Our capabilities include the private placement of equity and quasi-equity or debt securities. On the advisory side, we help formulate and implement strategies for mergers & acquisitions, buyouts, and divestitures as well as assist in arranging the finances necessary for these transactions. This expertise and understanding coupled with a close working relationship with management allows us to deliver on our mission of identifying the best opportunities for clients.

## Contact Information

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Address	Brandschenkestrasse 90 8027 Zürich
Telephone No	+41 58 261 50 00
E-mail Address	-
Website	www.baerkarrer.ch

## Company Information

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Key People	Mr. Christoph Neeracher Mr. Rolf Watter
Type of Firm	Law Firm
Year of Establishment	1969
Number of Employees	350
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Bär & Karrer is a renowned Swiss law firm with offices in Zürich, Geneva, Lugano, Zug and Basel. Our core business is advising our clients on innovative and complex transactions and representing them in litigation, arbitration and regulatory proceedings. Our clients range from multinational corporations to private individuals in Switzerland and around the world as well as private equity and venture capital firms. Most of our work has an international component. We have broad experience handling cross-border proceedings and transactions. Our extensive network consists of correspondent law firms which are all market leaders in their jurisdictions. Bär & Karrer was repeatedly awarded Switzerland Law Firm of the Year by the most important international legal ranking agencies in recent years.

**Contact Information**

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Address	22 Général-Dufour Street 1204 Geneva
Telephone No	-
E-mail Address	-
Website	<a href="http://www.bchlau.eu/geneva-office">www.bchlau.eu/geneva-office</a>

**Company Information**

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Key People	Mr. Christian Bogaru
Type of Firm	Law Firm
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

**Investment Preferences**

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Size of Investment	-
Investment Stages	-
Industrial Sectors	Chemical - Materials, Energy, Finance - Insurance - Real Estate, Manufacturing, Medical - Life Sciences - Health Related, Telecommunications
Geographical Focus	Balkan Countries, Central and Eastern Europe, Europe, Romania
Type of Financing	

## Contact Information

---

Address	Schiffbaustrasse 2 8031 Zürich
Telephone No	+41 44 444 35 55
E-mail Address	marcel.jans@bdo.ch
Website	www.bdo.ch

## Company Information

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Key People	Mr. Marcel Jans Mr. Christian Ryf
Type of Firm	Accountancy - Auditing Firm
Year of Establishment	1932
Number of Employees	1500
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

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BDO Deal Advisory is one of the leading advisors for valuation, due diligence and M&A advice. BDO AG is the preferred partner of middle and small enterprises, public authorities and Non-Profit-Organisations Products and Services: - Auditing - Financial Services - Fiduciary services and Real estate - Management consulting and Information technology - Tax advice and Legal advice.

## Contact Information

---

Address	Seestrasse 16 8700 Küsnacht
Telephone No	+41 44 267 67 00
E-mail Address	info@bellevue.ch
Website	www.bellevue.ch

## Company Information

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Key People	Mr. Jan Kollros Ms. Adriana Ospel-Bodmer
Type of Firm	Consulting - Advising Firm
Year of Establishment	1993
Number of Employees	100
Fund Names	Bellevue Entrepreneur Private KmGK
Capital Under Management	CHF 6.9bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin, Early-Stage, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Austria, Europe, Germany, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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Bellevue Group AG is a dedicated asset manager listed on SIX. It is active in private markets through its group companies Bellevue Asset Management AG, Bellevue Private Markets AG, and adbodmer AG. | Since 2006, the investor group advised by adbodmer makes growth equity investments (significant minority stakes) in SMEs in Switzerland. Bellevue Entrepreneur Private KmGK invests alongside the investor group and is sponsored and managed by Bellevue Asset Management AG. The investment strategy builds on broad sector & industry experience, including: Arts logistics, building technology & services, (temporary) construction, food & beverages, hardware components, healthcare services, mechanical and precision engineering, personal & luxury goods, software & IT-services, sports marketing, veterinary medicine, e-Commerce. | At Bellevue, we specialize in entrepreneurial investments, developing and implementing the growth and exit strategy together with owner-operators of our portfolio companies, seeking to maximize alignment of interest. We lend our full support, leveraging the extensive network, expertise and hands-on support of our investor group (themselves experienced entrepreneurs).

## Contact Information

Address	Neuhofstrasse 4 6340 Baar
Telephone No	+41 41 768 83 00
E-mail Address	investor.relations@blueearth.capital
Website	www.blueearth.capital

## Company Information

Key People	Mr. David Keel Mr. Daniel Perroud
Type of Firm	Fund Management Company
Year of Establishment	2015
Number of Employees	25
Fund Names	BlueEarth Impact Funds I and II, BlueEarth Credit Strategies II, BlueEarth Climate Growth Fund I
Capital Under Management	USD 1.5bn
Number of Portfolio Companies	94
Examples of Portfolio Companies	Moniepoint, Q Collection, Quatt, Tyme Group, Samunnati, reev, Horizon Capital, Rhino Park, Sunfire, Arya.ag, Pursuit, TS Conductor, Achieve Partners

## Investment Preferences

Size of Investment	USD 10m-40m
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance
Industrial Sectors	Agriculture - Forestry - Fishing, Biotechnology, Construction - Building Products, Consumer Related, Energy, Environment, Industrial Automation, Industrial Products and Services, Medical - Life Sciences - Health Related, Other, Services, Transportation
Geographical Focus	Worldwide
Type of Financing	Equity Financing, Minority Equity, Mezzanine, Senior Debt

## Short Company Profile

Blue Earth Capital is a global, independent, specialist impact investor, headquartered in Switzerland, with operations in New York, London, and Konstanz. Blue Earth Capital seeks to address the world's most pressing social and environmental challenges by delivering measurable impact alongside aiming for attractive and market-rate financial returns. The company operates dedicated private equity, private credit, and fund solutions as well as separately managed accounts. Blue Earth Capital is owned by the Blue Earth Foundation, a Stiftung (charity/trust) registered in Switzerland that focuses on deep impact to support initiatives and business ventures to help deliver a more equitable and sustainable future.



## Contact Information

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Address	Bahnhofstrasse 70 8021 Zürich
Telephone No	+41 58 258 10 00
E-mail Address	-
Website	www.bratschi.ch

## Company Information

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Key People	Mr. Claudio Bazzi Mr. Ion Eglin
Type of Firm	Law Firm
Year of Establishment	-
Number of Employees	approx. 150
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Swiss law firm with several offices focussing on business law including among others private equity.

## Contact Information

---

Address	Centralbahnstrasse 7 4002 Basel
Telephone No	+41 61 206 90 90
E-mail Address	pwenger@bridgeline.ch
Website	www.bridgeline.ch

## Company Information

---

Key People	Mr. Paul-André Wenger Ms. Gabriele Krause
Type of Firm	Consulting - Advising Firm
Year of Establishment	1996
Number of Employees	7
Fund Names	We advise various funds
Capital Under Management	Funds with > EUR 1bn
Number of Portfolio Companies	n/a
Examples of Portfolio Companies	--

## Investment Preferences

---

Size of Investment	10m-200m
Investment Stages	All
Industrial Sectors	Biotechnology, Computer Related, Construction - Building Products, Electronics, Energy, Environment, Food - Beverages, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Medical - Life Sciences - Health Related, S
Geographical Focus	Austria, Europe, France, Germany, Latin America, Switzerland, Western Europe
Type of Financing	Equity Financing, Majority Equity, Minority Equity, Mezzanine

## Short Company Profile

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Corporate Finance and investment advisory firm with a network of institutional and private investors: Private Equity, Venture Capital and Family Offices. Contract partners of large-cap Funds with a focus on sustainable business models. Professionals with strategic, operational and financial expertise in various sectors bring added value to our clients. Offices in Switzerland, Germany, Belgium, Israel, USA (Associate), Argentina.

## Contact Information

---

Address	Rue François-Bellot, 2 1206 Geneva
Telephone No	+41 22 316 00 60
E-mail Address	info@broadgateadvisers.com
Website	www.broadgateadvisers.com

## Company Information

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Key People	Mr. Habib Aoun Mr. Jad Karam
Type of Firm	Consulting - Advising Firm, Family Office
Year of Establishment	2015
Number of Employees	45 on group level
Fund Names	B&Y Fund I, II and III - <a href="https://byvp.com/">https://byvp.com/</a>
Capital Under Management	CHF 800m
Number of Portfolio Companies	90
Examples of Portfolio Companies	Monito, Ro, Onfido, Huspy, Thrive Market

## Investment Preferences

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Size of Investment	CHF 30m-300m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Asia, Europe, Middle East, Switzerland
Type of Financing	All

## Short Company Profile

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Broadgate Advisers is a multi-market Financial Institution licensed by capital market authorities across multiple jurisdictions. The Group offers its services to institutional investors, corporations, and high net worth families. Founded in 2015, the group is engaged in M&A Advisory, Wealth Management, and Venture Capital through its offices in Geneva, Beirut, Abu Dhabi and Kuala Lumpur. The Group operates as one globally integrated platform, offering clients access to cross-border strategic opportunities and top-tier execution services.

## Contact Information

Address	Landis + Gyr-Strasse 3 6300 Zug
Telephone No	+41 41 547 04 80
E-mail Address	info@bu-partners.ch
Website	www.bu-partners.ch

## Company Information

Key People	Mr. Florian Schick Ms. Caroline Schimmelbusch
Type of Firm	Fund Management Company
Year of Establishment	2015
Number of Employees	50 investment professionals (11 in Switzerland)
Fund Names	Bregal Unternehmerkapital I ("BU I"), Bregal Unternehmerkapital II ("BU II"), Bregal Unternehmerkapital III ("BU III")
Capital Under Management	EUR 7bn
Number of Portfolio Companies	28
Examples of Portfolio Companies	ATP, Embassy/Kirchhofer, KSAG, PDV, e-buero, Trendtours, Onlineprinters, Murnauer, SHD, Novem, Reline, iptor, Media Central, Elektro Automatik, Woom, STP, GUS, ACTICO, Perfect Drive Sports Group, Laird Thermal Systems, Safety21, Enterprise Software Holdin

## Investment Preferences

Size of Investment	-
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Austria, Germany, Italy, Switzerland
Type of Financing	Equity Financing, Majority Equity, Minority Equity

## Short Company Profile

BU Bregal Unternehmerkapital (BU) is a leading investment firm with offices in Zug, Munich, Milan and London. The funds advised by BU invest in mid-sized companies based in Germany, Switzerland, Italy, and Austria. With the mission to be the partner of choice for entrepreneurs and family-owned businesses, BU seeks to partner with market leaders and hidden champions with strong management teams and outbreak potential. Since its founding in 2015, the funds managed by BU have invested in more than 140 companies with over 29,000 employees. BU supports entrepreneurs and families as a strategic partner to develop, internationalize, and digitize their businesses, while helping them generate sustainable value on a responsible basis with the next generation in mind.



BU Bregal  
Unternehmerkapital

# Unlocking Hidden Champions

BU Bregal Unternehmerkapital ("BU") is a leading investment firm with offices in Zug, Munich, Milan and London. With €7.0bn in capital raised to date, BU is the largest mid-cap investor headquartered in the DACH region. The funds advised by BU invest in mid-sized companies based in Germany, Switzerland, Italy, and Austria. With the mission to be the partner of choice for entrepreneurs and family-owned businesses, BU seeks to partner with market leaders and "hidden champions" with strong management teams and breakout potential.

[www.bu-partners.ch](http://www.bu-partners.ch)

Zug CH

Munich DE

Milan IT

London UK

# Business Angels Switzerland



## Contact Information

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Address	Hauptstrasse 7 3076 Worb
Telephone No	+41 76 619 33 45
E-mail Address	contact@businessangels.ch
Website	www.businessangels.ch

## Company Information

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Key People	Mr. Ramon Zurbuchen Mr. Johann Schlieper
Type of Firm	Business Angel
Year of Establishment	1997
Number of Employees	1
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	100+
Examples of Portfolio Companies	Abionic, Actlight, AVA, Aviq Systems, Bioversys, Degradable Solutions, Domo Safety, Forensity, Hotel Card, Uepaa

## Investment Preferences

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Size of Investment	CHF 0.5m (average)
Investment Stages	Early-Stage, Expansion - Development Capital, Mezzanine - Bridge Finance, Start-up Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing, Minority Equity, Mezzanine

## Short Company Profile

---

BAS, Business Angels Switzerland, is an association of about 100 affluent individuals who provide capital, know-how and their networks for Swiss business start-ups and early stage companies. BAS members meet monthly in Zürich and Lausanne. The club presents around 60 investment opportunities per year to its members and finances ten to fifteen of them every year. Detailed information for startups and investors is available on the homepage, [www.businessangels.ch](http://www.businessangels.ch).

## Contact Information

---

Address	Beethovenstrasse 33 8002 Zürich
Telephone No	+41 55 511 12 22
E-mail Address	info@clbrm.com
Website	www.clbrm.com

## Company Information

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Key People	Ms. Barbara Barotti Mr. Stefan Schaffhauser
Type of Firm	Limited Company
Year of Establishment	2006
Number of Employees	30
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing, Majority Equity, Minority Equity

## Short Company Profile

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Family investment office

## Contact Information

Address	Birkenstrasse 18 8134 Adliswil
Telephone No	+41 76 320 41 11
E-mail Address	sprenger@camino.capital
Website	www.camino.capital

## Company Information

Key People	Mr. Philipp Sprenger
Type of Firm	Consulting - Advising Firm
Year of Establishment	2024
Number of Employees	1
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Camino Capital Partners is a Swiss-based advisory and structuring boutique with a global reach. We specialize in delivering best-in-class financial instruments, enabling financial intermediaries to access and invest in a wide range of underlying assets seamlessly. These products are all bankable and bookable, inkl. ISINs. Our expertise lies in optimizing market access for Family Offices, Asset Managers, and Private Debt & Equity Managers, providing them with tailor-made, investable solutions that enhance efficiency and cost-effectiveness. Through a one-stop-shop approach, we offer a comprehensive suite of investment vehicles across all domains and jurisdictions. Our structured solutions include Actively Managed Certificates (AMCs), Credit Linked Notes (CLNs), Tracker Certificates, Exchange Traded Notes & Products (ETNs/ETPs), and Fund Solutions - all designed to bridge the gap between investors and underlying opportunities. These vehicles can be tailored for Private Equity, Private Debt, Real Estate, Venture, Bankable Assets, Tangible & Intangible Assets, and even Digital Assets, ensuring seamless execution and optimized financial outcomes.



## Contact Information

Address	Stockerstrasse 38 8002 Zürich
Telephone No	+41 43 547 01 48
E-mail Address	client_relations_switzerland@candriam.com
Website	www.candriam.com

## Company Information

Key People	Mr. Romain Paquerit Mr. Jörg Allenspach
Type of Firm	Fund Management Company
Year of Establishment	1996
Number of Employees	10
Fund Names	Some examples: Candriam Bonds Euro High Yield, Candriam Sustainable Equity EMU, Candriam Sustainable Equity Emerging markets, Candriam Equities L Biotechnology, Candriam Sustainable Equity World
Capital Under Management	EUR 149bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Candriam stands for "Conviction AND Responsibility In Asset Management" and is a European multi-specialist asset manager. A pioneer and leader in sustainable investments since 1996, Candriam manages around EUR 149 billion (June 2023) of assets under management with a team of 600 professionals. It operates management offices in Luxembourg, Brussels, Paris, and London, and has client representatives in more than 20 countries throughout continental Europe, the United Kingdom, the United States and the Middle East. Candriam offers investment solutions in several key areas: bonds, equities, absolute performance strategies, and asset allocation, with a broad and innovative range of ESG strategies covering all its asset classes. Candriam is a New York Life Investments Company. New York Life Investments ranks among the world's largest asset managers.

## Contact Information

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Address	Grafenauweg 8 6300 Zug
Telephone No	+41 41 748 84 44
E-mail Address	clientrelations@capdyn.com
Website	www.capdyn.com

## Company Information

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Key People	Mr. Klaus Gierling Ms. Carolin Hirschbiel
Type of Firm	Fund of Funds
Year of Establishment	1988
Number of Employees	20 (~150 in total)
Fund Names	-
Capital Under Management	More than USD 15bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

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Capital Dynamics manages and advises assets worth over 15 billion USD and employs around 150 people worldwide in 13 offices in Europe, North America and Asia. Founded in 1988, the company has extensive knowledge and experience in developing solutions tailored to the demanding needs of a diverse and global client base of institutional and private investors. With over three decades of experience, Capital Dynamics has built long-term relationships with over 350 private equity fund managers globally, enabling strong and appropriate deal flow across primary, secondary and co-investments. The firm's renewable energy platform makes direct equity investments in low-carbon renewable power generation from late-stage development to commercial operation. Capital Dynamics is recognized as an industry leader in responsible investing and has received top ratings from UNPRI and GRESB for its investment and governance policies and practices. The company combines strong financial returns with market-leading responsible investment practices, including the development, implementation and branding of the Capital Dynamics R-Eye™ rating system - a unique, industry-leading approach to screening and evaluating every investment against the UNPRI Principles and the UN Sustainable Development Goals.

# CAPITAL DYNAMICS

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Three decades of experience investing in mid-market companies that help drive local and global economic growth and job creation. Trusted and experienced renewables manager committed to delivering strong financial performance and sustainable value creation.



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- Clean Energy: 5 stars
- Policy, Governance, Strategy: 5 stars

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AND ASIA<sup>1</sup>

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/ PRIVATE  
INVESTORS<sup>2</sup>



**G R E S B**  
INFRASTRUCTURE  
sector leader 2024



(1) As of December 31, 2024. Assets Under Management are calculated based on the total commitments as of the final closing date for all funds currently managed by Capital Dynamics, including amounts that have been distributed. Assets Under Advisement includes assets for which Capital Dynamics provides services such as reporting, monitoring and risk management.  
(2) As of June 30, 2024.

# Capital Transmission SA



## Contact Information

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Address	Quai de l'île 17 1211 Genève 2
Telephone No	+41 58 211 21 42
E-mail Address	info@capitaltransmission.ch
Website	www.capitaltransmission.ch

## Company Information

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Key People	Mr. Frédéric Tixier Mr. Marc Bielik
Type of Firm	Bank Subsidiary
Year of Establishment	2008
Number of Employees	5
Fund Names	-
Capital Under Management	CHF 150m
Number of Portfolio Companies	18
Examples of Portfolio Companies	Schulthess, Condis, Elca, Inomed, Ascent, Resource Group, etc.

## Investment Preferences

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Size of Investment	CHF 2m-15m
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Replacement Capital
Industrial Sectors	All
Geographical Focus	Europe
Type of Financing	Minority Equity, Mezzanine

## Short Company Profile

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Capital Transmission SA is an investment company founded in 2008 and subsidiary of the BCGE group. Our objective is to provide financial support to companies and entrepreneurs via equity and quasi-equity contributions ranging from CHF 2m to CHF 15m. Based on a balanced risk and long term approach Capital Transmission invests in mature companies with sound profitability and a talented management in place. With a presence in both Geneva and Zürich, we focus on Switzerland, France and potentially other neighbouring countries. The companies we invest in usually generate sales between CHF 10-200m. Thanks to our structure, we can provide tailored-made financing solutions to support growth initiatives (build-ups, expansion etc.). We are used to work with family-owned businesses and have established ourselves in the past ten years as the go-to partner in terms of succession solutions for family businesses, spin-offs, MBI, MBO and OBO. Capital Transmission builds a trusting relationship with the company's management and does not interfere in the day-to-day business.

## Contact Information

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Address	Tödistrasse 48 8002 Zürich
Telephone No	+41 44 575 28 28
E-mail Address	-
Website	www.capitalmind.com

## Company Information

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Key People	Mr. Markus Decker Mr. Thomas Ellenberger
Type of Firm	Consulting - Advising Firm
Year of Establishment	2002
Number of Employees	9
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Capitalmind ist ein führendes europäisches Corporate Finance Advisory-Unternehmen im Besitz seiner Partner, das Familienunternehmen, Unternehmern, Private-Equity-Investoren und Gross-Konzernen unabhängige Beratung bei Sell-side, Buy-side und Finanzierungs-Transaktionen bietet. Das Beratungsteam von Capitalmind besteht aus mehr als 75 Experten aus ganz Europa mit Niederlassungen in der Schweiz, Benelux, Frankreich, Deutschland und Skandinavien. Die globale Abdeckung erfolgt über die strategische Partnerschaft mit Investec und Regions Bank.

## Contact Information

Address	Grabenstrasse 17 6340 Baar
Telephone No	+41 43 300 58 58
E-mail Address	info@capvis.com
Website	www.capvis.com

## Company Information

Key People	Mr. Boris Zoller Mr. Daniel Flaig
Type of Firm	Independent Private Partnership
Year of Establishment	1990
Number of Employees	> 15
Fund Names	Capvis Equity LP, Capvis Equity II LP, Capvis Equity III LP, Capvis Equity IV LP, Capvis Equity V LP, Capvis III CV LP
Capital Under Management	EUR 2bn
Number of Portfolio Companies	15
Examples of Portfolio Companies	Amann Girrbach, ARAG, arena, Bartec, BSI Software, Faster, Gotha, Kaffee Partner, Lista, Orior, Rena, Schurter, Stadler Rail Group, Tertianum, Variosystems, VAT, Visable, Wittur, WMF, Xovis

## Investment Preferences

Size of Investment	EUR 50m-500m
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

Capvis AG, Baar, Switzerland, is the exclusive adviser of the Capvis funds that primarily acquire majority stakes in leading medium-sized technological firms. Its activity is founded on its longstanding experience in creating local and global market leaders in the fields of healthcare, industrial technology, and advanced services & software from family or entrepreneurial owned companies. Close cooperation with strong management teams ensures that the potential of companies is developed to the full while creating long-term values. Capvis has a track record of more than 30 years in private equity and invested more than EUR 4 billion in 63 companies. The remarkable number of 10 IPOs documents the quality of the investments managed and developed by Capvis.

# Carbon Removal Partners AG



CARBON REMOVAL  
PARTNERS

## Contact Information

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Address	Basteiplatz 7 8001 Zürich
Telephone No	+41 44 512 22 54
E-mail Address	info@carbonremoval.partners
Website	carbonremoval.partners

## Company Information

---

Key People	Mr. Max Zeller
Type of Firm	Consulting - Advising Firm
Year of Establishment	2022
Number of Employees	7
Fund Names	Carbon Removal Partners - Systemic Ventures I SCSp
Capital Under Management	>50m
Number of Portfolio Companies	approx. 25
Examples of Portfolio Companies	Climeworks, Heirloom, Ceezer, Carbonfuture, Greenlyte, CO280

## Investment Preferences

---

Size of Investment	-
Investment Stages	Early-Stage, Seed Capital, Start-up Capital
Industrial Sectors	Environment, Other
Geographical Focus	Europe, North America, Switzerland
Type of Financing	Equity Financing, Mezzanine

## Short Company Profile

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Carbon Removal Partners AG ("CRP") is a Swiss Venture Capital investment advisor focusing on investments in the emerging Carbon Dioxide Removal ("CDR") sphere. CRP identifies and assesses early-stage companies and technologies in Switzerland, North America and Europe and provides access to capital. The founders of Carbon Removal Partners have been active in the CDR industry since its very beginning and are pioneers in the area with a unique global network and industry knowledge. CRP's team consists of both scientists and investment professionals. In late 2023, CRP has launched its first alternative investment fund focusing on early-stage investments in the CDR ecosystem.

## Contact Information

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Address	Churerstrasse 42 8808 Pfäffikon
Telephone No	+41 55 416 20 90
E-mail Address	pfaffikon@ceviandcapital.com
Website	www.cevian.com

## Company Information

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Key People	Ms. Friederike Helfer Mr. Robert Schuchna
Type of Firm	Fund Management Company
Year of Establishment	2002
Number of Employees	17
Fund Names	Cevian Capital II
Capital Under Management	EUR 14bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	EUR 500m to 1.5bn per portfolio company
Investment Stages	-
Industrial Sectors	-
Geographical Focus	Europe, United Kingdom
Type of Financing	-

## Short Company Profile

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Cevian Capital, founded in 2002, is a long-term, hands-on owner of European listed companies. It is often called a "constructive activist," whose strategy it is to help its companies become better and more sustainable over the long term, and to earn its return through an increase in the real long-term value of the company. Its work at companies is typically supported by other owners and stakeholders. Cevian manages more than EUR 14 billion for c. 350 pension funds, endowments, foundations, sovereign wealth funds and other investors from North America, Europe and other regions.



## Contact Information

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Address	Huobstrasse 14 8808 Pfäffikon
Telephone No	+41 55 416 16 40
E-mail Address	info@cgs-management.com
Website	www.cgs-management.com

## Company Information

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Key People	Mr. Oliver Walker Mr. Andreas Emödi
Type of Firm	Fund Management Company
Year of Establishment	1995
Number of Employees	10
Fund Names	CGS III (Jersey) L.P., CGS IV (Jersey) L.P.
Capital Under Management	CHF 450m
Number of Portfolio Companies	10 Clusters (26 Companies)
Examples of Portfolio Companies	Top-Werk GmbH, Muller Technology Conthey SA, EOL Packaging Experts GmbH, Photonics Systems Holding GmbH, Hummingbird Converting Solutions GmbH, Advaton FoodTec Group

## Investment Preferences

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Size of Investment	EUR 10m-100m
Investment Stages	Buyout - Buyin
Industrial Sectors	Construction - Building Products, Electronics, Industrial Automation, Industrial Products and Services, Manufacturing
Geographical Focus	Europe
Type of Financing	Majority Equity

## Short Company Profile

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CGS is an independent, experienced industry partner based in Pfäffikon, at the lake of Zürich, Switzerland, specializing in transforming medium-sized companies into international leaders. Since 1999, CGS funds have been investing in platform companies across Europe's regions, driving global expansion through strategic add-on acquisitions worldwide. What sets CGS apart is its unique combination of financial strategists and operational managers. We don't just invest—we actively shape and guide companies, combining financial expertise with hands-on industry knowledge and expertise to unlock their full potential.

# Chi Impact Capital



## Contact Information

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Address	Höschgasse 68 8008 Zürich
Telephone No	+41 79 590 80 36
E-mail Address	info@chi-impact.com
Website	www.chi-impact.com

## Company Information

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Key People	Ms. Christin Ter Braak-Forstinger, LL.M.
Type of Firm	Consulting - Advising Firm
Year of Establishment	2017
Number of Employees	3
Fund Names	Nixdorf Kapital Impact Fund S.C.Sc., SICAV-RAIF – Burning Issues Impact Fund (BIIF)
Capital Under Management	EUR 30m
Number of Portfolio Companies	7
Examples of Portfolio Companies	Vytal (Reusable Packages, DE), Necom (energy transition, AT), Mosa Meat (cultured meat, NL)

## Investment Preferences

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Size of Investment	EUR 0.5m-1.5m
Investment Stages	Early-Stage, Expansion - Development Capital
Industrial Sectors	Environment
Geographical Focus	Europe
Type of Financing	Equity Financing

## Short Company Profile

---

Chi Impact Capital is a fully independent and award-winning impact investing advisory boutique based in Zürich advising a Luxembourg based Impact VC Fund (Art. 9 SFDR). This fund is helping to contribute to the most critical and "burning" Sustainable Development Goals to reverse climate change and deliver market-rate returns at the same time.

## Contact Information

Address	Schützengasse 30 8001 Zürich
Telephone No	+41 43 543 64 27
E-mail Address	-
Website	www.creditmutuel-equity.eu

## Company Information

Key People	Ms. Fabienne Mazières Mr. Thomas Bitzi
Type of Firm	Bank Subsidiary
Year of Establishment	2016
Number of Employees	7
Fund Names	-
Capital Under Management	EUR 3bn
Number of Portfolio Companies	
Examples of Portfolio Companies	Reitzel, FM Investissement (Velomania), Auxilium, Aventron, exceet Card Group GmbH, MEGA GOSSAU AG, Boost, Roth Gerüste Gruppe AG, etc.

## Investment Preferences

Size of Investment	CHF 5m-50m
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Italy, Switzerland
Type of Financing	Equity Financing, Majority Equity, Minority Equity, Mezzanine

## Short Company Profile

CIC Capital (Schweiz) AG is the Swiss subsidiary of Crédit Mutuel Equity, the equity financing arm of the Crédit Mutuel Alliance Fédérale. We are responsible for the group's direct investment activities (through equity or mezzanine capital) in the DACH region with a presence in Zürich and Geneva. We invest in established SMEs who have a solid financial profile, a strong and experienced management team, a leading market position and good growth prospects. The companies we invest in typically generate sales between CHF10 – 250m. We provide tailored financing solutions to support external growth opportunities or to facilitate changes in the shareholder structure (e.g. succession solutions for family-owned businesses or corporate spin-offs through partial sale, OBO, MBI, MBO). CIC Capital (Schweiz) AG is a patient investor and active partner, supporting entrepreneurs and founders without interfering with the day-to-day business. We also have the ability to re-invest as the company progresses and has further investment needs.

## Contact Information

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Address	Seefeldstrasse 45 8008 Zürich
Telephone No	+41 79 831 62 03
E-mail Address	-
Website	www.codex-partners.com

## Company Information

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Key People	Mr. Chris Schwegler
Type of Firm	Consulting - Advising Firm
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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CODEX Partners is the perfect partner for entrepreneurs and investors – we advise investors, business owners and managing directors on essential entrepreneurial tasks and decisions: establishing corporate strategy, realising company acquisitions, undertaking due diligence, optimising performance and tapping full potential.

## Coller Capital (Schweiz) GmbH



### Contact Information

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Address	Bleicherweg 10 8002 Zürich
Telephone No	+44 20 7631 8500
E-mail Address	info@collercapital.com
Website	www.collercapital.com

### Company Information

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Key People	Mr. Boris Maeder Mr. Roman Eggler
Type of Firm	Fund Management Company
Year of Establishment	1990
Number of Employees	3
Fund Names	CollerEquity and CollerCredit
Capital Under Management	USD 35bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

---

Size of Investment	
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	-
Geographical Focus	Africa, Asia, Australia, Europe, Latin America, North America, United Kingdom, United States of America
Type of Financing	All

### Short Company Profile

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Coller Capital is a global leader in the secondary market for private assets, renowned for being a pioneer and innovator in the asset class. Founded in 1990, Coller provides investment and liquidity solutions to private market investors worldwide, managing \$35 billion in private equity, private credit, and other private market assets. With headquarters in London and offices across North America, Europe, and Asia-Pacific, our multinational team offers a truly global reach.

# CONSTELLATION CAPITAL AG

■  
CONSTELLATION®  
■

## Contact Information

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Address	Kantonsstrasse 77 8807 Freienbach
Telephone No	+41 44 481 5555
E-mail Address	info@constellation.ch
Website	www.constellation.ch

## Company Information

---

Key People	Mr. Rainer W. Fröhlich Mr. Noah Weber
Type of Firm	Fund Management Company
Year of Establishment	1992
Number of Employees	10
Fund Names	CONSTELLATION V, CONSTELLATION VI
Capital Under Management	200m
Number of Portfolio Companies	4
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin
Industrial Sectors	-
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Majority Equity

## Short Company Profile

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CONSTELLATION was founded in 1992 as a privately-owned Swiss investor group located in Freienbach, at Lake Zürich. CONSTELLATION executes a buy & build strategy, which focuses on majority ownerships in small-cap, asset-light companies based in Switzerland, Germany and Austria within the Business Services, Education & Lifestyle and Healthcare sectors. With an extensive circle of renowned and experienced industry partners, CONSTELLATION pursues an active value-creating investment approach at eye level with entrepreneurs.

## Contact Information

Address	Schwedenpfad 24 61348 Bad Homburg
Telephone No	+41 44 271 13 58
E-mail Address	creathor@creathor.com
Website	www.creathor.com

## Company Information

Key People	Mr. Cédric Köhler
Type of Firm	Fund Management Company
Year of Establishment	2003
Number of Employees	1
Fund Names	Creathor Ventures Fund
Capital Under Management	over CHF 230m
Number of Portfolio Companies	33 (as of 12/2019)
Examples of Portfolio Companies	Allthings, Acousia, Blueprint Genetics, R3 Communications, Cevec, bitbar, CryoTherapeutics, Haja Networks, Happycar, Heyjobs, Humanoo, iFunded, Imverse, Klara, Kyto, Ledgy, lengoo, Phenex, Shopgate, Sirion, Tacalyx, vasopharm, vi, Wunderflats, Zadeo

## Investment Preferences

Size of Investment	CHF 0.1m-10m
Investment Stages	Early-Stage, Expansion - Development Capital, Seed Capital, Start-up Capital
Industrial Sectors	Biotechnology, Finance - Insurance - Real Estate, Industrial Automation, Industrial Products and Services, Internet Technology, Medical - Life Sciences - Health Related, Services, Transportation
Geographical Focus	Austria, Germany, Scandinavia, Switzerland
Type of Financing	Equity Financing, Minority Equity

## Short Company Profile

Creathor Ventures invests in high-growth tech companies that advance the automation and digitization of industry and economics and whose products are based on technologies and concepts such as AI, Big Data, Data Enhancement, Cloud, IOT or SaaS based. The regional focus is on Germany and Switzerland. From its offices in Bad Homburg and Zürich, the team currently supports over 30 tech and healthcare companies. Over the past 30 years, the management team has financed over 200 companies as lead or co-lead investors. More than 20 companies have been listed on international stock exchanges. Creathor Ventures currently manages a fund volume of over CHF 235 million. The investors of the current fund include funds of funds, family offices and entrepreneurs. As the largest investor in Creathor the management underlines its entrepreneurial orientation.

### Contact Information

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Address	Dammstrasse 16 6300 Zug
Telephone No	+41 41 725 02 00
E-mail Address	-
Website	www.cvvc.com

### Company Information

---

Key People	Mr. Olaf Hannemann Mr. Mathias Ruch
Type of Firm	-
Year of Establishment	2018
Number of Employees	15
Fund Names	Blockchain Technology for Tomorrow AMC (Actively Managed Certificate)
Capital Under Management	ca. 20m
Number of Portfolio Companies	30+
Examples of Portfolio Companies	AdHash, Asvin, Blocksport, Flovec, Vereign, Utopia, Scorechain, iVE.One,

### Investment Preferences

---

Size of Investment	-
Investment Stages	Early-Stage, Seed Capital, Start-up Capital
Industrial Sectors	Other
Geographical Focus	Worldwide
Type of Financing	Equity Financing

### Short Company Profile

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We invest in blockchain because it is more than technology. Blockchain is one of the technology megatrends of the future, with independent consultants forecasting that its business value-add will reach a staggering USD 3.1 trillion by 2030. Blockchain technology is driving innovation and change across numerous industries - from finance and supply chain to healthcare and industrial applications - and is being applied by large corporates and startups alike. CV VC focuses exclusively on the best global early stage startups that develop products and services based on blockchain technology. Our startups further benefit from our CV Labs ecosystem business, which provides co-working spaces as well as advisory and events services.



## Contact Information

---

Address	Oberneuhofstrasse 3 6340 Baar
Telephone No	+41 79 527 34 28
E-mail Address	mail@daneopartners.ch
Website	www.daneopartners.ch

## Company Information

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Key People	Mr. Mario Almer Mr. Daniel Franc
Type of Firm	Consulting - Advising Firm, Independent Private Partnership
Year of Establishment	-
Number of Employees	9
Fund Names	Daneo Funds
Capital Under Management	CHF 425m
Number of Portfolio Companies	30
Examples of Portfolio Companies	

## Investment Preferences

---

Size of Investment	CHF 10m-30m
Investment Stages	Expansion - Development Capital, Mezzanine - Bridge Finance, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Austria, Continental Europe, Germany, Switzerland
Type of Financing	Loans, Mezzanine, Senior Debt

## Short Company Profile

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Daneo Partners is a joint venture of partners who complement each other in terms of expertise and experience and who jointly focus on private market credit financing opportunities for investors in Switzerland and Germany. Founded in 2017 by long-standing independent partner companies. These partners have the specific expertise and proven experience from a combined 40-strong workforce.

## Contact Information

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Address	Rue du Rhône 31 1204 Geneva
Telephone No	+41 22 989 89 89
E-mail Address	info@decalia.com
Website	www.decalia.com

## Company Information

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Key People	Mr. Félix Gloor Mr. Cédric Anthonioz
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	ProNet Services, Kugler Bimetal, Physio Clinics, OnO Ophtalmology, Best of Switzerland Tours

## Investment Preferences

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Size of Investment	CHF 10-30m equity
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing, Majority Equity

## Short Company Profile

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Decalia Capital SA is a Private Equity house dedicated to Swiss SMEs. With offices in Zürich and Geneva, Decalia Capital SA assists entrepreneurs in the implementation of development strategies and supports them in their domestic and international expansion projects, in order to accelerate their organic and external growth. Being active investors, Decalia Capital SA wants to play an active role in buyouts (LBO, LMBO, OBO,...) or expansion capital situations. That is why we take majority stakes or minority holdings with significant control rights and systematical Board of Directors' representation. Decalia Capital SA is a subsidiary of Decalia SA, a fast-growing investment management company, managing and advising private and institutional client assets.

**Contact Information**

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Address	Pfingstweidstrasse 11 8005 Zürich
Telephone No	+41 58 279 71 65
E-mail Address	-
Website	<a href="http://www.deloitte.ch">www.deloitte.ch</a>

**Company Information**

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Key People	Mr. Konstantin von Radowitz Mr. Jan-Dominik Remmen
Type of Firm	Accountancy - Auditing Firm
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

**Investment Preferences**

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

**Short Company Profile**

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Deloitte is a leading accounting and advisory company in Switzerland, providing integrated services in the areas of Audit & Assurance, Consulting, Financial Advisory, Risk Advisory and Tax & Legal. With approximately 2,500 employees at six locations in Basel, Berne, Geneva, Lausanne, Lugano and Zürich (headquarters), Deloitte serves companies and institutions of all legal forms and sizes in all industry sectors. Deloitte Switzerland is an affiliate of Deloitte North and South Europe, a member firm of the global network of Deloitte Touche Tohmatsu Limited (DTTL) comprising of approximately 310,000 employees in more than 150 countries. Deloitte Switzerland is an audit firm recognised and supervised by the Federal Audit Oversight Authority (FAOA) and the Swiss Financial Market Supervisory Authority (FINMA). Please visit [www.deloitte.ch](http://www.deloitte.ch) for more information.

## Contact Information

Address	Prime Tower, Hardstrasse 201 8005 Zürich
Telephone No	+41 44 227 37 47
E-mail Address	-
Website	www.dws.ch

## Company Information

Key People	Mr. Sven Wuerttemberger Ms. Xuewei Xie-Sonderer
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	41
Fund Names	RREEF America REIT II, Inc., RREEF Core Plus Industrial Fund, Asia Core Real Estate Fund, Europe Core Real Estate Fund (Europe II), Sustainable Growth Infrastructure Fund, Pan-European Infrastructure Funds
Capital Under Management	CHF 72bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

DWS' alternatives business has been investing in the asset class for more than 50 years and is one of the world's leading fiduciary Alternatives managers with EUR 123 billion in assets under management (as of June 30, 2022). With more than 450 employees across 16 countries worldwide, we offer a diverse range of strategies across the alternatives spectrum including direct real estate and infrastructure, real estate and infrastructure securities and commodities, sustainable investments and private equity. Leveraging our integrated platform and a network of investment specialists around the world, the business is committed to its fiduciary obligation to deliver solutions that meet the individual investment needs of governments, corporations, insurance companies, endowments, retirement plans, and private clients worldwide.

# 50 Years of Real Estate Excellence – Global Expertise, Local Insights.

Our long-standing investment heritage and disciplined investment process has opened doors to real estate opportunities for 50 years. With local teams in key markets worldwide, DWS applies a hands-on approach to identify long-term value potential for our institutional clients. Offering real estate solutions for 50 years.

Investments involve risks.

Discover more



## Contact Information

Address	Taunusanlage 18 60325 Frankfurt am Main
Telephone No	+49 69 971020
E-mail Address	info@ecm-pe.de
Website	www.ecm-pe.de

## Company Information

Key People	Mr. Axel Eichmeyer Mr. Florian Kähler
Type of Firm	Institutional Investor
Year of Establishment	1995
Number of Employees	14 (Germany)
Fund Names	German Equity Partners I-V
Capital Under Management	EUR 555m
Number of Portfolio Companies	11
Examples of Portfolio Companies	Intermate Group, DETAX, ONE HIRING, Education Group, Datapart, YellowFox, ETS, PikeTec, Uroviva, Leitner, Bergmann Automotive; for further information please refer to the ECM website

## Investment Preferences

Size of Investment	EUR 10m-100m
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

ECM is a trusted growth partner for mid-sized enterprises and entrepreneurs in German-speaking Europe. Since 1995, ECM has raised the private equity funds GEP I-V with aggregate equity commitments of more than €1 billion and currently invests out of the fifth fund GEP V (€325 million). The funds invest primarily in leading mid-market companies with attractive growth potential in the context of ownership successions, partnership transactions and corporate spin-offs.

### Contact Information

Address	Löwenstrasse 51 8001 Zürich
Telephone No	+41 44 444 22 44
E-mail Address	info@eevolve.partners
Website	www.eevolve.partners

### Company Information

Key People	Mr. Philippe Bucher Mr. Eric Trüeb
Type of Firm	Independent Private Partnership
Year of Establishment	2022
Number of Employees	>15
Fund Names	eevolve Partnership SCSp
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	Gutblick, RMB, Glaromat

### Investment Preferences

Size of Investment	CHF 10m-70m
Investment Stages	Buyout - Buyin
Industrial Sectors	Chemical - Materials, Computer Related, Construction - Building Products, Electronics, Energy, Industrial Automation, Industrial Products and Services, Medical - Life Sciences - Health Related, Services
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing, Majority Equity

### Short Company Profile

In Zukunft investieren, Werte bewahren, Menschen fördern. Ob bei der Unternehmensnachfolge oder als Wachstumspartner, eevolve ist mehr als ein Kapitalgeber. Als Private Equity Gesellschaft mit erfahrenen Experten können wir operativ Vieles gemeinsam bewegen, damit Sie zukunftsfähig aufgestellt sind. Mit uns meistern Sie die Herausforderungen, bevorzugt in den Bereichen Software, Dienstleistungen, intelligente Industrieprodukte, Gesundheitswesen und anderen Wachstumsbranchen.

## Contact Information

Address	Baarerstrasse 53 6300 Zug
Telephone No	+41 41 511 31 05
E-mail Address	ch@egeriagroup.com
Website	www.egeriagroup.com

## Company Information

Key People	Mr. Maarten van Rossum Mr. Egbert Prenger
Type of Firm	Fund Management Company
Year of Establishment	1997
Number of Employees	~80
Fund Names	e.g. Egeria Private Equity Fund I, II, III, IV, V, Egeria Master S.C.A. SICAV-RAIF
Capital Under Management	~EUR 3.5bn
Number of Portfolio Companies	~20
Examples of Portfolio Companies	Goodlife Foods, DuraVent, Trust International, Clondalkin Group, Dynniq, Tuindeco, Klafs, Maas Aviation Group, APOC, Leads.io , Exits: Vestas Wind Systems, Royal Sanders, Ad van Geloven, Axent, Royal Van Lent

## Investment Preferences

Size of Investment	EUR 25m-200m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Austria, Benelux, Germany, North America, Switzerland, Western Europe
Type of Financing	Equity Financing, Majority Equity

## Short Company Profile

Egeria Group is an investment firm with over 25 years of investment experience. We are passionate about building healthy businesses and accelerating growth, both organically and through acquisitions. Our interest lies in businesses with growth potential that are active in a market with attractive prospects, entrepreneurial settings, buy & build, and carve-outs. Our PE-Funds typically have an investment horizon of 5-10 years and our Evergreen team works with an extended investment horizon of 10+ years. We also invest in listed companies based on our PE principles, and via our real estate investments we develop great places to live and work. Egeria Group is headquartered in Zug, Switzerland and has offices in Amsterdam, Berlin, Munich and Boston.



## Contact Information

Address	Lessingstrasse 3 8002 Zürich
Telephone No	+41 44 519 10 00
E-mail Address	info@ekkiio.ch
Website	www.ekkiio.ch

## Company Information

Key People	Mr. Martin Boess Mr. Jean-Marc Scéo
Type of Firm	Fund Management Company
Year of Establishment	2002
Number of Employees	3
Fund Names	Ekkio Capital I-IV
Capital Under Management	> EUR 400m
Number of Portfolio Companies	>10
Examples of Portfolio Companies	www.ekkiio.eu

## Investment Preferences

Size of Investment	> EUR 5m
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital, Privatisation, Replacement Capital
Industrial Sectors	Agriculture - Forestry - Fishing, Biotechnology, Consumer Related, Environment, Food - Beverages, Industrial Products and Services, Manufacturing, Medical - Life Sciences - Health Related, Services, Communications other, Transportation
Geographical Focus	Austria, Belgium, France, Germany, Luxembourg, Switzerland
Type of Financing	Equity Financing, Majority Equity

## Short Company Profile

Ekkio Capital ist eine unabhängige Fondsgesellschaft (GP). Seit 20 Jahren investieren wir in europäische Wachstums-KMUs (von 10 bis 100 Millionen Euro Umsatz), in vier Bereichen: Tourismus & Freizeit, Gesundheit, Sicherheit & Kontrolle, Nachhaltigkeit. Wir investieren in die Internationalisierung, das externes Wachstum und unterstützen Portfoliogesellschaften operativ. Unser industrielles und operatives Fachwissen setzen wir für KMUs ein, um ihr Geschäft zu entwickeln, Werte zu schaffen und sie als Referenz in ihrem Bereich zu positionieren.

## Contact Information

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Address	Manessestrasse 87 8045 Zürich
Telephone No	+41 41 766 20 90
E-mail Address	info@ellstone.ch
Website	www.ellstone.ch

## Company Information

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Key People	Ms. Jasmin Hayat
Type of Firm	Consulting - Advising Firm
Year of Establishment	2017
Number of Employees	4
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Start-up Capital
Industrial Sectors	Biotechnology, Chemical - Materials, Consumer Related, Energy, Environment, Finance - Insurance - Real Estate, Industrial Automation, Industrial Products and Services, Internet Technology, Medical - Life Sciences - Health Related
Geographical Focus	-
Type of Financing	Equity Financing

## Short Company Profile

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Kapitalsuchende Unternehmen finden in Ellstone einen starken, bestens vernetzten, sehr professionell agierenden Partner & Berater bei der Akquisition von sowohl Private Equity als auch Venture Capital. Ellstone bietet während des gesamten Kapitalbeschaffungsprozesses umfassende Beratungsdienstleistungen sowie Unterstützung in vertraglichen und administrativen Belangen an und kann dabei auf ein weit verbreitetes Netzwerk von Spezialisten zurückgreifen. Die enge Zusammenarbeit mit auf Private Equity und Venture Capital spezialisierten Vermittlern gewährt unseren Kunden bestmöglichen Erfolg in der Erreichung ihrer kapitalbezogenen Ziele. Zudem ist Ellstone ein erfahrener Vermittler von Liegenschaften im In- und Ausland und bietet ihre Dienstleistungen auch in diesem Segment in sämtlichen Bereichen des Immobilienkaufs- & verkaufs umfassend an.

## Contact Information

Address	Seefeldstrasse 215 8008 Zürich
Telephone No	+41 44 269 61 00
E-mail Address	info@emerald-ventures.com
Website	www.emerald-ventures.com

## Company Information

Key People	Mr. Madjiguene Ndiaye Ms. Gina Domanig
Type of Firm	All
Year of Establishment	2000
Number of Employees	31
Fund Names	Technologiefonds des Bundesamts für Umwelt (mandate), Emerald Industrial Innovation Fund LP, Emerald Global Water Impact Fund LP, Emerald Global Energy Transformation Fund LP, Emerald Sustainable Packaging Innovation Fund LP, Nabtesco Technology Ventures
Capital Under Management	EUR 300m (active funds excl. historical funds)
Number of Portfolio Companies	77 (since 2000)
Examples of Portfolio Companies	actnano, Colibri, Future Meat, GeoDigital, HydroPoint, LibreStream, Enspired, P97, Phase Change Solutions, SoFi Filtration, Urgent.ly, Nanograf

## Investment Preferences

Size of Investment	EUR 4m-8m
Investment Stages	Early-Stage, Expansion - Development Capital, Start-up Capital
Industrial Sectors	Agriculture - Forestry - Fishing, Chemical - Materials, Computer Related, Electronics, Energy, Environment, Food - Beverages, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Other, Telecommunications, Communica
Geographical Focus	Asia, Europe, Middle East, North America
Type of Financing	Equity Financing

## Short Company Profile

Emerald is a globally recognized investment firm and strategic innovation partner, with offices in Zürich, Toronto and Singapore. Founded in 2000, it currently manages four venture capital funds, backed emerging industrial technology leaders through over 400 venture investment transactions and managed four third-party investment mandates, including for the government Switzerland, providing loan guarantees for Swiss start-ups. Emerald is a trusted open innovation partner for sustainable impact of numerous multi-national corporations, leveraging deep industry expertise and rich global deal flow in the areas of energy, water, industrial IT, advanced materials, recycling, mobility, robotics and agriculture.

## Contact Information

Address	Rue de la Confédération 7 1204 Geneva
Telephone No	+41 22 544 60 00
E-mail Address	bv@endeavourvision.com
Website	www.endeavourvision.com

## Company Information

Key People	Mr. Bernard Vogel Mr. Stuart Manning
Type of Firm	All
Year of Establishment	2000
Number of Employees	9
Fund Names	Endeavour II LP, Endeavour Medtech Growth LP, Endeavour Medtech Growth II LP
Capital Under Management	-
Number of Portfolio Companies	22
Examples of Portfolio Companies	Kestra, Relievant, V-Wave, Medartis, Gynesonics, Miach, etc.

## Investment Preferences

Size of Investment	10m-20m
Investment Stages	Expansion - Development Capital
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	Europe, United States of America
Type of Financing	Equity Financing

## Short Company Profile

Endeavour Vision is a private equity firm, focused exclusively on supporting growth-stage medtech and healthcare technology companies. The company's mission is to transform the standard of care for millions of patients by investing in groundbreaking medical innovations. Endeavour Vision's team offers unmatched sector and operational expertise, extensive international experience including product launches and accelerating company growth, in addition to a proven track record of successful exits.

## Contact Information

Address	Glärnischstrasse 8 8002 Zürich
Telephone No	+41 44 266 68 00
E-mail Address	-
Website	www.eqtgroup.com

## Company Information

Key People	Mr. Yannick Brun Mr. Matteo Thun
Type of Firm	None
Year of Establishment	1994
Number of Employees	10-20
Fund Names	28 active funds
Capital Under Management	~ EUR 73.4bn
Number of Portfolio Companies	99, excluding EQT Ventures
Examples of Portfolio Companies	Galderma, SHL Group, SUSE

## Investment Preferences

Size of Investment	-
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

EQT is a purpose-driven global investment organization focused on active ownership strategies. With a Nordic heritage and a global mindset, EQT has a track record of almost three decades of delivering consistent and attractive returns across multiple geographies, sectors and strategies. EQT has investment strategies covering all phases of a business' development, from start-up to maturity. EQT today has EUR 73.4 billion in assets under management across 28 active funds within two business segments – Private Capital and Real Assets. With its roots in the Wallenberg family's entrepreneurial mindset and philosophy of long-term ownership, EQT is guided by a set of strong values and a distinct corporate culture. EQT manages and advises funds and vehicles that invest across the world with the mission to future-proof companies, generate attractive returns and make a positive impact with everything EQT does. The EQT AB Group comprises EQT AB (publ) and its direct and indirect subsidiaries, which include general partners and fund managers of EQT funds as well as entities advising EQT funds. EQT has offices in 24 countries across Europe, Asia-Pacific and the Americas and approximately 1,200 employees.

## Contact Information

Address	Genferstrasse 6 8002 Zürich
Telephone No	+41 44 289 80 90
E-mail Address	esther.brehm@equistone.ch
Website	www.equistone.ch

## Company Information

Key People	Mr. David Zahnd
Type of Firm	Independent Private Partnership
Year of Establishment	1979
Number of Employees	3
Fund Names	Equistone Partners Europe Fund I, II, III, IV, V and VI
Capital Under Management	Equistone Partners Europe Fund I (EUR 1.25bn), Fund II (EUR 1.65bn), Fund III (EUR 2.45bn), Fund IV (EUR 1.5bn), Fund V (EUR 2bn), Fund VI (EUR 2.8bn)
Number of Portfolio Companies	ca. 50
Examples of Portfolio Companies	Sihl, Rena Technologies, KWC, Unlimited Footwear Group, SportGroup, Amadys, GALA Kerzen

## Investment Preferences

Size of Investment	EUR 50m-500m Unternehmenswert
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Austria, Benelux, France, Germany, Switzerland, United Kingdom
Type of Financing	Majority Equity, Minority Equity

## Short Company Profile

Der Schwerpunkt von Equistone liegt auf mittelständischen Buy-Outs mit Unternehmenswerten zwischen 50 und 500 Millionen Euro. Die Eigenkapitalbeteiligungen belaufen sich in der Regel auf 30 bis 250 Millionen Euro. Equistone unterstützt seine Portfoliounternehmen nachhaltig in ihrem organischen Wachstum, bei Zukäufen, mit Know-how und einem starken Netzwerk. Das Portfolio umfasst europaweit derzeit über 50 Gesellschaften, darunter rund 20 aktive Beteiligungen in Deutschland, in der Schweiz und in den Niederlanden. Equistone investiert derzeit aus seinem sechsten Fond, der im März 2018 mit 2,8 Mrd. Euro am Hardcap geschlossen wurde.

# Ernst & Young AG



## Contact Information

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Address	Maagplatz 1 8010 Zürich
Telephone No	+41 58 286 31 11
E-mail Address	
Website	<a href="http://www.ey.com/ch">www.ey.com/ch</a>

## Company Information

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Key People	Mr. Raphael Maccagnan Mr. Fabian Denneborg
Type of Firm	-
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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EY is a global leader in professional services, with a network of over 400,000 professionals across 150 countries, delivering expert, tailored solutions to clients across various industries. In Switzerland, EY has a dedicated team of over 200 professionals in Strategy and Transactions, supported by EY's global network. Our highly skilled team provides seamless and comprehensive services to investors, private equity firms, and portfolio companies throughout the investment lifecycle. We provide end-to-end service offering in investment screening, transaction support, value creation, and business transformation. Through our holistic approach, we collaborate with management teams across diverse industries to drive long-term value, from strategy to execution.

# European Investment Fund



## Contact Information

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Address	37B, avenue J.F. Kennedy L-2968 Luxembourg
Telephone No	+352 2485-1
E-mail Address	info@eif.org
Website	www.eif.org

## Company Information

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Key People	Mr. Alessio Conforti
Type of Firm	Government - International Organisation Related
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	EUR 30bn+
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Europe
Type of Financing	Equity Financing, Minority Equity, Mezzanine, Senior Debt

## Short Company Profile

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Our mission We are a specialist provider of risk finance to benefit small and medium-sized enterprises (SME) across Europe. We are part of the EIB Group. Our shareholders are the European Investment Bank (EIB), the European Union, represented by the European Commission, and a wide range of public and private banks and financial institutions. We carry out our activities using either our own resources or those provided by the European Investment Bank, the European Commission, by EU Member States or other third parties. By developing and offering targeted financial products to our intermediaries, such as banks, guarantee and leasing companies, micro-credit providers and private equity funds, we enhance SMEs access to finance. Our objectives By taking SME risk, we pursue our two main statutory objectives: fostering EU objectives, notably in the field of entrepreneurship, growth, innovation, research and development, employment and regional development; generating an appropriate return for our shareholders, through a commercial pricing policy and a balance of fee and risk based income. Our impact In 2024, we will be celebrating the EIF's 30 years anniversary: an opportunity to look back at the success of helping over 2 million small businesses with access to finance. During these years, the EIF's role has always been to identify and pro-actively tackle market gaps, and to pursue EU policy priorities. We intend to be an agile facilitator between policy and markets and want to continue acting as an active developer of the European VC and PE ecosystem. We are leveraging our expertise to make Europe competitive and 'future-proof' - our video explains why we #BelieveInSmall.



# Evoleen Invest AG



## Contact Information

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Address	Dreikönigstrasse 34 8002 Zürich
Telephone No	+41 79 630 60 84
E-mail Address	andreas.csonka@evoleen.com
Website	www.evoleen.com

## Company Information

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Key People	Mr. Andreas Csonka Mr. Roberto Matta
Type of Firm	Mixed Affiliation Institution
Year of Establishment	2019 / 2024
Number of Employees	7
Fund Names	Evoleen Health Tech Fund I
Capital Under Management	CHF 20m - 50m
Number of Portfolio Companies	8 to 25
Examples of Portfolio Companies	SIVA Health AG, Collabree AG, Carity Care AG, CITUS Health AG, Hello Mirrors GmbH,

## Investment Preferences

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Size of Investment	CHF 0.5m-2.5m
Investment Stages	Seed Capital, Start-up Capital
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	Europe, Worldwide
Type of Financing	Equity Financing

## Short Company Profile

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Evoleen Invest AG is the Invest arm offering its 1st Lux Venture Fund in Health Tech / Digital Health. - Evoleen AG runs a full ecosystem to co-create and scale together with big pharma and the relevant stakeholders new tech driven ventures from diagnosis, clinical trials, therapies to access of care.

## Contact Information

Address	Talacker 41 8001 Zürich
Telephone No	+41 44 913 19 00
E-mail Address	marketing@ewmglobal.com
Website	www.ewmglobal.com

## Company Information

Key People	Mr. Wolfgang Schroter Mr. Riyaz Gadiwalla
Type of Firm	All
Year of Establishment	2001
Number of Employees	>100
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	Computer Related, Finance - Insurance - Real Estate, Internet Technology, Services
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

EWM Global is a leading FinTech specialist for Carried Interest, Co-Investment and Waterfall administration. On our cloud-based platform we digitize executive compensation plan administration and serve local and global clients across 80 countries with a focus on the financial services sector. EWM Global takes on administration challenges allowing our clients to focus on their core business and competencies.

## Contact Information

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Address	Seestrasse 50 6052 Hergiswil
Telephone No	+41 41 632 68 58
E-mail Address	-
Website	-

## Company Information

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Key People	Mr. Marc Müller Mr. Damian Mächler
Type of Firm	-
Year of Establishment	1999
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	on request
Examples of Portfolio Companies	on request

## Investment Preferences

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Size of Investment	CHF 25m-100m
Investment Stages	Buyout - Buyin
Industrial Sectors	Industrial Products and Services, Manufacturing
Geographical Focus	Switzerland
Type of Financing	Equity Financing, Majority Equity

## Short Company Profile

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Fabrel Lotos participates on a long-term basis with equity holdings and entrepreneurial know-how in medium sized companies with sound economics and good growth prospects. As a Swiss long-term equity partner, Fabrel Lotos enables these companies to pursue their ambitious goals at the same time as retaining their independence.

## Fondation pour l'innovation technologique (FIT)



### Contact Information

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Address	Av. d'Ouchy 47 1001 Lausanne
Telephone No	+41 21 613 36 38
E-mail Address	info@fondation-fit.ch
Website	www.fondation-fit.ch

### Company Information

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Key People	Mr. Julien Guex
Type of Firm	Incubator
Year of Establishment	1994
Number of Employees	4
Fund Names	FIT
Capital Under Management	CHF 31.6m
Number of Portfolio Companies	300
Examples of Portfolio Companies	Sophia Genetics, Nextthink, Mindmaze, Kandou

### Investment Preferences

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Size of Investment	up to 0.5m per loan
Investment Stages	Early-Stage
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Loans

### Short Company Profile

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The Foundation for Technological Innovation provides financial supports to innovative and technological projects at early stages. FIT supports projects in energy & environment, information & digital technologies, life sciences & health, precision industries, and nutrition & agri-food.

## Contact Information

Address	Herostrasse 12 8048 Zürich
Telephone No	+41 79 514 86 01
E-mail Address	-
Website	www.mazars.ch

## Company Information

Key People	Mr. Patrik Kerler Mr. Matthias Kiener
Type of Firm	Consulting - Advising Firm
Year of Establishment	1975
Number of Employees	400+ (Switzerland) / 40'000+ (globally)
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Forvis Mazars operates around the world as a single, united, and connected partnership, with aligned interests, consistent delivery models, and a shared commitment to the highest standards of service delivery and ethics. We work together as One team across borders and functions to deliver exceptional and tailored services. We combine our skills and expertise with both a global perspective and local knowledge. Our Financial Advisory team comprises over 1'000 professionals in 52 countries. Our strong local presence, with a sizeable team of 20 M&A professionals in our offices in Zürich and Lausanne, enables Mazars to manage complex mandates. Our full service offering allows us to provide all the ancillary services associated with a transaction, including M&A lead advisory, due diligence and valuations, as well as the various legal services.

### Contact Information

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Address	Badenerstrasse 60 8004 Zürich
Telephone No	+41 78 825 68 64
E-mail Address	-
Website	www.founderful.com

### Company Information

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Key People	Mr. Lukas Weder Mr. Pascal Mathis
Type of Firm	All
Year of Establishment	2016
Number of Employees	10
Fund Names	I and II
Capital Under Management	CHF 200m
Number of Portfolio Companies	60
Examples of Portfolio Companies	Ethon AI, Depoly, Oxyle, Grape Health, Corintis

### Investment Preferences

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Size of Investment	-
Investment Stages	Early-Stage
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing

## Contact Information

Address	Stockerstrasse 38 8002 Zürich
Telephone No	+41 44 217 81 81
E-mail Address	info@franklintempleton.ch
Website	www.franklintempleton.ch

## Company Information

Key People	Mr. Cyril Berchtold Ms. Edin Markovic
Type of Firm	Fund Management Company
Year of Establishment	1947
Number of Employees	11
Fund Names	-
Capital Under Management	USD 1.6tn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	Expansion - Development Capital, Mezzanine - Bridge Finance
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing, Loans, Mezzanine, Senior Debt

## Short Company Profile

Franklin Resources, Inc. [NYSE:BEN] is a global investment management organization with subsidiaries operating as Franklin Templeton and serving clients in over 150 countries. Franklin Templeton's mission is to help clients achieve better outcomes through investment management expertise, wealth management and technology solutions. Through its specialist investment managers, the company offers boutique specialization on a global scale, bringing extensive capabilities in equity, fixed income, multi-asset solutions and alternatives. With offices in more than 30 countries and approximately 1,500 investment professionals, the California-based company has 75+ years of investment experience and approximately \$1.6 trillion in assets under management. Franklin Templeton Switzerland Ltd has been distributing investment solutions in Switzerland since the end of 2000 including alternative credit strategies, private real assets, hedge strategies, private equity and venture capital strategies. Each of our specialist investment managers operates autonomously, each according to the guiding principles of its own investment philosophy. Franklin Templeton's alternatives capabilities comprise a broad range of strategies with over \$256 billion in assets under management. The Benefit Street Partners (BSP) / Alcentra platform is one of the world's leading credit-focused investment managers with more than 30 years of experience in private debt, special situations, structured credit, collateralized loan obligations, liquid credit and real estate lending. Lexington Partners is a leading global alternative investment manager of secondary private equity and co-investment funds. Capabilities include buyouts, growth capital, and venture capital. Franklin Real Asset Advisors has been investing in the world's three major investment regions – the Americas, Europe, and Asia Pacific – since 1984. The team provides global expertise in private real estate and listed real estate securities. Among other strategies, it manages an impact investment fund with a focus on social infrastructure investments in Europe. Clarion Partners is a specialist investment manager of Franklin Templeton and a leading U.S. real estate investor since 1982 investing in high quality properties including office, retail, industrial, multifamily residential and hotel. Clarion Partners manages real estate strategies across the risk/return spectrum comprising core, core plus, value-add and opportunistic, offered in open-end funds, closed-end funds as well as separate accounts. (Data as of 31 March 2024)

# FS Partners AG - The CFO Company



## Contact Information

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Address	Kreuzbühlstrasse 20 8008 Zürich
Telephone No	+41 44 510 40 60
E-mail Address	-
Website	<a href="http://www.fspartners.ch">www.fspartners.ch</a>

## Company Information

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Key People	Mr. Simon Frei Mr. Christian Nauer
Type of Firm	Consulting - Advising Firm
Year of Establishment	2009
Number of Employees	20
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Start-up Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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With our senior financial management team we help you to quickly bridge a temporary vacancy or to equip a project with the necessary financial expertise. | Financial Interim Management: We will temporarily become part of your team, bridging management gaps for you and eliminating bottlenecks in your financial organisation. | Finance & Controlling Consulting: We take over, manage and support you in complex finance projects related to the CFO's range of duties. | CFO on Demand: We assist start-up companies with all the financial skills necessary to successfully implement their growth strategies. | Digital Finance: We support companies in the manufacturing industry in the digitalization of their financial systems and are the organizer of the FS Digital Executive Forum ([www.digitalexecutiveforum.ch](http://www.digitalexecutiveforum.ch)).



## Contact Information

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Address	Hönggerstrasse 39 8037 Zürich
Telephone No	+41 43 960 08 66
E-mail Address	info@gehweg.ch
Website	www.gehweg.ch

## Company Information

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Key People	Mr. Chris John Glaser
Type of Firm	Family Office
Year of Establishment	2010
Number of Employees	6
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	
Investment Stages	Buyout - Buyin, Early-Stage, Expansion - Development Capital, Seed Capital, Start-up Capital
Industrial Sectors	Construction - Building Products, Consumer Related, Environment, Finance - Insurance - Real Estate, Food - Beverages, Internet Technology, Medical - Life Sciences - Health Related
Geographical Focus	Europe, North America, Scandinavia, Switzerland, Western Europe
Type of Financing	Equity Financing

## Short Company Profile

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Family Office with focus on life-science, healthcare, consumer goods and blue tech industries. Specialized in small cap financing as well as classic M&A transaction and succession planings.

## Contact Information

Address	Bahnhofstrasse 61 8001 Zürich
Telephone No	+41 44 797 40 32
E-mail Address	-
Website	www.genui.ch

## Company Information

Key People	Mr. Olivier Franscella
Type of Firm	-
Year of Establishment	2014
Number of Employees	2
Fund Names	GENUI I, GENUI II, GENUI III
Capital Under Management	CHF > 1bn
Number of Portfolio Companies	20
Examples of Portfolio Companies	Labor Team, Magnolia

## Investment Preferences

Size of Investment	CHF 15m-150m
Investment Stages	Buyout - Buyin
Industrial Sectors	Biotechnology, Energy, Environment, Industrial Automation, Internet Technology, Medical - Life Sciences - Health Related, Services, Telecommunications, Communications other
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Majority Equity, Minority Equity

## Short Company Profile

GENUI is a mid-market buyout investment firm founded by a distinguished group of entrepreneurs and investment professionals who have been investing in Europe, with a focus on the DACH market since more than two decades. The firm has established a platform of a sizeable group of outstanding entrepreneurs who have founded/developed market leading companies and who are personally engaged in the deals. The group is dedicated to live „Good Entrepreneurship“ focusing on strong financial returns and companies creating positive impact. The firm is a thematic investor in Good Health, Digitalisation and Environmental Transformation and operates out of Hamburg and Zürich. GENUI supports its companies with the GENUI Entrepreneurs' expertise and relevant network within a framework of professional governance. Being a certified B Corp, GENUI's strategic sustainability objective is to support positive and measurable social or environmental effects by applying the Impact Frontiers methodology and pursuing alignment of its investments with the UN SDG.

# Global M&A Associates GmbH



## Contact Information

Address	Leutschenbachstrasse 95 8050 Zürich
Telephone No	+41 43 810 25 55
E-mail Address	info@gma-associates.com
Website	www.gma-associates.com

## Company Information

Key People	Mr. Marc Wallach Mr. Thomas W. Schrepfer
Type of Firm	Consulting - Advising Firm
Year of Establishment	2017
Number of Employees	2
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital, Privatisation, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	Biotechnology, Computer Related, Construction - Building Products, Consumer Related, Electronics, Energy, Environment, Finance - Insurance - Real Estate, Industrial Automation, Industrial Products and Services, Manufacturing, Medical - Life Sciences - Health
Geographical Focus	Asia, Europe, North America, Switzerland
Type of Financing	Equity Financing, Loans, Majority Equity, Minority Equity

## Short Company Profile

Global M&A Associates Ltd. is a Zürich-based service boutique specializing in corporate sales, acquisitions and growth strategies.

## Golding Capital Partners (Schweiz) AG

**GOLDING**

### Contact Information

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Address	Badenerstrasse 47 8004 Zürich
Telephone No	+41 44 541 18 01
E-mail Address	beat.fruehauf@goldingcapital.com
Website	www.goldingcapital.com

### Company Information

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Key People	Mr. Beat Frühauf Mr. Hubertus Theile-Ochel
Type of Firm	Fund Management Company
Year of Establishment	2000
Number of Employees	220+
Fund Names	-
Capital Under Management	CHF 16bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	30m-50m
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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Golding Capital Partners GmbH is one of Europe's leading independent asset managers for alternative investments, focusing on the asset classes infrastructure, private debt, private equity and impact. With a team of over 200+ professionals at its offices in Munich, Luxembourg, Zürich, Mailand and Tokyo, Golding Capital Partners helps institutional and professional investors to develop their investment strategy and manages more than €14 billion in assets. Its more than 250 investors include pension funds, insurance companies, foundations, family offices and ecclesiastical institutions, as well as banks, savings banks and cooperative banks. Golding became a signatory of the United Nations Principles for Responsible Investment (UNPRI) in 2013.

## Contact Information

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Address	Claridenstrasse 35 8027 Zürich
Telephone No	+41 43 960 71 71
E-mail Address	-
Website	www.grantthornton.ch

## Company Information

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Key People	Mr. Fabian Kunz Mr. Sébastien Nicolas
Type of Firm	Consulting - Advising Firm
Year of Establishment	-
Number of Employees	220 (Switzerland & Liechtenstein)
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Grant Thornton International Ltd is one of the world's leading networks of independent audit, tax and advisory firms with USD 7.5bn in revenues. Grant Thornton's network currently has around 73,000 employees in more than 150 countries. With branches in Zürich, Schaan, Geneva, and Buchs and around 220 employees, Grant Thornton Switzerland/Liechtenstein is a growing audit, tax, accounting and advisory firm. The company is partner owned and led. Grant Thornton Deal Advisory offers Corporate Finance (M&A Lead Advisory, MBO, MBI and Equity/Debt Financing), Transaction Support (Buy and Sell-side Due Diligence including Vendor Due Diligence), Valuation Services (Valuations, Fairness Opinions and Business Modelling Services) and Post-Merger/Acquisition Support. GT offer also Capital Market Transaction Advisory and related Audit Services. Our Services are provided to corporate clients in various Industries, the Financial Services Sector, the Private Equity Community and to Family Offices.

## Contact Information

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Address	Seefeldstrasse 281 8008 Zürich
Telephone No	+41 43 222 62 10
E-mail Address	info@gcf.swiss
Website	www.gcf.swiss

## Company Information

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Key People	Mr. Alexander Gut Mr. Daniel Dolz
Type of Firm	Consulting - Advising Firm
Year of Establishment	2007
Number of Employees	7
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Corporate finance advisory covering the following areas: M&A, Finance, Valuations, Restructuring.

## Contact Information

Address	Genferstrasse 6 8002 Zürich
Telephone No	+41 79 500 37 21
E-mail Address	-
Website	<a href="http://www.hamiltonlane.com">www.hamiltonlane.com</a>

## Company Information

Key People	Mr. Rainer Kobler Mr. Ralph Aerni
Type of Firm	Independent Private Partnership
Year of Establishment	1991
Number of Employees	8 in Zürich, Switzerland / >740 globally
Fund Names	Hamilton Lane Equity Opportunities (Direct PE Fund), Hamilton Lane Infrastructure Opportunities (Direct & Secondary Infra Fund), Hamilton Lane Strategic Opportunities Fund (Direct Credit Fund), Hamilton Lane Venture Access Fund (VC/Growth Fund), Hamilton Lane Impact Fund (Equity Impact Fund), Hamilton Lane Global Private Assets Fund (Evergreen PE Fund), Hamilton Lane Senior Credit Opportunities Fund (Evergreen Credit Fund), Hamilton Lane Global Private Infrastructure Fund (Evergreen Infrastructure Fund)
Capital Under Management	>USD 950bn Assets under Management & Supervision
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

With USD 950+ billion in assets under management and supervision, Hamilton Lane is a leading global private markets investment firm. The listed company (NASDAQ: HLNE) specializes in innovative investment solutions, offering institutional and private wealth investors around the world access to the private markets. Hamilton Lane was established in 1991 in Philadelphia and today employs more than 740 professionals across 21 locations around the world. Hamilton Lane's core business is building and executing investment programs that provide its global client base with unique and differentiated access to the full spectrum of private markets strategies, sectors and geographies. For more information, please visit [www.hamiltonlane.com](http://www.hamiltonlane.com).

## Contact Information

Address	Bundesplatz 1 6300 Zug
Telephone No	+41 43 888 71 71
E-mail Address	info@hbmpartners.com
Website	www.hbmpartners.com

## Company Information

Key People	Mr. Andreas Wicki Mr. Matthias Fehr
Type of Firm	All
Year of Establishment	2001
Number of Employees	25
Fund Names	HBM Healthcare Investments, HBM BioCapital I+II, public-equity funds
Capital Under Management	USD 2.1bn
Number of Portfolio Companies	60-100
Examples of Portfolio Companies	Advanced Accelerator Applications (exited), Armo BioSciences (exited), Cathay Industrial Biotech, ConnectRN, Dren Bio, Ellipse Technologies (exited), Harmony BioSciences, Neurelis, Numab Therapeutics (partial exit), SpringWorks Therapeutics, Upstream Bio, Bluejay Therapeutics

## Investment Preferences

Size of Investment	CHF 5m-40m
Investment Stages	All
Industrial Sectors	Biotechnology, Medical - Life Sciences - Health Related
Geographical Focus	Asia, India, United States of America, Western Europe
Type of Financing	Equity Financing

## Short Company Profile

HBM Partners is a globally active and independent healthcare-focused investment advisor with over USD 2.1 billion in assets under management. HBM focuses on development-stage, growth and buy-out financings of private companies as well as investments in public companies. Core target sectors are pharma & biotech, medical devices, diagnostics and related areas. HBM Partners advises HBM Healthcare Investments, HBM BioCapital I & II and further public-equity funds.



## Contact Information

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Address	Hohlstrasse 614 8048 Zürich
Telephone No	+41 44 743 84 44
E-mail Address	info-hba@helbling.ch
Website	www.helbling.ch

## Company Information

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Key People	Mr. Malte Jantz Mr. Ivor Kramer
Type of Firm	Consulting - Advising Firm
Year of Establishment	1963
Number of Employees	76
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	Biotechnology, Chemical - Materials, Computer Related, Construction - Building Products, Consumer Related, Electronics, Energy, Environment, Food - Beverages, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Medical - Life Sciences - Health Related, Telecommunications, Communications other, Transportation
Geographical Focus	Europe
Type of Financing	-

## Short Company Profile

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Helbling Business Advisors is part of the Helbling group with over 600 professionals in Switzerland, Germany, Poland, the USA and China. We provide our clients with professional advisory services in the areas of Mergers & Acquisitions, Strategic business review, Restructuring & profit improvement and financial transparency, planning & management. Our offices are located in Zürich, Dusseldorf, Munich and Stuttgart. Helbling Business Advisors is part of Corporate Finance International ([www.thecfigroup.com](http://www.thecfigroup.com)), with around 200 professionals a leading international group of M&A investment banking boutiques for midmarket transactions.

## Contact Information

Address	Zürichstrasse 130 8600 Dübendorf
Telephone No	-
E-mail Address	ralf.molitor@helsana.ch
Website	www.helsana.ch/en/healthinvest

## Company Information

Key People	Mr. Ralf Molitor Mr. Dietrich Aumann
Type of Firm	Corporate Venturer - Industrial Company
Year of Establishment	2020
Number of Employees	4
Fund Names	-
Capital Under Management	CHF 100m
Number of Portfolio Companies	9
Examples of Portfolio Companies	Humanoo, Hedera Dx, Eterno Health

## Investment Preferences

Size of Investment	-
Investment Stages	Early-Stage
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	Europe
Type of Financing	Equity Financing, Minority Equity

## Short Company Profile

Helsana HealthInvest AG invests in start-ups and venture funds located in Europe. Our investment activity focuses on companies in Digital Health with validated & certified products that are ready to scale out-of or in-to Switzerland. Besides the financial investment, we bring our extensive know-how as well as access to relevant players in the Swiss healthcare system into the partnership. This is our way of contributing to higher quality of care and increasing efficiency in the healthcare system.

## Contact Information

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Address	Seefeldstrasse 215 8008 Zürich
Telephone No	+41 44 204 56 19
E-mail Address	corporatefinance@helvetischebank.ch
Website	www.helvetischebank.ch

## Company Information

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Key People	Mr. Rolf Weilenmann Mr. Martin Spiess
Type of Firm	Investment - Merchant Bank
Year of Establishment	2010
Number of Employees	40
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, France, Germany, Italy, Switzerland
Type of Financing	Equity Financing, Loans, Mezzanine, Senior Debt

## Short Company Profile

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Helvetische Bank AG is an independent bank, offering services in the areas of corporate finance, investment advisory services, asset management and research. In corporate finance, the services of Helvetische Bank focus on medium-sized listed and non-listed companies in Switzerland and neighbouring countries. The competent team covers a broad range of services, including equity, debt, M&A and other corporate finance services such as employee participation plans and is market leader in smaller bond issues listed on SIX Swiss Exchange.

# Hitz & Partner Corporate Finance AG

**HITZ & PARTNER**  
CORPORATE FINANCE

## Contact Information

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Address	Münzgasse 6 6003 Luzern
Telephone No	-
E-mail Address	mail@hitzpartner.ch
Website	www.hitzpartner.ch

## Company Information

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Key People	Mr. Cédric Diego Vollmar
Type of Firm	Consulting - Advising Firm
Year of Establishment	2003
Number of Employees	<10
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

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Hitz & Partner Corporate Finance AG (HPCF) is an independent Corporate Finance, M&A and Tax advisory firm, offering comprehensive and competent advice in all phases of a corporate transaction. Focused on your needs, we assist you in your succession planning, in a management buy-out (MBO) or management buy-in (MBI), a merger or a corporate restructuring. Our team consists of experienced consultants who possess an extensive international network as well as a proven transaction and industry know-how.

## Contact Information

Address	Grosspeteranlage 29 4052 Basel
Telephone No	+41 61 485 93 00
E-mail Address	info@hoffmann-partner.com
Website	www.hoffmann-partner.com

## Company Information

Key People	Mr. Urs Breitenstein Ms. Claudia Halasz
Type of Firm	Consulting - Advising Firm
Year of Establishment	2011
Number of Employees	30
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	-
Industrial Sectors	Biotechnology, Chemical - Materials, Construction - Building Products, Manufacturing, Medical - Life Sciences - Health Related, Transportation
Geographical Focus	Worldwide, Austria, Europe, Germany, Switzerland
Type of Financing	-

## Short Company Profile

Hoffmann & Partner is a leading independent professional services company based in Switzerland, offering a unique, integrated services model in the complex and specialist areas of corporate finance (M&A, financing, valuation) and CFO-Services.

## Contact Information

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Address	Prime Tower, Hardstrasse 201 8005 Zürich
Telephone No	+41 43 222 10 00
E-mail Address	lawyers@homburger.ch
Website	www.homburger.ch

## Company Information

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Key People	Mr. Dieter Gericke Ms. Margrit Marti
Type of Firm	Law Firm
Year of Establishment	1957
Number of Employees	160
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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We help businesses and entrepreneurs master their greatest challenges. We combine the expertise, drive and passion of all our specialists to support our clients in achieving their goals. Whether advising clients on transactions, representing them in court proceedings or helping them with regulatory matters, we are dedicated to delivering exceptional solutions, no matter the complexity or time constraints. We are renowned for our pioneering legal work, for uncompromising quality and our outstanding work ethic. We are at our best when we work as a team. Smart, efficient collaboration within our firm, involving our clients and other parties, is crucial to our performance. We have been part of the working group that has been developing the SECA VC model documentation since its first edition. Established in 1957, Homburger has more than 160 professionals and certified tax experts experienced in M&A, private equity and financial transactions, fund structuring and regulations, banking, commercial projects, as well as dispute resolution.



## Contact Information

Address	Klausstrasse 4 8008 Zürich
Telephone No	+41 43 499 43 43
E-mail Address	-
Website	www.hl.com

## Company Information

Key People	Mr. Alexander Grünwald Mr. Thomas Egli
Type of Firm	Investment - Merchant Bank
Year of Establishment	1986
Number of Employees	Switzerland: 35 / Europe: 200 / Global: > 500
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Services, Telecommunications, Communications other, Transportation
Geographical Focus	Asia, Europe, United States of America
Type of Financing	All

## Short Company Profile

Houlihan Lokey (NYSE:HLI) is a global investment bank with expertise in mergers and acquisitions, capital markets, financial restructuring, and valuation. The firm serves corporations, institutions, and governments worldwide with offices in the United States, Europe, the Middle East, and the Asia Pacific region. Independent advice and intellectual rigor are hallmarks of the firm's commitment to client success across its advisory services. Houlihan Lokey is the No. 1 investment bank for all global M&A transactions, the No. 1 M&A advisor for the past seven consecutive years in the U.S., the No. 1 global restructuring advisor for the past eight consecutive years, and the No. 1 global M&A fairness opinion advisor over the past 20 years, all based on number of transactions and according to data provided by Refinitiv.

## Contact Information

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Address	Bahnhofstrasse 1 6340 Baar
Telephone No	+41 41 767 00 60
E-mail Address	info@iaccesspartners.com
Website	www.iaccesspartners.com

## Company Information

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Key People	Mr. Nicolas Werner Mr. Dimitri Manser
Type of Firm	Fund Management Company
Year of Establishment	2021
Number of Employees	5
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin, Delisting, Privatisation, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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iAccess Partners empowers private investors to access Private Markets with ease, offering flexible, modular solutions for individual investors, financial intermediaries, and fund managers.



## Contact Information

Address	Gessnerallee 28 8001 Zürich
Telephone No	+41 43 443 78 41 / +41 43 443 78 43
E-mail Address	InvestorRelationsCH@ifminvestors.com
Website	www.ifminvestors.com

## Company Information

Key People	Ms. Anna Demarmels Mr. Damian Hotz
Type of Firm	Fund Management Company
Year of Establishment	1994
Number of Employees	-
Fund Names	-
Capital Under Management	CHF 124bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	Australia, Europe, North America
Type of Financing	All

## Short Company Profile

IFM Investors was established by a group of pension funds 30 years ago to protect, invest and grow the long-term retirement savings of their members. In Europe, we focus on infrastructure investment, both equity and debt. Aligned with the objectives of our founders, we prioritise the interests of our investors by focusing on investments that seek to deliver strong net returns over the long term. To us, investing for the long term means addressing climate change risk, ensuring constructive labour relations, building diverse and inclusive workplaces and meeting the expectations of the communities where we invest. With offices located in London, Zürich, Amsterdam, Berlin, New York, Hong Kong, Seoul, Tokyo, Sydney, Melbourne, Milan and Houston, we invest on behalf of more than 680 like-minded institutions, who entrust us with the retirement savings of more than 110 million working people worldwide. IFM is a responsible investor and has been a signatory to the United Nations supported Principles for Responsible Investment since 2008.



## Contact Information

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Address	Dammstrasse 19 6300 Zug
Telephone No	-
E-mail Address	info@imven.com
Website	www.imven.com

## Company Information

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Key People	Ms. Natalie Tsering Ms. Seraina Jenny-Tsering
Type of Firm	Family Office
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

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ImVen Holding AG (IMpact VENTures) is a single family office, which invests in bold and impactful companies with a mission to improve society and the environment.

## Contact Information

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Address	Grafenastrasse 7 6300 Zug
Telephone No	+41 41 729 01 01
E-mail Address	info@invision.ch
Website	www.invision.ch

## Company Information

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Key People	Mr. Frank Becker Mr. Martin Staub
Type of Firm	All
Year of Establishment	1997
Number of Employees	29
Fund Names	Invision I - VII
Capital Under Management	EUR 1.5bn
Number of Portfolio Companies	13
Examples of Portfolio Companies	Schneider Transport, NicLen, ABC Design, Ledlenser, Vista Alpina, Reisenethel, Cygna Labs, Apfelkiste, Plumettaz, LipoClinic, Reichelt Elektronik, Careanesth, NonStop Gym

## Investment Preferences

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Size of Investment	EUR 20m-60m
Investment Stages	Buyout - Buyin, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Europe, Germany, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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Invision is a leading Swiss and German investment company focusing on small and medium-sized businesses across Europe, particularly in the DACH region. Since 1997, Invision has invested in more than 60 businesses, helping companies realize their growth potential and positioning them for long-term success. We offer tailor-made financing and succession solutions to companies and entrepreneurs. We strive to further develop these businesses by putting our investment know-how, personal network and operational expertise actively to work.

## Contact Information

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Address	Rue François-Bellot 2 1206 Geneva
Telephone No	+41 22 716 96 96
E-mail Address	-
Website	www.jacquemoudstanislas.ch

## Company Information

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Key People	Ms. Aurélie Guex-Crosier
Type of Firm	Law Firm
Year of Establishment	-
Number of Employees	20
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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As one of the oldest law firms in Geneva – over 75 years in business – we have a long history of providing legal services. Our philosophy is to focus on providing services where we believe we have an edge because of our experience and knowledge. Our clients appreciate the informal and direct access they have to our partners, which makes the size of our law firm an advantage over larger law firms. We have been able to continue to serve well-established national and international clients for whom these qualities are more important than the size of the firm. The firm is in particular active in the field of banking and finance, corporate, mergers and acquisitions, digital assets, insolvency and restructuring, private equity and venture capital.

## Contact Information

---

Address	Stadelhoferstrasse 22 8001 Zürich
Telephone No	+41 44 333 62 23
E-mail Address	-
Website	www.keplercheuvreux.com

## Company Information

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Key People	Mr. Gabriel Stoll Mr. Stefan Wyler
Type of Firm	Stockbroker
Year of Establishment	-
Number of Employees	600
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Europe
Type of Financing	All

## Short Company Profile

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Kepler Cheuvreux is a leading independent European financial services company that specialises in Research, Execution, Fixed Income and Credit, Structured Solutions, Corporate Finance and Asset Management.

## Contact Information

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Address	Mühlegasse 18 6340 Baar
Telephone No	+41 78 631 25 45
E-mail Address	contact@koyo.vc
Website	www.koyo.vc

## Company Information

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Key People	Mr. Guy Giuffredi Mr. Max Meister
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	3
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Early-Stage, Seed Capital
Industrial Sectors	Computer Related, Electronics, Energy, Industrial Automation, Internet Technology, Other, Telecommunications, Communications other
Geographical Focus	Europe, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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Koyo is a venture capital investor that makes high conviction investments in ventures in Switzerland and across Europe. We follow an owner-operator-approach to leverage our deep expertise in building up companies on their road to relevance.

## Contact Information

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Address	Badenerstrasse 172 8036 Zürich
Telephone No	+41 58 249 42 04
E-mail Address	-
Website	www.kpmg.ch

## Company Information

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Key People	Mr. Timo Knak Mr. Tobias Valk
Type of Firm	All
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Corporate Finance & Real Estate (M&A lead advisory, Capital Markets advisory, Financial modelling, Valuations) / Transaction Services & Strategy (Financial due diligence, Buyer and vendor due diligence, Strategic and commercial due diligence, Carve-out advisory, PMI) / Legal and Tax Advisory (Due diligence, Transaction structuring, Legal documentation) / Corporate Restructuring (Operational and financial restructuring) / Audit (Audit services, Fund performance audit services).

## Contact Information

Address	Limmatquai 1 8001 Zürich
Telephone No	+41 44 515 00 20
E-mail Address	info@l1.digital
Website	www.l1d.com

## Company Information

Key People	Mr. Ray Hindi Mr. Philipp Cottier
Type of Firm	Fund Management Company
Year of Establishment	2018
Number of Employees	14
Fund Names	L1D Blockchain Venture SLP, L1D Blockchain Venture II SLP, Layer1 Multi Manager
Capital Under Management	USD 500m
Number of Portfolio Companies	20-30
Examples of Portfolio Companies	Solana, Copper, Molecule

## Investment Preferences

Size of Investment	USD 0.5m-5m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

L1 Digital is a Zürich-based fund manager focused on digital assets, specifically investment opportunities within the blockchain industry. The investment team sources crypto and blockchain investments globally through funds, co-investments and directs, diversifying across strategies, geographies and managers.



## Contact Information

Address	Bahnhofstrasse 18 8001 Zürich
Telephone No	-
E-mail Address	ir@lakestar.com
Website	www.lakestar.com

## Company Information

Key People	Ms. Klaus Hommels Mr. Ninja Struye de Swielande
Type of Firm	Fund Management Company
Year of Establishment	2012
Number of Employees	>40
Fund Names	
Capital Under Management	>EUR 1bn
Number of Portfolio Companies	
Examples of Portfolio Companies	Revolut, Blockchain.com, GetYourGuide, sennder, Eigen, Public.com, builder.ai, Uncapped, Yapily, Terra Quantum, IsarAerospace, accuRx, Rhino, Zebedee

## Investment Preferences

Size of Investment	-
Investment Stages	Early-Stage, Expansion - Development Capital, Start-up Capital
Industrial Sectors	Consumer Related, Finance - Insurance - Real Estate, Industrial Automation, Internet Technology, Services, Transportation
Geographical Focus	Europe, United States of America
Type of Financing	Equity Financing

## Short Company Profile

Lakestar's mission is to find, fund and grow disruptive businesses that are enabled by technology and founded by exceptional entrepreneurs in Europe and beyond. Founded by Klaus Hommels, the team's early investments include Skype, Spotify, Facebook and Airbnb. Since raising its first fund in 2012, Lakestar manages around €2.0bn across four early stage funds and two growth funds. The team actively advises and supports portfolio companies in marketing, recruitment, technology, product development and regulatory insight, accompanying founders from seed to early stage, growth stage or exit. Lakestar currently has the privilege of holding investments in Revolut, Blockchain.com, GetYourGuide, Isar Aerospace, sennder, Public.com, builder.ai, Uncapped, Yapily, Terra Quantum, accuRx, Rhino, ZEBEDEE and Hometogo to name a few. A long-standing champion for Europe's digital sovereignty, Lakestar has a presence in London, Berlin and Zürich with a team of around 45 talented individuals from 15 countries. Visit us on LinkedIn and our website [www.lakestar.com](http://www.lakestar.com).

## Contact Information

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Address	Seestrasse 5 6300 Zug
Telephone No	-
E-mail Address	info@landfair.com
Website	www.landfair.com

## Company Information

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Key People	Mr. Jonathan Fragodt Ms. Anna Gredenhoff
Type of Firm	Fund Management Company
Year of Establishment	2020
Number of Employees	6
Fund Names	Landfair European Dislocated Opportunities
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	Mezzanine - Bridge Finance, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	Finance - Insurance - Real Estate
Geographical Focus	Western Europe
Type of Financing	Equity Financing, Loans, Majority Equity, Mezzanine, Senior Debt

## Short Company Profile

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Landfair is an independent investment firm that specializes in providing liquidity solutions in European real estate markets that are underserved by traditional sources of capital. The firm was founded in 2020 by an experienced management team. Landfair specialises in providing capital and liquidity through innovative and structured solutions in complex situations with a focus on multi-faceted transactions and high-quality assets with limited competition due to capital dislocation. Landfair maintains offices in Zug, Switzerland and London, UK.

## LFPE S.A.



### Contact Information

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Address	Rue de Rive 1 1204 Geneve
Telephone No	+41 22 319 79 00
E-mail Address	contact@lfpesa.ch
Website	www.lfpi.com

### Company Information

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Key People	Mr. Marc Brugger
Type of Firm	Consulting - Advising Firm
Year of Establishment	2006
Number of Employees	10
Fund Names	LFPE SCA, SICAR and others
Capital Under Management	over EUR 800m
Number of Portfolio Companies	over 300
Examples of Portfolio Companies	-

### Investment Preferences

---

Size of Investment	EUR 5m-50m
Investment Stages	Buyout - Buyin, Mezzanine - Bridge Finance
Industrial Sectors	Chemical - Materials, Construction - Building Products, Consumer Related, Electronics, Energy, Environment, Food - Beverages, Industrial Automation, Industrial Products and Services, Manufacturing, Services, Telecommunications, Transportation
Geographical Focus	Austria, Belgium, Benelux, Canada, Continental Europe, Europe, Finland, Germany, Greece, Iceland, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Scandinavia, Spain, Sweden, Switzerland, United States of America
Type of Financing	Equity Financing, Majority Equity, Minority Equity, Mezzanine, Senior Debt

### Short Company Profile

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LFPE S.A. is an investment advisory company for dedicated investment vehicles which target small and midsize buy-out funds and direct investments in Europe. LFPE S.A. is part of the French LFPI Group, Paris.

## Contact Information

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Address	Schützenstrasse 6 8808 Pfäffikon SZ
Telephone No	+41 58 261 80 00
E-mail Address	lgt.cp@lgtcp.com
Website	www.lgtcp.com

## Company Information

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Key People	Mr. Roberto Paganoni
Type of Firm	All
Year of Establishment	1998
Number of Employees	over 500
Fund Names	Crown fund series
Capital Under Management	over USD 100bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	USD 0.1-200m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Equity financing

## Short Company Profile

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LGT Capital Partners is leading global specialist in alternative investing with over USD 100 billion in assets under management and more than 700 institutional clients in 50 countries. An international team of over 850 professionals is responsible for managing a wide range of investment programs focusing on private markets, multi-alternatives and diversifying strategies, as well as sustainable and impact strategies. Headquartered in Pfäeffikon (SZ), Switzerland, the firm has offices in San Francisco, New York, Dublin, London, Paris, The Hague, Luxembourg, Frankfurt am Main, Vaduz, Dubai, Beijing, Hong Kong, Tokyo and Sydney.



>100 Mrd.

USD verwaltetes  
Vermögen

>850

Mitarbeitende weltweit

26 Jahre

Verwaltung des  
LGT Endowment

## Globale Plattform für Privatmarktanlagen seit 1998

LGT Capital Partners verwaltet über USD 70 Milliarden in AuM in Privatmarktanlagen. Wir haben ein umfassendes globales Netzwerk von Managern und Assets und verfügen über privilegierten Zugang zu attraktiven Investitionsmöglichkeiten in schwer zugänglichen Segmenten und Regionen. Seit 26 Jahren investieren wir als Principal Investor mit einem langfristigen Anlageansatz in Private Equity, Venture Capital, Private Credit und Real Assets.



## Contact Information

Address	Dufourstrasse 43 8008 Zürich
Telephone No	+41 44 576 43 00
E-mail Address	-
Website	www.lincolninternational.com

## Company Information

Key People	Mr. Øyvind Bjordal Mr. Andreas Roth
Type of Firm	Consulting - Advising Firm
Year of Establishment	2014
Number of Employees	15 Switzerland/150 DACH/500 Europe/1100+ global
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Lincoln International is a leading independent corporate finance advisory firm for private markets with over 1100 employees in more than 20 offices globally. We offer integrated and comprehensive advisory services within Mergers & Acquisitions (M&A), Capital Raises, Private Funds and Valuation & Opinion for corporates, private equity as well as private individual clients. With its global reach and specialized sector groups, Lincoln International consistently ranks in top positions in relevant league tables. The Swiss team of Lincoln International in Zürich currently employs around 15 professionals.

## M&G International Investments Switzerland AG



### Contact Information

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Address	Zollstrasse 17 8005 Zürich
Telephone No	+41 43 443 82 01
E-mail Address	karin.birchmeier@mandg.com
Website	www.mandg.com

### Company Information

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Key People	Mr. Robin Diener
Type of Firm	Fund Management Company
Year of Establishment	1931
Number of Employees	11
Fund Names	-
Capital Under Management	400bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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An asset manager that connects the dots globally to identify investment opportunities. We have a global network of investment teams that connects world-class research capabilities, and the diverse experience and views of experts across multiple asset classes. We think freely, share ideas and new perspectives to inform better decision-making, fuel innovation and identify investment opportunities for our clients. We're part of M&G plc, an international savings and investment business, with the shared purpose to give everyone real confidence to put their money to work. We offer access to a broad range of capabilities that span both public and private assets, including fixed income, equities, multi-asset, real estate, private credit, infrastructure and private equity.

## Contact Information

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Address	Löwenstrasse 1 8001 Zürich
Telephone No	+41 43 499 49 49
E-mail Address	
Website	www.mercer.com

## Company Information

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Key People	Mr. Martin Niederer Mr. Benjamin Baumann
Type of Firm	All
Year of Establishment	1996
Number of Employees	30
Fund Names	Customized Institutional Investor Accounts & Dedicated Fund-of-Funds
Capital Under Management	USD 21bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Mercer Alternatives AG, a global specialist for alternatives investments, offers customized and pooled alternative investment solutions. Mercer's flexibility to service its clients in a way that best fits their requirements is based on a modular service concept that reflects our heritage as a trusted advisor to our clients. With an operating history dating back over 25 years, Mercer Alternatives today oversees programs with an AUM of USD 21 billion, and provides customized solutions and advice on USD 171bn. 180 professionals operate out of 20 offices across Europe, North America and Asia-Pacific and are supported by the full global resources of Mercer Investments. Mercer's global alternatives platform provides efficient access to the most attractive investment opportunities worldwide in private equity, private debt, infrastructure, real estate, sustainable opportunities, and hedge funds. It also ensures state of the art portfolio management across primary investments, secondary transactions, and co-investments. Mercer's clients can rely on a leading, integrated global alternatives platform supported by superior systems, extensive market knowledge, deep and complimentary expertise, strong research capabilities, thorough due diligence processes and a very broad industry network.



## Metellus AG



### Contact Information

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Address	Gartenstrasse 10 8002 Zürich
Telephone No	+41 43 538 71 44
E-mail Address	info@metellus.ch
Website	www.metellus.ch

### Company Information

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Key People	Mr. Michael Albisser Mr. Boris Battistini
Type of Firm	Independent Private Partnership
Year of Establishment	2008
Number of Employees	7
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

---

Size of Investment	-
Investment Stages	-
Industrial Sectors	Biotechnology, Chemical - Materials, Internet Technology, Medical - Life Sciences - Health Related, Telecommunications, Communications other
Geographical Focus	North America, Western Europe
Type of Financing	Equity Financing

### Short Company Profile

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Metellus is a private investment office based in Zürich and London, specialised in direct investments in technology and life sciences. Metellus takes an active ownership role to enhance value creation and is actively involved in the management of a diverse portfolio of investments in private equity and venture capital.

## Contact Information

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Address	Seidengasse 12 8001 Zürich
Telephone No	+41 44 229 86 44
E-mail Address	-
Website	www.migrosbank.ch

## Company Information

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Key People	Mr. Olivier Häner Mr. Erich Fierz
Type of Firm	Bank Subsidiary
Year of Establishment	1958
Number of Employees	1620
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Loans, Senior Debt

## Short Company Profile

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Migros Bank operates with 70 branches in all cantons in Switzerland. Migros Bank is one of the largest mortgage lenders in Switzerland and is very active in retail and commercial banking.

# Mill Reef Capital AG



## Contact Information

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Address	Dufourstrasse 90 8008 Zürich
Telephone No	+41 44 202 02 30
E-mail Address	info@millreefcap.com
Website	www.millreefcap.com

## Company Information

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Key People	Mr. Nico Taverna Mr. Gregor Hasler
Type of Firm	Fund of Funds
Year of Establishment	2019
Number of Employees	15
Fund Names	Mill Reef Capital Fund SCS
Capital Under Management	> EUR 700m
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Western Europe
Type of Financing	Equity Financing

## Short Company Profile

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Mill Reef Capital is an experienced, highly specialised private equity investor. The firm offers bespoke investment solutions allowing clients to access high quality European private equity managers through primary and secondary investments.

# Montana Capital Partners AG



## Contact Information

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Address	Oberneuhofstrasse 1 6340 Baar
Telephone No	+41 41 511 79 50
E-mail Address	info@mcp.eu
Website	www.mcp.eu

## Company Information

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Key People	Mr. Stephan Wessel Mr. Christoph Jaeckel
Type of Firm	Fund of Funds
Year of Establishment	2011
Number of Employees	37
Fund Names	mcp ASP I, mcp ASP II, mcp OSP III, mcp OSP IV, mcp OSP V, mcp OSP VI
Capital Under Management	EUR 3.5bn
Number of Portfolio Companies	>1000
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	EUR 1m-150m
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Montana Capital Partners ("mcp") is an established global private equity secondaries investment manager with a focus on the mid-market. As an adviser to five funds, all of them raised at their respective hard caps, mcp manages total assets of EUR 3.5 billion (USD 3.7bn) for its investors. mcp pursues a differentiated investment approach centered on proactive sourcing, customization of liquidity solutions for counterparties, mitigation of the risk profile of its transactions, and focus on the secondary mid-market. mcp employs more than 40 professionals and has invested in more than 130 transactions since its inception while maintaining relationships with over 190 fund managers. In addition, mcp offers non-discretionary advisory services to an exclusive and select client base and provides recommendations for mcp's clients to make investment decisions.

# Montis Consulting AG



## Contact Information

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Address	Maienwies 6 8852 Altendorf
Telephone No	+41 44 786 18 18
E-mail Address	seca@montis.biz
Website	www.montis.ch

## Company Information

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Key People	Mr. Marco Minuz
Type of Firm	Consulting - Advising Firm
Year of Establishment	2000
Number of Employees	1
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	Construction - Building Products, Finance - Insurance - Real Estate, Other, Services
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	All

## Short Company Profile

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Montis Consulting AG was established in 2000 and provides management consulting, financial consulting and legal advice services predominantly in the area of private equity and real estate in Switzerland, Germany and Austria. Montis liaises closely with its network partners to provide the full range of services as opportunity detection, transaction due diligence, deal structuring and execution as well as investment management to our domestic and international clients.

## Contact Information

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Address	Schlesische Straße 33/34 10997 Berlin
Telephone No	+49 172 583 22 17
E-mail Address	team@moonfare.com
Website	

## Company Information

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Key People	Mr. Khaled Agha
Type of Firm	Fund Management Company
Year of Establishment	2016
Number of Employees	2
Fund Names	-
Capital Under Management	USD 1.5bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	Buyout - Buyin, Early-Stage
Industrial Sectors	Finance - Insurance - Real Estate, Internet Technology
Geographical Focus	Europe, Far East, Middle East, Switzerland, United Kingdom, United States of America
Type of Financing	-

## Short Company Profile

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Moonfare is an innovative and award-winning digital wealth platform for accessing top-tier private equity funds. Our team of industry insiders helps investors achieve extraordinary results through careful fund curation and a seamless digital experience. Low commitments enable individuals to invest like institutions while an industry-first digital Secondary Market offers more flexibility and a path to liquidity. Signing up for a Moonfare account is easy and can be completed within minutes. Once qualified, investors can browse current and upcoming funds and find the right opportunity to achieve their goals. The process is secure and digital but with first-class personal service. With teams in Berlin, London and Hong Kong, Moonfare is trusted by thousands of investors worldwide and currently has over €1 billion in assets under management.

## Contact Information

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Address	Fraumünsterstrasse 9 8001 Zürich
Telephone No	+41 44 454 25 71
E-mail Address	info@mrbpartner.ch
Website	www.mrbpartner.ch

## Company Information

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Key People	Mr. Markus Töllke Mr. Volker Varnholt
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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MRB Fund Partners AG is a Zürich based, FINMA regulated manager, provider and representative of domestic and foreign collective investment schemes and investment structures. MRB Fund Partners AG operates in all relevant Fund and Securitization domiciles.

## Contact Information

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Address	Rittergasse 35 4051 Basel
Telephone No	+41 61 551 02 50
E-mail Address	info@mtip.ch
Website	www.mtip.ch

## Company Information

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Key People	Mr. Christoph Kausch Ms. Anja-Vanessa Peter
Type of Firm	Fund Management Company
Year of Establishment	2014
Number of Employees	>10
Fund Names	MTIP Fund I, MTIP Fund II
Capital Under Management	-
Number of Portfolio Companies	>15
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	Continental Europe, Western Europe
Type of Financing	Equity Financing

## Short Company Profile

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MTIP is a leading Swiss-based growth equity firm investing in European healthtech companies that aim to revolutionize global healthcare. We leverage our deep sector expertise to help scale up successful and sustainable healthtech businesses. At MTIP, we are driven by the purpose to empower healthtech innovation with a potential to transform lives and make a meaningful impact on the world.



## Contact Information

Address	Arnulfstraße 19 80335 München
Telephone No	+49 89 929 277 60
E-mail Address	-
Website	www.mutares.de

## Company Information

Key People	Mr. Robin Laik Mr. Mark Friedrich
Type of Firm	None
Year of Establishment	2008
Number of Employees	-
Fund Names	-
Capital Under Management	> 4bn
Number of Portfolio Companies	33
Examples of Portfolio Companies	Terranor Group, Steyr Motors, Lapeyre, Donges Group, Amaneos, FerrAI United, Gläserne Molkerei, Efacec, NEM Group

## Investment Preferences

Size of Investment	EUR 50m-750m
Investment Stages	Turnaround - Restructuring
Industrial Sectors	Construction - Building Products, Consumer Related, Energy, Industrial Products and Services, Manufacturing, Services, Telecommunications, Transportation
Geographical Focus	Worldwide
Type of Financing	Equity Financing

## Short Company Profile

Mutares erwirbt als börsennotierte Private-Equity-Holding mit Büros in München (HQ), Amsterdam, Frankfurt, Helsinki, London, Madrid, Mailand, Paris, Shanghai, Stockholm, Warschau und Wien mittelständische Unternehmen und Konzernteile in Umbruchsituationen, die ein deutliches operatives Verbesserungspotenzial aufweisen und nach einer Stabilisierung und Neupositionierung wieder veräußert werden. Mutares unterstützt und entwickelt dabei die Portfoliounternehmen aktiv mit eigenen Investment- und Operationsteams sowie durch strategische Add-on-Akquisitionen. Ziel ist es, mit Fokus auf nachhaltigem Wachstum der Portfoliounternehmen eine signifikante Wertsteigerung mit einer Rendite von 7 bis 10 Mal ROIC (Return on Invested Capital) auf die Gesamtinvestitionen zu erreichen. Mutares setzt stark auf eine nachhaltige Dividendenpolitik, die aus einer Basisdividende und einer exit-abhängigen Performance-Dividende besteht. Die Aktien der Mutares SE & Co. KGaA werden an der Frankfurter Wertpapierbörse unter dem Kürzel „MUX“ (ISIN: DE000A2NB650) gehandelt und gehören dem Auswahlindex SDAX an. Ca. 36% der Aktien befinden sich im Besitz von Management und Aufsichtsrat, die somit signifikant in den Wertschöpfungsprozess involviert sind.

## Muzinich & Co.

*Muzinich & Co*

### Contact Information

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Address	Tödistrasse 5 8002 Zürich
Telephone No	+41 44 218 14 14
E-mail Address	muzinichswitzerland@muzinich.com
Website	www.muzinich.com

### Company Information

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Key People	Mr. Hans Valer Ms. Carla Schoch
Type of Firm	Fund Management Company
Year of Establishment	1988
Number of Employees	8
Fund Names	-
Capital Under Management	USD 35.8bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

---

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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Muzinich & Co. is a privately-owned, institutionally-focused investment firm providing partnership solutions in public and private credit markets globally. Our long-term track record highlights our ability to offer our clients what we believe to be attractive risk-adjusted returns across a variety of market conditions with no style drift. Our Advantage are clear, consistent, risk-managed investment approach for over 30 years, integrated and collaborative platform across public and private markets, focus on developing intelligently-crafted credit solutions to meet investors' needs, long-term mindset with a strong focus on capital preservation.

## Contact Information

Address	Bahnhofstrasse 63 8001 Zürich
Telephone No	+41 44 552 84 40
E-mail Address	info@nachfolgepartner.ch
Website	www.nachfolgepartner.ch

## Company Information

Key People	Mr. Alex Brennwald Mr. Fabian Gerschwiler
Type of Firm	Fund Management Company, Independent Private Partnership
Year of Establishment	2020
Number of Employees	5
Fund Names	Deal by Deal
Capital Under Management	CHF 100m
Number of Portfolio Companies	2
Examples of Portfolio Companies	Chromdedia, iPet.ch

## Investment Preferences

Size of Investment	CHF 10m-75m
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital, Privatisation
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

Nachfolgepartner AG secures the succession of family businesses and medium sized enterprises together with our fellow entrepreneurs and management. With our unrestricted time horizon we are truly entrepreneurial and we professionally partner with strong companies - for decades. We respect the past, embrace the present and are passionate about the future.

## Contact Information

Address	Dreikönigstrasse 7 8002 Zürich
Telephone No	+41 44 219 77 50
E-mail Address	info-switzerland@nb.com
Website	www.nb.com

## Company Information

Key People	Mr. Fabio Castrovillari Ms. Michelle De Piante
Type of Firm	Fund Management Company
Year of Establishment	1987 Private Equity; 1939 Neuberger Berman
Number of Employees	310+ Private Equity professionals; 2'826 NB
Fund Names	Private Investment Portfolios, Secondaries, Co- Investments, Private Credit, Consumer Brand Licensing, Italian Direct Investments, Healthcare Credit, Custom Separate Accounts
Capital Under Management	over USD 110bn (since inception through December 2023) for Private Equity; over USD 460bn for Neuberger Berman (as of December 2023)
Number of Portfolio Companies	LP in over 745 active private equity funds, over 460 direct equity and credit investments (Sep. 23)
Examples of Portfolio Companies	

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Neuberger Berman Private Equity is a leading global private equity investor with over 35 years of experience and has managed over \$110 billion of commitments since inception through December 2023 across (i) private equity fund investments in the primary and secondary markets, (ii) direct equity co-investments and debt investments in private equity owned companies and (iii) a number of specialty strategies including brand royalties, Italian direct investments and healthcare credit investments. Its dedicated team of over 310 private equity professionals has a global presence with offices in the U.S., Europe and Asia. For more information, please visit our website at [www.nb.com](http://www.nb.com).

## Contact Information

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Address	Bahnhofstrasse 10 8001 Zürich
Telephone No	+41 44 280 05 80
E-mail Address	office@nordstein.ch
Website	www.nordstein.ch

## Company Information

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Key People	Mr. Thomas Horvat
Type of Firm	Consulting - Advising Firm
Year of Establishment	2016
Number of Employees	8
Fund Names	-
Capital Under Management	CHF 235m
Number of Portfolio Companies	7
Examples of Portfolio Companies	Securecell AG, Topadur Pharma AG, Cutiss AG, Exploris Health AG, Whitecell Power AG, Resistell AG, MARK Investment Holding AG

## Investment Preferences

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Size of Investment	-
Investment Stages	Early-Stage, Expansion - Development Capital, Seed Capital, Start-up Capital
Industrial Sectors	Biotechnology, Industrial Automation, Internet Technology, Medical - Life Sciences - Health Related
Geographical Focus	Europe
Type of Financing	Equity Financing

## Short Company Profile

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As a professional private equity investment broker & advisor in corporate finance matters, we're committed to achieving optimal value creation for investors as well as for companies in need of capital since 2017. In an expert and objective fashion, Nordstein AG can clarify all your questions concerning the merits, risks and target orientation of companies seeking capital. Taking into account a particular investor's personal risk propensity and capacity, we broker company shares primarily in attractive mid-stage ventures. Our business activities in the field of private equity investment brokerage and corporate finance consulting require not just professionalism and expertise, but also a high degree of conscientiousness and discretion. These are precisely the high standards we set for each and every one of our employees. We thus provide our financial services with a team of qualified and committed employees who are there for you at all times.

## Novastone Partners AG



### Contact Information

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Address	Haldenstrasse 5 6340 Baar
Telephone No	+41 78 831 88 07
E-mail Address	info@novastonepartners.com
Website	www.novastonepartners.com

### Company Information

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Key People	Mr. Torge Barkholtz Mr. Aaron Keller
Type of Firm	Fund of Funds
Year of Establishment	2021
Number of Employees	2
Fund Names	Novastone ETA Global Fund II
Capital Under Management	-
Number of Portfolio Companies	15
Examples of Portfolio Companies	IAR Group, Garner Osborne, STL Communication

### Investment Preferences

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Size of Investment	3m-8m
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	Majority Equity

### Short Company Profile

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Novastone Partners is an emerging Private Equity Buy Out Fund, focussing on buying profitable SME companies out of a succession situation. With our unique approach of first focussing on our talents (future leaders) instead of a potential target company, we achieve a way more efficient capital deployment dynamic. In the last 3 years we acquired 23 companies across North America and Europe. Not only we are able to deploy committed capital fast (85% within the first year) we furthermore target an holding period of only 3-5 Years. Our first exit we accomplished in 2024 after a holding period of only 19 month resulted in 44% Net IRR.

### Contact Information

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Address	Rue du Commerce 4 1204 Geneva
Telephone No	+41 22 348 23 26
E-mail Address	-
Website	www.pantheon.com

### Company Information

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Key People	Mr. Carlos Arias Mr. Ralph Guenther
Type of Firm	Fund of Funds
Year of Establishment	1983
Number of Employees	488 Global staff
Fund Names	-
Capital Under Management	USD 100bn AUM/AUA
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Asia, Europe, Latin America, United States of America
Type of Financing	All

### Short Company Profile

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Pantheon has been at the forefront of private markets investing for more than 40 years, earning a reputation for providing innovative solutions covering the full lifecycle of investments, from primary fund commitments to co-investments and secondary purchases, across private equity, real assets and private credit. We have partnered with more than 1,000 clients, including institutional investors of all sizes as well as a growing number of private wealth advisers and investors. Using creative approaches informed by our specialized experience and delivered by a global team of professionals based in offices across Europe, the Americas and Asia, we invest with purpose and lead with expertise to build secure financial futures.

### Contact Information

Address	Zugerstrasse 8a 6340 Baar
Telephone No	+41 43 344 38 00
E-mail Address	info@paprico.ch
Website	www.paprico.ch

### Company Information

Key People	Mr. Peter Letter Mr. Marco Fantelli
Type of Firm	All
Year of Establishment	2012
Number of Employees	3
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

Size of Investment	EUR 1m-50m
Investment Stages	Buyout - Buyin, Early-Stage, Expansion - Development Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing, Mezzanine

### Short Company Profile

paprico ag – partners for private capital & companies ist eine Spezialistin für unternehmerische Direktbeteiligungen im Private Equity und Venture Capital Markt der Schweiz und dem deutschsprachigen Raum mit einem fokussierten Leistungsangebot für Unternehmer sowie für Family Offices, private und institutionelle Investoren. A) Investmentmöglichkeiten in private Unternehmen: Wir erschliessen für Investoren Anlageopportunitäten im attraktiven Segment der unternehmerischen Direktbeteiligungen. Unseren Fokus legen wir auf Wachstumsunternehmen und etablierte Nischenplayer im Segment bis rund CHF 100 Mio. Umsatz in der Schweiz und Deutschland. B) Advisory für Private Equity Direktbeteiligungen: Wir unterstützen Investoren beim Aufbau, der Strukturierung und der Entwicklung neuer oder bestehender Unternehmensbeteiligungen und Private Equity Portfolios. Aktives Management sowie eine systematische Exit-Planung und Umsetzung erachten wir als wesentliche Erfolgsfaktoren. C) Kapital für Wachstum und Unternehmensnachfolge: Wir bieten Unternehmern und Unternehmen massgeschneiderte Lösungen zur Umsetzung und Finanzierung von Wachstumsstrategien und Unternehmensnachfolgen mit Eigenkapital oder eigenkapitalähnlichen Finanzmitteln.



## Contact Information

Address	Unternehmer-Park 3 6340 Baar
Telephone No	+41 41 784 60 00
E-mail Address	media@partnersgroup.com
Website	www.partnersgroup.com

## Company Information

Key People	Mr. Joris Gröflin Mr. David Layton
Type of Firm	All
Year of Establishment	1996
Number of Employees	> 1900
Fund Names	-
Capital Under Management	USD 147bn
Number of Portfolio Companies	> 8'000 (directly and indirectly)
Examples of Portfolio Companies	Techem, Breitling, Ammega, Cloudflight, Confluent Health, Blue River PetCare, Schleich, Parmaco, Resilient Infrastructure Group, Careismatic Brands, Wedgewood Pharmacy, Telepass, PCI Pharma Services, Rovensa, VSB Group, EyeCare Partners

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

Partners Group is a leading global private markets firm. Since 1996, the firm has invested USD 210 billion in private equity, private real estate, private debt and private infrastructure on behalf of its clients globally. Partners Group seeks to generate superior returns through capitalizing on thematic growth trends and transforming attractive businesses and assets into market leaders. The firm is a committed, responsible investor and aims to create sustainable returns with lasting, positive impact for all its stakeholders. With USD 147 billion in assets under management as of 31 December 2023, Partners Group provides an innovative range of bespoke client solutions to institutional investors, sovereign wealth funds, family offices and private individuals globally. The firm employs more than 1,900 diverse professionals across 20 offices worldwide and has regional headquarters in Baar-Zug, Switzerland; Denver, USA; and Singapore. It has been listed on the SIX Swiss Exchange since 2006 (symbol: PGHN). For more information, please visit [www.partnersgroup.com](http://www.partnersgroup.com) or follow us on LinkedIn.

# Pathway Capital Management



## Contact Information

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Address	3rd Floor, 14 Upper St Martin's Ln WC2H 9FB London
Telephone No	-
E-mail Address	jeromesimon@pathwaycapital.com
Website	3rd Floor, 14 Upper St Martin's Ln

## Company Information

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Key People	Mr. Jérôme Simon Mr. Ben Dreyer
Type of Firm	Fund Management Company, Fund of Funds
Year of Establishment	1991
Number of Employees	-
Fund Names	Various
Capital Under Management	93bn
Number of Portfolio Companies	Indirect investor
Examples of Portfolio Companies	Various

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Founded in 1991, Pathway is one of the largest and most experienced private market solutions managers globally, running over \$93bn AUM across Private Equity, Private Debt and Infrastructure. The firm manages various strategies across Multi-Manager, Secondaries, Direct Co-investment, and Direct Credit. Pathway invests globally through its US, European and Asian offices, with an emphasis on small- and mid-markets. Key differentiators of the firm include: • Global platform with more than 1,475 investments executed, representing more than USD 125 billion in commitments. • Pro-active and disciplined sourcing efforts to position the firm as a strategic partner to managers, aimed at unlocking restricted deal flow (e.g., co-investments, secondaries). • Flexibility and experience to accommodate investor's specific needs through bespoke solutions and commingled funds. • Sizeable, experienced and stable investment team with an average of 23 years of private market experience and an attributable track record. • Global institutional client base with partner-driven client coverage.

# Patrimonium Private Equity Advisors AG



## Contact Information

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Address	Zugerstrasse 74 6340 Baar
Telephone No	+41 58 787 00 70
E-mail Address	privateequity@patrimonium.ch
Website	www.patrimonium.ch

## Company Information

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Key People	Mr. Andreas Ziegler Mr. Ulrich Mogwitz
Type of Firm	Fund Management Company
Year of Establishment	2017 (predecessor advisor 2001)
Number of Employees	10
Fund Names	Patrimonium Private Equity Fund SCSp
Capital Under Management	EUR 200m
Number of Portfolio Companies	6
Examples of Portfolio Companies	TestSolutions (DE), B+G Schweiz (CH), Roth Gruppe (CH), Grouplink Holding (DE)

## Investment Preferences

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Size of Investment	EUR 5m-40m equity
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Privatisation, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing, Majority Equity, Minority Equity

## Short Company Profile

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Patrimonium Private Equity is one of the leading investment firms in the DACH region advising on buyout and growth investments in small and medium-sized companies. We aim to create value by actively partnering with business owners and their management to implement growth, buy & build, internationalization and digital transformation strategies. We seek majority or important minority stakes in companies active in industrial, consumer goods or services sectors and that support and benefit from technological and societal change. Patrimonium provides tailored solutions in the context of succession solutions, MBO/MBI's, corporate spin-offs and expansion financings. The investment team is led by senior professionals with operational experience and supported by a network of industrial advisors. The team has advised on over 40 transactions deploying around CHF 500m in private equity investments in Switzerland, Germany and Austria. Patrimonium Private Equity is a subsidiary of Patrimonium Asset Management AG, an independent Swiss asset management group active in all areas of private markets: real estate, private debt, private equity and infrastructure investments. Patrimonium has around CHF 4.5bn assets under management and employs over 70 professionals in its offices in Crissier near Lausanne, in Zürich and in Baar in Switzerland.

## Contact Information

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Address	Weidstrasse 9b 6300 Zug
Telephone No	+41 79 965 73 25
E-mail Address	ir@pealcapital.com
Website	www.pealcapital.com

## Company Information

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Key People	Ms. Karen O'Mahony Ms. Tara Mandal
Type of Firm	Fund Management Company
Year of Establishment	2022
Number of Employees	8
Fund Names	PEAL Capital Fund
Capital Under Management	USD 120m
Number of Portfolio Companies	4
Examples of Portfolio Companies	Derma Med Ltd, Medical Training

## Investment Preferences

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Size of Investment	
Investment Stages	Buyout - Buyin, Turnaround - Restructuring
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	North America, Western Europe
Type of Financing	Majority Equity, Minority Equity

## Short Company Profile

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PEAL Capital Partners is a female-founded, lower midcap private equity firm specializing in control investments within the rapidly growing sector of Longevity and Hormones ("L&H"). The senior team have worked together since 2006 and built up a strong track record of repositioning companies for growth across multiple economic cycles and regions. Headquartered in Switzerland, we have offices in London and Dublin.

## Contact Information

Address	Bahnhofstrasse 64 8001 Zürich
Telephone No	+41 41 552 5300
E-mail Address	info@petiole.com
Website	www.petiole.com

## Company Information

Key People	Mr. David Edman Mr. Naji Nehme
Type of Firm	Fund Management Company
Year of Establishment	2019
Number of Employees	25
Fund Names	Capital Growth Program, Capital Yield Program, Thematic Opportunities
Capital Under Management	USD >2bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	USD 10m-30m
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Privatisation
Industrial Sectors	All
Geographical Focus	Asia, Australia, Japan, North America, Western Europe
Type of Financing	All

## Short Company Profile

Petiole Asset Management is a FINMA-licensed asset management firm with specialized expertise in private equity, real estate and private debt gained over nearly two decades of experience in the industry. The firm's unique and simplified approach to private market investing benefits from privileged access to top-tier sponsors and state-of-the-art digitalized investment process. The firm employs a diverse team of professionals across its Zürich headquarters and investment hubs in New York and Hong Kong.

## Pictet Alternative Advisors SA



### Contact Information

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Address	Route des Acacias 60 1211 Geneva 73
Telephone No	+41 58 323 23 23
E-mail Address	breitano@pictet.com
Website	www.pictet.com

### Company Information

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Key People	Ms. Maurizio Arrigo Mr. Denis Kocaman
Type of Firm	Fund of Funds
Year of Establishment	1991
Number of Employees	84 (as at end of December 2019)
Fund Names	-
Capital Under Management	USD 29.3bn (as at end of December 2019)
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Asia, Europe, North America
Type of Financing	Equity Financing

### Short Company Profile

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Pictet Alternative Advisors SA (PAA) is the entity within the Pictet Group responsible for investments in Hedge Funds, Private Equity Funds and Real Estate Funds. Established in 1991, it constructs, manages and advises on portfolios of alternative investment solutions for institutional and private clients. PAA has over 63 employees and manages USD 27.3 billion (as at end of September 2018) on behalf of Pictet's clients.

## Contact Information

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Address	Dammstrasse 23 6300 Zug
Telephone No	+41 44 215 28 38
E-mail Address	pmg@pmg-fonds.ch
Website	www.pmg-fonds.ch

## Company Information

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Key People	Mr. Bernhard Schneider Mr. Nathanaël Zraggen
Type of Firm	Fund Management Company, Fund of Funds, Institutional Investor
Year of Establishment	1992
Number of Employees	50
Fund Names	-
Capital Under Management	CHF 3.7bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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PMG is a bank-independent asset management boutique and Swiss ManCo (FINMA regulated Fund Management & Administration Company). As a management owned company, our focus on customers is driven by entrepreneurial and partnership thinking. In order to meet the individual requirements of our institutional customers and the highest quality and performance standards, we pursue a holistic and solution-oriented approach and provide key relevant services ourselves in Switzerland.

## Portfolio Advisors LLC



### Contact Information

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Address	Brandschenkestrasse 47 8002 Zürich
Telephone No	+41 44 200 35 00
E-mail Address	Zürich@portad.com
Website	www.portad.com

### Company Information

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Key People	Mr. Nicolas von der Schulenburg Mr. Dirk Lienemann
Type of Firm	Fund of Funds
Year of Establishment	1994
Number of Employees	530
Fund Names	Portfolio Advisors Private Equity Fund (PAPEF), Portfolio Advisors Secondary Fund (PASF), Portfolio Advisors Real Estate Fund (PAREF), Portfolio Advisors Direct Credit Opportunities Fund (PADCOF), Portfolio Advisors Co- Investment Fund (PCIF), Portfolio Advisors, GP-led Secondary Fund (GPS)
Capital Under Management	USD 76bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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Portfolio Advisors is a global private asset manager specializing in the U.S. middle market. We provide tailored private equity, private credit and private real estate investment solutions through a variety of customized programs, including direct, secondary and primary investments, and junior and senior credit. Since our founding in 1994, Portfolio Advisors has served as an active partner to the middle-market community, leading to superior access and value creation for clients and sponsors alike. In 2023, Portfolio Advisors combined with FS Investments, a pioneer in the democratization of alternative assets. Together, we manage over \$75 billion in assets and offer a broad suite of alternative strategies to both institutional and individual investors. The combined company has more than 500 employees across offices in the U.S., Europe and Asia, with headquarters in Philadelphia and Darien, CT.



## Contact Information

Address	Wiesenstrasse 8 8008 Zürich
Telephone No	+41 43 443 32 32
E-mail Address	contact@prescus.com
Website	www.prescus.com

## Company Information

Key People	Mr. Marco Freiermuth Mr. Philipp Graf
Type of Firm	Investment - Merchant Bank
Year of Establishment	2020
Number of Employees	7
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	1
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Europe
Type of Financing	Equity Financing, Majority Equity, Minority Equity

## Short Company Profile

Prescus Capital is a boutique financial advisory firm operating in the private capital markets ecosystem. We create value for our clients by providing independent, strategic and innovative advice with a merchant banking business model. At the core of our business, Prescus Capital provides solutions for high-quality European companies and funds seeking bespoke private capital solutions, M&A and corporate finance services to grow their operations. Our solutions are tailored to the private market segment in which we operate, from growth equity to pre-IPO. Prescus Capital advises founders, shareholders, boards of directors and management teams as well as general partners and limited partners. We invest in our clients and alongside our long-standing investor base, creating alignment between all stakeholders.



## Contact Information

Address	Gotthardstrasse 28 6302 Zug
Telephone No	+41 41 726 79 80
E-mail Address	info@peh.ch
Website	www.peh.ch

## Company Information

Key People	Mr. Hans Baumgartner Ms. Kerstin von Stechow
Type of Firm	-
Year of Establishment	1997
Number of Employees	(portfolio management by Alpha Associates Ltd.)
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	ABRY Senior Equity VI, ABRY Partners VIII, Eagletree Partners VI, Highland Europe IV, Pelion VI, Renaissance Learning, International Design Group (formerly Flos)

## Investment Preferences

Size of Investment	-
Investment Stages	Buyout - Buyin, Early-Stage, Expansion - Development Capital, Turnaround - Restructuring
Industrial Sectors	-
Geographical Focus	Europe, United States of America, Western Europe
Type of Financing	Equity Financing

## Short Company Profile

Private Equity Holding Ltd. offers institutional and private investors the opportunity to invest in a broadly diversified private equity portfolio. The objective of Private Equity Holding Ltd. is to generate long-term capital growth for its shareholders through investment in a broadly diversified private equity portfolio and the reinvestment of portfolio proceeds, while also pursuing a distribution policy and therefore providing a regular yield to its shareholders. Private Equity Holding's strategy includes primary private equity fund investments, the acquisition of fund interests on the secondary market and direct co-investments. Private Equity Holding's investment portfolio is managed by Alpha Associates. Alpha Associates is a professional manager of global portfolios specialized on private equity, private debt, and infrastructure investments.

## Contact Information

Address	Chamerstrasse 18 6300 Zug
Telephone No	+41 58 590 85 85
E-mail Address	welcome@propertyone.ch
Website	www.propertyone.ch

## Company Information

Key People	Mr. Kevin Hinder Mr. Marcel Egger
Type of Firm	Fund Management Company
Year of Establishment	2013
Number of Employees	17
Fund Names	ONE Real Estate Debt Fund, ONE Mortgage Fund
Capital Under Management	CHF >1bn
Number of Portfolio Companies	1
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	Mezzanine - Bridge Finance
Industrial Sectors	Finance - Insurance - Real Estate
Geographical Focus	Switzerland
Type of Financing	Loans

## Short Company Profile

Property One Investors AG (POI) is an owner-managed public limited company based in Zug. The company was founded in 2013. POI is an asset manager for debt and equity investments in Swiss real estate. Since December 2020, POI has been authorised as a manager of collective assets and is subject to supervision by the Swiss Financial Market Supervisory Authority (FINMA).

## Contact Information

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Address	Feldeggstrasse 58 8008 Zürich
Telephone No	+41 44 536 36 30
E-mail Address	info@proventis.com
Website	www.proventis.com

## Company Information

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Key People	Mr. Jan Wetter Mr. Jan-Philipp Pfander
Type of Firm	Consulting - Advising Firm
Year of Establishment	-
Number of Employees	8
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Privatisation
Industrial Sectors	Chemical - Materials, Construction - Building Products, Food - Beverages, Industrial Products and Services, Medical - Life Sciences - Health Related, Services
Geographical Focus	Austria, Europe, Germany, Switzerland
Type of Financing	Equity Financing, Majority Equity, Minority Equity, Senior Debt

## Short Company Profile

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Proventis Partners is a partner-led M&A consultancy firm whose customers predominantly include medium-sized family businesses, corporate groups and private equity funds. With 30 M&A advisors, Proventis Partners is one of the largest independent M&A advisors in German-speaking countries and looks back on more than 20 years of M&A experience and over 430 completed transactions. The M&A advisors are active in the industrial, chemical & materials, services, technology & media, consumer goods & retail and healthcare sectors.

### Contact Information

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Address	Birchstrasse 160 8050 Zürich
Telephone No	+41 58 792 44 00
E-mail Address	-
Website	<a href="http://www.pwc.com/ch">www.pwc.com/ch</a>

### Company Information

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Key People	Mr. Adrian Keller Mr. Peter Urbanek
Type of Firm	Accountancy - Auditing Firm
Year of Establishment	-
Number of Employees	more than 364'000 in 151 countries
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

### Short Company Profile

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PwC Switzerland is the leading audit and advisory firm in Switzerland. We're a network of firms employing around 364,232 people in 151 countries. Our mission is to help organisations and individuals realise the value they seek by providing world-class audit, tax and advisory services. PwC Switzerland has over 3,864 employees and partners in 13 locations in Switzerland and one in the Principality of Liechtenstein. Please see [www.pwc.ch](http://www.pwc.ch) for further details.

### Contact Information

Address	Splügenstrasse 6 8002 Zürich
Telephone No	+41 79 550 61 11
E-mail Address	info@qashqade.com
Website	www.qashqade.com

### Company Information

Key People	Mr. Oliver Freigang Mr. Gregor Kreuzer
Type of Firm	Limited Company
Year of Establishment	2018
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

Size of Investment	-
Investment Stages	-
Industrial Sectors	Internet Technology
Geographical Focus	Worldwide
Type of Financing	-

### Short Company Profile

Engineered in Switzerland by private markets experts, qashqade guarantees accuracy, improves transparency and builds trust between GPs, LPs and their beneficiaries. We do this through an award-winning enterprise product suite that streamlines and automates fee and waterfall calculations and reporting for private funds, replacing manual processes and unstable spreadsheets. The qashqade platform offers CFOs a modular solution that can handle any asset class and any level of complexity. Headquartered in Zürich, qashqade also has offices in New York, London, and Budapest.

## Contact Information

Address	20 bis rue de Lausanne 1201 Genève
Telephone No	+41 22 518 83 00
E-mail Address	contact.infra@quaerocapital.com
Website	www.quaerocapital.com

## Company Information

Key People	Mr. Sébastien Bourget Mr. Antoine Turrettini
Type of Firm	Fund Management Company
Year of Establishment	2005
Number of Employees	39
Fund Names	Argonaut, Smaller European Companies, Swiss Small&Mid Cap, Quaero European Infrastructure Funds (2 vintage)
Capital Under Management	CHF 2.3bn
Number of Portfolio Companies	25
Examples of Portfolio Companies	Rosace, Frasie, Hospital del Tajo, Losange, Hospital of Brescia, More than 250MW of wind farms, TECVASA

## Investment Preferences

Size of Investment	up to EUR 80m
Investment Stages	-
Industrial Sectors	Energy, Environment, Telecommunications, Transportation
Geographical Focus	Europe
Type of Financing	Equity Financing

## Short Company Profile

Quaero Capital is an independent asset management company with headquarters in Geneva and offices in Paris, Zürich, Luxembourg and London. Quaero Capital manages about EUR 2.3bn of assets on behalf of institutional investors. Quaero Capital is operating with the agreement from both the Swiss FINMA, the French Monetary Authority (AMF) and the British Financial Conduct Authority (FCA). Launched in October 2015 by Quaero Capital, Quaero European Infrastructure Funds invest equity into infrastructure projects in sectors such as transport, social infrastructure, telecom, energy, and utilities in Europe. Quaero Capital manages through two investment funds more than EUR 650m for this infrastructure strategy. Quaero Capital is member of the Swiss Funds & Asset Management Association (SFAMA) as well as France Invest.

## Contact Information

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Address	Kirchenweg 8 8008 Zürich
Telephone No	+41 44 878 99 99
E-mail Address	-
Website	www.qref.ch

## Company Information

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Key People	Ms. Katharina Reimann Mr. Flurin Müller
Type of Firm	All
Year of Establishment	1980
Number of Employees	10+
Fund Names	-
Capital Under Management	CHF 2bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	Finance - Insurance - Real Estate
Geographical Focus	Germany, Switzerland
Type of Financing	Equity Financing, Loans, Mezzanine, Senior Debt

## Short Company Profile

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Quantus Real Estate is a highly regulated investment manager. We buy business-critical properties as part of private equity transactions. In doing so we focus on single tenant properties.



## Contact Information

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Address	Pfingstweidstrasse 60 8005 Zürich
Telephone No	+41 44 271 15 30
E-mail Address	info@redalpine.com
Website	www.redalpine.com

## Company Information

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Key People	Mr. Michael Sidler Mr. Peter Niederhauser
Type of Firm	Independent Private Partnership
Year of Establishment	2007
Number of Employees	25
Fund Names	Redalpine Capital I, Redalpine Capital II, Redalpine Capital III, Redalpine Capital IV, Redalpine Capital VI, Redalpine Opportunity Fund
Capital Under Management	ca. CHF 1bn
Number of Portfolio Companies	100
Examples of Portfolio Companies	Taxfix, N26, Lunaphore, ZenJob, Home, Carvolution, Araris, Lengoo, ImmunOs, Donut, Daedalean, Portify Vivere, Versantis, Inkitt, Eracal, Enway, Bnext, Aktia, LemonOne, Tolremo, Memo Therapeutics, Razor, felmo

## Investment Preferences

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Size of Investment	CHF 1m-8m
Investment Stages	Early-Stage, Seed Capital, Start-up Capital
Industrial Sectors	Computer Related, Finance - Insurance - Real Estate, Internet Technology, Medical - Life Sciences - Health Related, Communications other
Geographical Focus	Europe
Type of Financing	Equity Financing

## Short Company Profile

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Redalpine is one of the leading European Venture Capital investors with a focus on highly scalable start-ups. The firm's mission is to help talented entrepreneurs turn an ambitious vision into reality by providing money, experience, coaching, and a strong network. The firm is focused on seed and early-stage investments in disruptive technologies in tech and health tech. Redalpine launched its first fund (Redalpine Capital I) in 2007, following the founding partners' track record of some excellent trade sales and IPOs as serial entrepreneurs and professional angel investors. In 2021 Redalpine closed its sixth fund (Redalpine Capital VI) and currently has approx. USD 1 Billion in AUM. The highly interdisciplinary Redalpine team supports more than 100 portfolio companies with operational and sector-specific expertise and with a rich international network.

## Reichmuth & Co Investment Management AG

## REICHMUTH & CO

### Contact Information

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Address	Rüttligasse 1 6003 Luzern
Telephone No	+41 41 249 49 99
E-mail Address	-
Website	<a href="https://infrastructure.reichmuthco.ch/en/">https://infrastructure.reichmuthco.ch/en/</a>

### Company Information

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Key People	Mr. Marc Moser Mr. Stefan Hasenböhler
Type of Firm	Fund Management Company
Year of Establishment	2001
Number of Employees	26
Fund Names	Reichmuth Infrastruktur Schweiz KmGK, Reichmuth Infrastruktur II KmGK, Reichmuth Sustainable Infrastructure SCSp, Reichmuth Next Gen Mobility SCSp
Capital Under Management	EUR 2.4bn (infrastructure only)
Number of Portfolio Companies	24 Infrastructure Portfolio Companies
Examples of Portfolio Companies	Freight wagon- and locomotive-platforms, Onshore wind farms, PV-solar parks, Battery Energy Storage Systems, ISO-tank container leasing, rail milling machines, airplane engines and helicopter platforms

### Investment Preferences

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Size of Investment	CHF 30m-100m equity
Investment Stages	Buyout - Buyin, Early-Stage, Expansion - Development Capital, Privatisation, Seed Capital, Start-up Capital
Industrial Sectors	Energy, Transportation
Geographical Focus	Europe, Switzerland
Type of Financing	Equity Financing, Mezzanine

### Short Company Profile

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Reichmuth & Co Investment Management AG is the asset management arm of Reichmuth & Co Privatbankiers with core competencies in infrastructure investments. The dedicated infrastructure team has a investment focus on clean infrastructure investments in Europe in the realm of energy, transportation and circular economy.

## Contact Information

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Address	Hirzbodenweg 103 4020 Basel
Telephone No	+41 61 319 51 51
E-mail Address	remaco@remaco.com
Website	www.remaco.com

## Company Information

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Key People	Mr. Pascal Böni Mr. Toms Silins
Type of Firm	All
Year of Establishment	1947
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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The Corporate Finance experts of Remaco AG advise corporations and professional investors likewise. Their focus lies on matching institutional and qualified financial investors and acquirers in national and international transactions (such as mergers & acquisitions, succession plannings & company sales, MBOs & MBIs, growth financings etc.) with extraordinary investment opportunities and management teams. For further information go to [www.remaco.com](http://www.remaco.com)".

## Contact Information

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Address	Gubelstrasse 24 6300 Zug
Telephone No	+41 43 268 20 30
E-mail Address	-
Website	<a href="http://www.riveancapital.com">www.riveancapital.com</a>

## Company Information

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Key People	Mr. Gianluigi Manna Mr. Roman Ornik
Type of Firm	Fund Management Company
Year of Establishment	1982
Number of Employees	9
Fund Names	Gilde Buy Out Fund IV, V, VI, VII & Rivean Special Opportunities Fund I, Rivean Special Opportunities Fund II
Capital Under Management	CHF 3bn
Number of Portfolio Companies	23
Examples of Portfolio Companies	Dataciders, Enstall, Eichholtz, MBK Fincom, Muon, ProGamersGroup, Riri, Royal Ten Cate, Spandex, TAS Group, Wilvo

## Investment Preferences

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Size of Investment	CHF 50m-200m
Investment Stages	Buyout - Buyin, Delisting
Industrial Sectors	All
Geographical Focus	Austria, Belgium, Germany, Italy, Luxembourg, Netherlands, Switzerland
Type of Financing	Equity Financing, Majority Equity

## Short Company Profile

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Rivean Capital is one of Europe's foremost mid-market private equity investors, with assets under management in excess of CHF 3bn, and a tradition of partnership, pragmatism, and performance. As we believe in being truly local, Rivean has offices in Zug, Frankfurt, Milan, Amsterdam and Brussels with a team of 30+ experienced professionals with over 200 years of aggregate private equity experience. Since 1982, Rivean has been on the frontier of European private equity, with a local-for-local approach that combines the deep market knowledge, agility and network of an in-country partner with the sophistication and reach of a global investor. Rivean Capital has invested in over 250 companies across a diverse range of sectors.

## Contact Information

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Address	Muhlebachstrasse, 200 8008 Zürich
Telephone No	+41 79 460 36 46
E-mail Address	-
Website	www.rosedgecapital.com

## Company Information

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Key People	Ms. Laura Rusu
Type of Firm	Consulting - Advising Firm
Year of Establishment	2020
Number of Employees	3
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

---

Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Privatisation, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Austria, Balkan Countries, Baltic Countries, Belgium, Benelux, Bosnia, Bulgaria, Central and Eastern Europe, Continental Europe, Croatia, Cyprus, Czech Republic, Denmark, Europe, Finland, France, Germany, Greece, Herzegovina, Hungary, Iceland, Ireland, It
Type of Financing	Loans, Mezzanine, Senior Debt

## Short Company Profile

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Rosedge Capital AG is a Swiss debt advisory boutique. We work very closely with the management teams and owners of European companies looking for debt financing. We support them with acquisition financing, refinancing, dividend recap or add-on financing. Given our previous buyside experience in debt and equity, we are comfortable running the entire financing process with no disruption to the company's operations.

## Contact Information

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Address	Talstrasse 11 8001 Zürich
Telephone No	+41 58 445 55 55
E-mail Address	christoph.bachmann@schroders.com
Website	www.schroderscapital.com

## Company Information

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Key People	Mr. Christoph Bachmann Mr. Richard Damming
Type of Firm	All
Year of Establishment	1997
Number of Employees	over 725
Fund Names	Schroders Capital Private Equity Global, Global Direct, Europe, Europe Direct, US, Global Innovation, Continuation Opportunities, Asia, China, India, Semi-liquid funds and Wealth Solutions
Capital Under Management	USD 99bn (as of 31 December 2024)
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

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Schroders Capital is a business built to provide investors with access to a broad range of private market investment opportunities, portfolio building blocks and customised private market strategies. Its team has been operating in private markets for over two decades, focusing on delivering best-in-class, risk-adjusted returns and executing investments through a combination of direct investment capabilities and broader solutions in all private market asset classes, through commingled funds and customised private market mandates. The team aims to achieve sustainable returns through a rigorous approach and in alignment with a culture characterised by performance, collaboration and integrity. With over \$99 billion\* assets under management, Schroders Capital offers a diversified range of investment strategies, including real estate, private equity, secondaries, venture capital, infrastructure, securitised products and asset-based finance, private debt, insurance-linked securities and BlueOrchard (Impact Specialists). \*Assets under management as of 31 December 2024.

### Contact Information

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Address	Stockerstrasse 44 8002 Zürich
Telephone No	+41 79 850 69 66
E-mail Address	info@sictic.ch
Website	www.sictic.ch

### Company Information

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Key People	Mr. Steffen Ehrhardt Mr. Thomas Dübendorfer
Type of Firm	Association
Year of Establishment	2014
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	Get Your Guide, Carbon Delta (acquired by MSCI), Contovista (acquired by Aduno Gruppe), Beekeeper, Frontify, 9T Labs, CREAL, Agrinorm, DeepJudge, Get More Brain, Yokoy

### Investment Preferences

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Size of Investment	CHF 0.2m-2m
Investment Stages	Early-Stage, Seed Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing

### Short Company Profile

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SICTIC connects smart money investors to Swiss seed and early-stage tech startups. As the largest and most active angel network in Switzerland with a strong community of over 500 investors, SICTIC organizes the deal flow and matchmaking of startups and investors online and at pitching events. SICTIC is a non-profit association and has offices in Zürich, Lausanne and Ticino. Learn more at [www.sictic.ch](http://www.sictic.ch)

# SIX Digital Exchange



## Contact Information

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Address	Pfingstweidstrasse 110 8005 Zürich
Telephone No	+41 58 508 30 00
E-mail Address	carlo.mondani@sdx.com
Website	www.sdx.com

## Company Information

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Key People	Mr. Michael Katz Mr. Carlo Mondani
Type of Firm	-
Year of Establishment	218
Number of Employees	120
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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SDX is licensed by Switzerland's financial market regulator, FINMA, to operate an Exchange and a Central Securities Depository (CSD). SDX offers issuance, listing, trading, settlement, servicing, and custody of digital securities. SDX is committed to working with partners, members, and clients to promote and build out a new market structure for digital assets globally.



## Contact Information

Address	Dammstrasse 19 6300 Zug
Telephone No	+41 79 488 88 52
E-mail Address	-
Website	www.singlr.vc

## Company Information

Key People	Mr. Klaus Kummermehr Ms. Eszter Tanczos Olver
Type of Firm	Fund Management Company
Year of Establishment	2021
Number of Employees	5
Fund Names	SINGLR XTF Longevity I; SINGLR XTF Smart Mobility/Cities I
Capital Under Management	open
Number of Portfolio Companies	
Examples of Portfolio Companies	Cellestia Biotech AG, Sleepiz AG, Geolith SAS

## Investment Preferences

Size of Investment	CHF 0.3m-2.5m
Investment Stages	Early-Stage, Seed Capital, Start-up Capital
Industrial Sectors	Biotechnology, Energy, Industrial Automation, Internet Technology, Medical - Life Sciences - Health Related, Other, Services
Geographical Focus	Europe, Switzerland
Type of Financing	Equity Financing

## Short Company Profile

Exponential tech focused Venture Capital Fund We invest in mainly European early-stage technology Start-ups with exponential growth potential in the sectors: vitality – longevity and smart mobility enabled by these technologies: AI, Blockchain, Data (IoT; API), 5G, Robotics and others. We work with entrepreneurs through all ups and downs on your journey as one team: experience as founders, early-stage tech investors, board members, advisors, mentors and coaches special engagement model with selected Corporate Venture Units and Consulting Firms with strong market access technology insights and support provided by our XLabs tech dev gurus.

## Contact Information

Address	Hardturmstrasse 133 8005 Zürich
Telephone No	+41 44 271 55 50
E-mail Address	info@soleal.ch
Website	www.soleal.ch

## Company Information

Key People	Mr. Karl Spielberger Mr. Reto Eisenbart
Type of Firm	Independent Private Partnership
Year of Establishment	2011
Number of Employees	< 10
Fund Names	-
Capital Under Management	Only private capital
Number of Portfolio Companies	15-20
Examples of Portfolio Companies	ASS Alu-Schaltschränke, Gugler Electronic, Härterei Arbon, Hagmann Tec, olo marzipan, Wärmebehandlung Klingnau, Valimmobilier, W.M.T., Zwick

## Investment Preferences

Size of Investment	>CHF 2m EBIT or >CHF 30m revenue for turnarounds
Investment Stages	Buyout - Buyin, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Majority Equity

## Short Company Profile

Soleal Unternehmerkapital AG invests exclusively the founder's private capital. It acquires majority stakes in SMEs in Switzerland, Germany, and Austria, aiming to develop these companies with a very long-term perspective.

## Contact Information

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Address	Ampèrestrasse 3 8037 Zürich
Telephone No	+41 44 735 81 00
E-mail Address	info@solivag.com
Website	-

## Company Information

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Key People	Mr. Walter Meier
Type of Firm	All
Year of Establishment	1990
Number of Employees	5
Fund Names	-
Capital Under Management	>CHF 200m
Number of Portfolio Companies	over 20
Examples of Portfolio Companies	US Energy Company, US Biotechnology Company

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	Biotechnology, Energy, Finance - Insurance - Real Estate, Internet Technology
Geographical Focus	-
Type of Financing	-

## Contact Information

Address	Tödistrasse 38 8002 Zürich
Telephone No	+41 41 552 59 00
E-mail Address	info@stableton.com
Website	www.stableton.com

## Company Information

Key People	Mr. Andreas Bezner, CFA Mr. Konstantin Heiermann
Type of Firm	Institutional Investor
Year of Establishment	2018
Number of Employees	25
Fund Names	Stableton Unicorn Top 20 Fund, Stableton Unicorn Index (USD) AMC
Capital Under Management	300m
Number of Portfolio Companies	50+
Examples of Portfolio Companies	SpaceX, SHEIN, Stripe, Databricks, Canva, Revolut, Epic Games, OpenAI, Chime, Anthropic, Gopuff, Discord, Plaid, Celonis, Brex, Deel, Rippling, Airtable, Kraken, xAI, Alto Pharmacy, Bolt, Coverflex, Fulfin, Klarna, OakNorth, Upgrade

## Investment Preferences

Size of Investment	CHF 2m-15m
Investment Stages	Expansion - Development Capital, Replacement Capital
Industrial Sectors	Computer Related, Consumer Related, Finance - Insurance - Real Estate, Food - Beverages, Internet Technology, Services, Communications other, Transportation
Geographical Focus	Europe, United States of America, Worldwide
Type of Financing	Equity Financing, Minority Equity

## Short Company Profile

Stableton is Europe's Go-To Partner for Pre-IPO Investing. Stableton offers unrivaled access to pre-IPO investments through modular, institutional-grade investment opportunities and portfolios, which can also be white-labeled. These products give your clients access to semi-liquid, systematic, open-ended growth equity/pre-IPO portfolios and co-investment opportunities. Furthermore, partners can build unique portfolios or co-investments by leveraging Stableton's robust access, deal flow, and best execution capabilities. Built by private market specialists, proven in over 100 transactions, and partnering with 100+ financial firms, Stableton's solution can serve as an entry-level investment, a core component of a diversified portfolio as an equity replacement, satellite private markets exposure, or a tactical approach to growth equity. Stableton was founded in 2018 by Andreas Bezner, CFA, and Konstantin Heiermann. We are an international team with over 25 employees across Zürich, Zug, Berlin, and Riga. Our success story includes winning the Swiss Fintech Awards 2022 (growth stage) and a FINMA license as a portfolio manager, according to Art. 17 (1) of the Financial Institutions Act (FINIA). We are proud to deliver institutional-grade quality in everything we do, with assets under management of almost USD 300 million and a track record of more than 100 transactions.

# StartAngels Network



## Contact Information

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Address	Zürichbergstrasse 150 8044 Zürich
Telephone No	-
E-mail Address	hello@startangels.ch
Website	www.startangels.ch

## Company Information

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Key People	Mr. Peter H. Müller Ms. Caterina Pascali
Type of Firm	Business Angel
Year of Establishment	1999
Number of Employees	1 employee, over 90 members
Fund Names	-
Capital Under Management	members invest directly
Number of Portfolio Companies	
Examples of Portfolio Companies	Calingo, Isochronic, Rebels, Career Fairy, Typewise, Swiss Ocean Tech, Touchless, Hysterix Medical, Hylomorph, ROOMZ, Actlight, Sensoryx, Peripal, TwingTec, Ava, Domo Safety, BC Platforms, Medyria, Mininavident, Bluetector, Diviac, Yourehab, Creoptix, Leman Micro Devices, Bcomp, AOT, Bioversys, Nanotion, Malcisbo, Credentis, Attolight, Greenteg, Procedural, Virtamed etc.

## Investment Preferences

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Size of Investment	CHF 0.5m-3m per company
Investment Stages	Early-Stage, Start-up Capital
Industrial Sectors	Electronics, Energy, Food - Beverages, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Medical - Life Sciences - Health Related, Services, Telecommunications
Geographical Focus	Switzerland
Type of Financing	Equity Financing

## Short Company Profile

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The StartAngels Network was founded in 1999 and includes more than 90 business angel investors experienced in a variety of industries and positions. Our angel investors invest directly in the start-up companies, coach them, and provide useful contacts. The StartAngels Network is a non-profit association and does not invest by itself.

## Contact Information

Address	Klausstrasse 4 8008 Zürich
Telephone No	+41 44 226 52 52
E-mail Address	swiss@stepstonegroup.com
Website	www.stepstonegroup.com

## Company Information

Key People	Ms. Tselha Audren Mr. Thomas Häfliger
Type of Firm	-
Year of Establishment	StepStone: 2007 / Swiss Capital Alternative Investments: 1998
Number of Employees	80 (as of 05.03.2025)
Fund Names	-
Capital Under Management	USD 179bn (as of 05.03.2025)
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	-
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

## Short Company Profile

StepStone Group ("StepStone") is a publicly listed global private markets investment firm focused on providing customized investment solutions, advisory and data services to our clients. The Firm offers comprehensive coverage of the entire private market spectrum: Private Equity, Private Debt, Real Estate, Infrastructure & Real Assets and leverages its strong local presence in all global markets with over 320 global investment specialists. As of March 5th, 2025, the firm oversees over US\$698 billion of total capital responsibility, including more than US\$179 billion of assets under management. In 2024, StepStone allocated more than US\$70 billion across fund investments, secondary investments, and co-investments on behalf of some of the world's most influential and sophisticated investors. In 2016, StepStone and Swiss Capital Alternative Investments AG, one of the leading private debt solution providers in Europe entered into a strategic partnership. In connection with this partnership, StepStone launched StepStone Private Debt ("SPD"), which combines StepStone's global capabilities and significant institutional client network with StepStone Private Debt's deep expertise in private debt strategies. Swiss Capital Alternative Investments AG was formed in 1998 by an experienced team of professionals with established reputations across different sectors of the financial industry with a focus on Alternative Investments and Corporate Finance activities.

## Contact Information

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Address	Gartenstrasse 17 8002 Zürich
Telephone No	+41 41 727 89 89
E-mail Address	office@swiss-5-group.ch
Website	www.swiss-5-group.ch

## Company Information

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Key People	Mr. Maximilian Rümmelein
Type of Firm	Family Office
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	Buyout - Buyin, Expansion - Development Capital, Mezzanine - Bridge Finance, Replacement Capital
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	All

## Short Company Profile

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Die Swiss 5 Group ist ein Multi Family Office, das umfassende Dienstleistungen für vermögende private und institutionelle Kunden sowie für Investoren und Unternehmer des deutschsprachigen Mittelstands anbietet. Eines der Kerngeschäftsfelder ist die Beratung und Begleitung von Investoren und Unternehmern beim Kauf und Verkauf von Unternehmensbeteiligungen. Dabei eröffnen wir Zugang zu attraktiven Investitionsoportunitäten sowie zu einem breiten Netzwerk an Investoren, die neben starken finanziellen Kapazitäten auch spezifische Branchenkenntnisse mitbringen. Wir verstehen uns als vertrauensvoller Partner, der Unternehmer und Investoren in jeder Phase eines Projekts vom Screening über die gesellschaftsrechtliche Strukturierung, Erarbeitung von Eigen- und Fremdkapitallösungen, Due Dilligence bis hin zum Exit und darüber hinaus begleitet. Mittelständische Unternehmer beim nachhaltigen Wachstum und der Realisierung von Projekten zu unterstützen ist das Ziel der Swiss 5 Group.

## Swisscom (Schweiz) AG



### Contact Information

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Address	Alte Tiefenastrasse 6 3050 Bern-Worblaufen
Telephone No	+41 58 223 27 36
E-mail Address	-
Website	ventures.swisscom.com

### Company Information

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Key People	Mr. Stefan Kuentz Mr. Alexander Schläpfer
Type of Firm	Corporate Venturer - Industrial Company
Year of Establishment	2007
Number of Employees	18
Fund Names	-
Capital Under Management	CHF 225m + Advisory for CHF 375m
Number of Portfolio Companies	54
Examples of Portfolio Companies	Kyan Health, Chkk, Pexapark, Spacetek, Anybotics, xFarm, Accelercomm

### Investment Preferences

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Size of Investment	2m-8m per Financing Round, up to 20m
Investment Stages	Early-Stage, Seed Capital, Start-up Capital
Industrial Sectors	Internet Technology, Telecommunications
Geographical Focus	Europe, Israel, Switzerland, United States of America
Type of Financing	Equity Financing

### Short Company Profile

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Swisscom Ventures is the VC arm of the Swisscom Group, Switzerland's leading telecom and IT provider. Swisscom Ventures is also the advisor to two funds financed by institutional investors. Swisscom Ventures invests 50% in Switzerland and 50% in international startups (CH, EU, Israel, USA) focusing on digital technologies.



### Contact Information

Address	Zürcherstrasse 12 8400 Winterthur
Telephone No	+41 79 667 47 95
E-mail Address	info@swisspeers.ch
Website	www.swisspeers.ch

### Company Information

Key People	Mr. Fabian Lehner Mr. Alwin Meyer
Type of Firm	None
Year of Establishment	-
Number of Employees	12
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

Size of Investment	-
Investment Stages	Early-Stage, Expansion - Development Capital, Mezzanine - Bridge Finance, Seed Capital, Start-up Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	All

### Short Company Profile

Swisspeers is an innovative credit platform (direct lending platform) that aims to make financing and investments easy, fast and uncomplicated - 100% digital and completely without a bank. Small and medium-sized enterprises (SMEs) can apply for financing securely and easily. The financing of the loan projects is provided by private and institutional investors. For investors, swisspeers offers investment opportunities with an attractive risk/return profile - even in times of negative interest rates. For selected projects also Mezzanine and Private Equity.

## Contact Information

Address	Genferstrasse 23 8002 Zürich
Telephone No	+41 44 575 63 63
E-mail Address	contact@tavis-capital.ch
Website	www.tavis-capital.ch

## Company Information

Key People	Mr. Bernhard Vögeli Mr. Fredy R. Flury
Type of Firm	Fund Management Company
Year of Establishment	2014
Number of Employees	15
Fund Names	Swiss Mortgage Fund I, Schweizer KMU Kredit Fund I, Schweizer Nachranghypothecken Fund I, others
Capital Under Management	CHF 500m
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	CHF 0.5m-10m
Investment Stages	Expansion - Development Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	-
Type of Financing	Equity Financing, Mezzanine, Senior Debt

## Short Company Profile

Tavis Capital AG is an independent, FINMA-regulated asset management company authorized to manage the assets of collective investment schemes. The company is based in Zürich, Switzerland, and offers portfolio management services for Private Debt, Private Equity, Digital Assets and Liquid Alternative strategies. Tavis Capital's experienced team have complementary backgrounds and a designated track record in investment management.

## Contact Information

Address	Pfingstweidstrasse 110 8021 Zürich
Telephone No	-
E-mail Address	info@tenity.com
Website	www.tenity.com

## Company Information

Key People	Ms. Andrea Fritschi Mr. Maxim Leer
Type of Firm	Institutional Investor
Year of Establishment	2015
Number of Employees	20
Fund Names	Tenity Incubation Fund II , Six Fintech Ventures
Capital Under Management	CHF 100m
Number of Portfolio Companies	270
Examples of Portfolio Companies	Yokoy / Keyrock / Relio / Anapaya

## Investment Preferences

Size of Investment	CHF 0.05m-1m
Investment Stages	Early-Stage, Expansion - Development Capital, Seed Capital, Start-up Capital
Industrial Sectors	Finance - Insurance - Real Estate, Internet Technology
Geographical Focus	Asia, Australia, Austria, Baltic Countries, Belgium, Benelux, Central and Eastern Europe, Continental Europe, Denmark, Europe, Finland, France, Germany, Iceland, India, Ireland, Israel, Italy, Japan, Latvia, Lithuania, Luxembourg, Middle East, Netherlands
Type of Financing	Equity Financing, Loans

## Short Company Profile

Tenity is a global innovation platform and early-stage investor, focused on driving the future of finance. Since our founding in Zürich in 2015 (formerly as F10), we've expanded across Europe and Asia with six strategic hubs. We invest in high-potential startups and provide them with access to our extensive network of industry-leading corporates, investors, and mentors. By fostering deep collaboration within our ecosystem, we enable founders to scale faster and drive meaningful innovation in fintech and adjacent sectors.

# The Corporate Finance Group



## Contact Information

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Address	Beethovenstrasse 11 8002 Zürich
Telephone No	+41 44 287 22 55
E-mail Address	info@tcfg.ch
Website	www.tcfg.ch

## Company Information

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Key People	Mr. Beat Unternährer Mr. Frank Rolli
Type of Firm	Consulting - Advising Firm
Year of Establishment	2000
Number of Employees	20
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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TCFG was founded 20 years ago by ex Partners of Ernst & Young with many years of experience in M&A / Corporate Finance. It is a leading international M&A firm with a strong focus on family succession and Management Buy Out transactions. TCFG has strong international sector teams in health care, chemicals, industrial manufacturing, IT/telecom, consumer goods, transport/logistics, energy and utilities and construction.

## TiVenture SA



### Contact Information

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Address	Via Peri 9D 6900 Lugano
Telephone No	+41 91 604 55 40
E-mail Address	contact@tiventure.ch
Website	www.tiventure.ch

### Company Information

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Key People	Mr. Paolo Orsatti Mr. Lorenzo Leoni
Type of Firm	Fund Management Company
Year of Establishment	2011
Number of Employees	2.5
Fund Names	TiVenture
Capital Under Management	CHF 13m
Number of Portfolio Companies	15
Examples of Portfolio Companies	IBI SA, Femtoprint SA, Gain Therapeutics SA

### Investment Preferences

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Size of Investment	CHF 0.5m-2m
Investment Stages	Early-Stage, Start-up Capital
Industrial Sectors	Biotechnology, Computer Related, Electronics, Industrial Automation, Industrial Products and Services, Internet Technology, Manufacturing, Telecommunications
Geographical Focus	Switzerland
Type of Financing	Equity Financing, Minority Equity

### Short Company Profile

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TiVenture is an independent early-stage investment fund based in southern Switzerland, focused in companies with well defined innovative products or solutions at the initial stage of commercialisation and with high revenue potential.

## Contact Information

Address	Dufourstrasse 101 8008 Zürich
Telephone No	+41 44 500 01 20
E-mail Address	info@twelvecapital.com
Website	www.twelvecapital.com

## Company Information

Key People	Mr. Urs Ramseier Mr. Nils Ossenbrink
Type of Firm	Fund Management Company
Year of Establishment	-
Number of Employees	36
Fund Names	-
Capital Under Management	CHF 4bn
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	Replacement Capital
Industrial Sectors	Finance - Insurance - Real Estate
Geographical Focus	Europe, United States of America
Type of Financing	Senior Debt

## Short Company Profile

Twelve Capital offers a range of investment strategies that capture insurance investment opportunities across different asset classes. Within Private Debt, Twelve Capital anticipated the growing need for solvency capital among smaller insurance companies, especially in Europe and now manages a growing number of Private Debt portfolios, including several tailor-made mandates. The Firm applies a fundamentally driven bottom-up strategy, finding and providing debt financing to creditworthy companies with strong balance sheets. Twelve has an extensive track-record in executing self-arranged bilateral transactions and in participating in small club deals. The transactions have an attractive illiquidity premium and offer considerable scope for portfolio diversification.

## Contact Information

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Address	Europaallee 21 8004 Zürich
Telephone No	+41 44 234 11 11
E-mail Address	-
Website	www.ubs.com

## Company Information

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Key People	Mr. Roland Hantke Mr. Markus Benzler
Type of Firm	All
Year of Establishment	1943
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	All
Geographical Focus	Asia, Europe, North America
Type of Financing	

## Short Company Profile

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UBS Asset Management is a global large-scale and diversified global asset manager, with a presence in 25 locations. We offer investment capabilities and styles across all major traditional and alternative asset classes – from active to passive including a comprehensive sustainable investing offering – as well as advisory support to institutions, wholesale intermediaries and Global Wealth Management clients. Our goal is to bring our clients the ideas, understanding and clarity to help them deliver on their investment priorities and values, without compromise. Our global capabilities include equity, fixed income, currency, real estate, infrastructure, private equity and hedge fund investment capabilities that can be combined into customized solutions and multi-asset strategies. A key component of UBS Asset Management's private markets franchise is the Unified Global Alternatives (UGA) platform. UGA is a dedicated business unit that has been established within UBS Asset Management by combining UBS's leading alternatives manager selection franchises from across Asset Management and Global Wealth Management. UGA is a transformational move for clients, partners and the firm. Combining the expertise and resources will enable UBS to leverage the full breadth and depth of the global platform, significantly enhance the value proposition, and meet the growing demand for alternative investments. The combination strategically positions UBS as one of the global leaders in the alternatives space, covering Private Equity, Infrastructure, Real Estate, Private Credit, and Hedge Funds.

## Contact Information

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Address	Max-Högger-Strasse 80 8098 Zürich
Telephone No	-
E-mail Address	-
Website	<a href="http://www.ubs.com/ch/de/services/founding-and-succession/corporate-finance.html">www.ubs.com/ch/de/services/founding-and-succession/corporate-finance.html</a>

## Company Information

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Key People	Mr. Patrick Forte Mr. Gaël Jacquemettaz
Type of Firm	Investment - Merchant Bank
Year of Establishment	-
Number of Employees	-
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	All
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	All

## Short Company Profile

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Complex strategic entrepreneurial decisions are our core business! We are ready to help entrepreneurs achieve their goals by acting as a dedicated "sparring partner." As one of Switzerland's largest corporate finance organizations, we support entrepreneur, investors as well as small and large companies in strategic decisions throughout their life cycle. In order to better serve Private Equity firms and large multinational Corporates, we recently formed a specialized "Private Equity and Mid-Market M&A" team consisting of experienced senior M&A bankers. We are looking forward to engaging with you. We offer a wide range of services from fundraising, special financing solutions (MBI, MBO, LBO) and advice for corporate and real estate transactions.



## Contact Information

Address	8c, Av. de Champel 1211 Genève 12
Telephone No	+41 44 220 16 35
E-mail Address	privateequitycontact@unigestion.com
Website	www.unigestion.com

## Company Information

Key People	Mr. Christophe de Dardel
Type of Firm	Fund Management Company
Year of Establishment	1971
Number of Employees	135 of which 50 dedicated PE Specialists
Fund Names	Ethos Environmental Sustainability, L.P. Unigestion Secondary V, Unigestion Direct II, Unigestion Emerging Manager Choice II, Unigestion Climate Impact
Capital Under Management	EUR 19.4bn of which EUR 9.8bn of PE assets
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	-

## Short Company Profile

We began investing in Private Equity in 1988. We are a specialist in mid-market Private Equity, across Secondaries, Direct & co-Investments and Primaries on behalf of over 200 clients including public and corporate pension funds, financial institutions, insurance companies, sovereign wealth funds, charity/endowments and family investment offices' clients based around the world. With the acquisition of Akina in 2017, we are positioned as a global mid-market private equity specialist with a team of 50 dedicated professionals close to EUR 10 billion in assets under management. Unigestion has expertise based in Geneva, Zürich, London, Paris, Jersey City and Singapore. We are a four time award winner of the Private Equity Manager of the Year, European Pensions Award ('21/'19/'18/'17). Unigestion is a signatory to the UN Principles for Responsible Investment (UNPRI). [www.unigestion.com/expertise/private-equity](http://www.unigestion.com/expertise/private-equity).

## Contact Information

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Address	Utoquai 55 8008 Zürich
Telephone No	+41 44 269 60 90
E-mail Address	info@verium.ch
Website	www.verium.ch

## Company Information

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Key People	Mr. Marc Erni Ms. Stephanie Roller
Type of Firm	Family Office
Year of Establishment	2011
Number of Employees	24 o/w 10 in Direct Investments
Fund Names	Verium , SCSp
Capital Under Management	CHF >300m
Number of Portfolio Companies	9
Examples of Portfolio Companies	Home Instead, Christ & Heiri, Toradex, Tavola, Mobil in Time, DSwiss, Sequotech, Lynus, Impact Acoustic

## Investment Preferences

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Size of Investment	CHF 10m-100m
Investment Stages	Buyout - Buyin, Expansion - Development Capital
Industrial Sectors	All
Geographical Focus	Austria, Germany, Switzerland
Type of Financing	Equity Financing, Majority Equity, Minority Equity

## Short Company Profile

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Verium is a leading Swiss-based family office dedicated to private equity for small and medium-sized businesses in DACH. We offer customized and sustainable financing as well as succession solutions to companies, shareholders and employees. Jointly with the management we strive to systematically develop the businesses by actively contributing our investment know-how, personal network and operational expertise. Verium and the team are keen to support businesses in realizing their full growth potential and thereby securing long-term success.

## VI Partners AG



### Contact Information

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Address	Bahnhofstrasse 1 8852 Altendorf
Telephone No	+41 41 729 00 00
E-mail Address	-
Website	www.vipartners.ch

### Company Information

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Key People	Mr. Diego Braguglia Mr. Olivier Laplace
Type of Firm	All
Year of Establishment	2001
Number of Employees	9
Fund Names	Venture Incubator AG, VI Partners Swiss Innovation Scsp
Capital Under Management	CHF >350m
Number of Portfolio Companies	27
Examples of Portfolio Companies	Acodis, Highlife, Oculis, SumUp, Ledgy, Nextthink, Inositec, Araris, Amal, iOnctura

### Investment Preferences

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Size of Investment	CHF 0.5m up to CHF 10m
Investment Stages	Early-Stage, Seed Capital
Industrial Sectors	Biotechnology, Computer Related, Industrial Automation, Internet Technology, Medical - Life Sciences - Health Related
Geographical Focus	Switzerland, Western Europe
Type of Financing	Equity Financing

### Short Company Profile

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VI Partners is a Swiss-based VC firm advising on investments in early-stage and seed-stage Healthcare and Technology ventures based in and around Switzerland. We invest smart money to support promising innovation-based companies led by outstanding entrepreneurs. Our managing partners have a long-standing track record, working together since almost twenty years. The owners of the funds advised by VI Partners include ten blue-chip Swiss companies, institutional and private investors from Switzerland and abroad, as well as McKinsey Switzerland and ETH Zürich.

# Vicenda Group AG



## Contact Information

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Address	Oberneuhofstrasse 3 6340 Baar
Telephone No	+41 41 724 86 60
E-mail Address	contact@vicendagroup.com
Website	www.vicendagroup.com/en

## Company Information

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Key People	Mr. Dominik Kammermann Ms. Chelsea Lamb-Martel
Type of Firm	All
Year of Establishment	2013
Number of Employees	16
Fund Names	Vicenda Debt Opportunities Fund, Daneo Private Debt Fund 2, Daneo Swiss Residential Property Debt Fund
Capital Under Management	EUR 600m
Number of Portfolio Companies	102 (since start)
Examples of Portfolio Companies	

## Investment Preferences

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Size of Investment	CHF / EUR 10m-75m
Investment Stages	Buyout - Buyin, Delisting, Expansion - Development Capital, Mezzanine - Bridge Finance, Privatisation, Replacement Capital, Turnaround - Restructuring
Industrial Sectors	All
Geographical Focus	Austria, Belgium, Benelux, Denmark, Finland, France, Germany, Italy, Luxembourg, Netherlands, Norway, Spain, Sweden, Switzerland, United Kingdom, Western Europe
Type of Financing	Loans, Mezzanine, Senior Debt

## Short Company Profile

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Vicenda is a partner managed capital markets investor and advisor, specializing in private markets. Vicenda's team brings together experts with complementary backgrounds across the areas of financial modeling, law, tax, and transaction structuring. We offer tailor-made advice and capital market solutions across both debt and equity as well as attractive investment opportunities within private credit and alternative assets.

## VP Fund Solutions (Liechtenstein) AG



### Contact Information

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Address	Aeulestrasse 6 9490 Vaduz
Telephone No	+423 235 67 67
E-mail Address	fundsetup@vpbank.com
Website	www.vpfundsolutions.com

### Company Information

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Key People	Mr. Wolfdieter Schnee Mr. Martin Jonasch
Type of Firm	Fund Management Company
Year of Establishment	Liechtenstein: 1999 / Luxembourg: 1998
Number of Employees	30 in Liechtenstein / 30 in Luxembourg
Fund Names	-
Capital Under Management	approx. CHF 5bn in Liechtenstein / approx. CHF 6bn in Luxembourg
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Asia, Europe, United Kingdom
Type of Financing	All

### Short Company Profile

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VP Fund Solutions is VP Bank Group's centre of excellence for funds, comprising VP Fund Solutions (Liechtenstein) AG in Liechtenstein and VP Fund Solutions (Luxembourg) SA in Luxembourg. From the planning and the creation to the operational management of your own funds, we offer a first-class service that covers all your needs. Our fund management companies ensure that you – as an asset manager, investment advisor, family office, insurance company or pension fund – can invest your client assets in a targeted manner. We take all tax and legal aspects into account, advising you on the optimal fund structure. We offer you the flexibility to issue your fund in a completely individual approach: you can choose the name yourself, plan the costs and tailor the investment policy to meet your precise interests. In addition, we take on the administrative management and any necessary contact with the authorities, enabling you to focus fully on distributing the fund and managing its assets.

## Contact Information

Address	Brandschenkestr. 96 8002 Zürich
Telephone No	+41 44 668 54 00
E-mail Address	info@waterland.ch
Website	www.waterland.ch

## Company Information

Key People	Mr. Philippe Moser
Type of Firm	Fund Management Company
Year of Establishment	1999
Number of Employees	190 (Europe)
Fund Names	Waterland Private Equity Fund VI-IX
Capital Under Management	EUR 14bn
Number of Portfolio Companies	90
Examples of Portfolio Companies	Farner, Netrics, Seniocare

## Investment Preferences

Size of Investment	up to EUR 500m
Investment Stages	Buyout - Buyin
Industrial Sectors	All
Geographical Focus	Austria, Benelux, Central and Eastern Europe, France, Germany, Ireland, Scandinavia, Spain, Switzerland, United Kingdom
Type of Financing	Majority Equity, Minority Equity

## Short Company Profile

Waterland is an independent private equity investment group that supports entrepreneurs in realizing their growth ambitions. With substantial financial resources and committed industry expertise, Waterland enables its portfolio companies to achieve accelerated growth both organically and through acquisitions. Waterland is an active investor in the financial, strategic and operational sense. In the current dynamic business environment Waterland is a partner that provides entrepreneurs with a powerful position in the increasingly competitive international arena. In the meantime Waterland has made investments in over 1000 companies. Waterland currently has EUR 14bn of equity. In addition, Waterland has access to extensive leveraged finance funding.

## Contact Information

Address	Seestrasse 39 8700 Küsnacht
Telephone No	+41 43 222 38 00
E-mail Address	zuerich@wenger-plattner.ch
Website	www.wenger-plattner.ch

## Company Information

Key People	Mr. Oliver Künzler Mr. Marc Nater
Type of Firm	Law Firm
Year of Establishment	1993
Number of Employees	100
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	All

## Short Company Profile

Wenger Plattner has been advising and representing clients in all areas of business law for over 40 years. With more than 100 employees at three locations: Basel, Zürich, and Bern. Wenger Plattner is a fully integrated partnership. Your concerns are handled with high quality and efficiency by the expert who has the necessary expertise and experience for the case. We develop easily implementable solution concepts for you and support you in pursuing these concepts with optimal economic results. One important practice area of Wenger Plattner is Corporate/M&A, particularly Private M&A including Private Equity. With advising in 30-40 relevant transactions every year, Wenger Plattner plays an active role in the market covered by SECA and wants to further contribute to the development of such market and to the relevant know-how transfer/education.

## Contact Information

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Address	Dufourstrasse 56 8034 Zürich
Telephone No	+41 58 958 58 58
E-mail Address	mail@wengervieli.ch
Website	www.wengervieli.ch

## Company Information

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Key People	Mr. Beat D. Speck Mr. Christian Wenger
Type of Firm	All
Year of Establishment	-
Number of Employees	150
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	-
Investment Stages	-
Industrial Sectors	-
Geographical Focus	-
Type of Financing	-

## Short Company Profile

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Wenger Vieli advises companies and individual clients on matters of domestic and international law and taxation. Our wealth of experience and expertise in all areas of commercial law allow us to deliver precisely what our clients need. We are a member of Meritas, one of the largest international associations of independent law firms, and collaborate with WTS Global, a worldwide network of selected tax consultancy firms. Although our offices in Zürich and Zug are deeply rooted in the heart of Europe, we operate internationally. Whether we are working with companies or individual clients in Switzerland or overseas, our team always speaks the right language.



## YIELCO Investments (Switzerland) AG



### Contact Information

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Address	Löwenstrasse 25 8001 Zürich
Telephone No	+41 44 215 60 90
E-mail Address	info@yielco.com
Website	www.yielco.com

### Company Information

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Key People	Mr. Claudio Ghisu Mr. Iwan Heiz
Type of Firm	Fund of Funds
Year of Establishment	-
Number of Employees	> 45 (YIELCO Group)
Fund Names	-
Capital Under Management	EUR 10.1 Mrd.
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

### Investment Preferences

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Size of Investment	-
Investment Stages	All
Industrial Sectors	All
Geographical Focus	Worldwide
Type of Financing	All

### Short Company Profile

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YIELCO is an independent specialist in private markets and focuses on investments infrastructure, private debt and private equity. With offices in Munich (HQ), Zürich and Madrid, YIELCO services capital commitments from a broad range of institutional investors such as pension plans, insurance companies, foundations, family offices, etc. The range of services and products offered is geared to the individual requirements of the clientele and comprises fund of funds, co-investment funds and managed account/advisory solutions. The company is known for its high alignment of interest with investors, client-first mentality, and extensive expertise.

# Zühlke Ventures AG



## Contact Information

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Address	Zürcherstrasse 39J 8952 Schlieren
Telephone No	+41 43 216 66 11
E-mail Address	ventures@zuehlke.com
Website	www.zuehlkeventures.com

## Company Information

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Key People	Mr. Patrick Griss Mr. Stephan Wehrli
Type of Firm	Corporate Venturer - Industrial Company
Year of Establishment	2011
Number of Employees	3
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	CHF 0.2m-1m
Investment Stages	Early-Stage
Industrial Sectors	Medical - Life Sciences - Health Related
Geographical Focus	Austria, Germany, Switzerland, United Kingdom, United States of America
Type of Financing	Equity Financing

## Short Company Profile

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Zühlke Ventures support high-tech start-up in the HealthTech industry from early stage to exit. We finance ideas that hit the nerve of the market. We evaluate carefully before acting, fully aware that there are no guarantees. Our goals are to recognize potential, get involved early, limit threats and accept reasonable risks. The many assets we provide include sound financing, a wealth of management and technology experience, and our strong network.

## Contact Information

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Address	PO Box 8010 Zürich
Telephone No	+41 44 292 24 64
E-mail Address	corporate.finance@zkb.ch
Website	www.zkb.ch

## Company Information

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Key People	Ms. Michelle Tschumi Mr. Andreas Neumann
Type of Firm	All
Year of Establishment	1870
Number of Employees	5200
Fund Names	-
Capital Under Management	-
Number of Portfolio Companies	-
Examples of Portfolio Companies	-

## Investment Preferences

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Size of Investment	CHF 0.2m-5m (plus follow-ons)
Investment Stages	Early-Stage, Start-up Capital
Industrial Sectors	All
Geographical Focus	Switzerland
Type of Financing	Equity Financing, Mezzanine

## Short Company Profile

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ZKB offers all services of a large universal bank. The range of financial services includes traditional corporate banking, capital markets (incl. IPOs), start- and scale-up financing (sector-agnostic), large structured and syndicated loans, as well as succession consulting for SME. In addition to our start- and scale-up activities we provide with our Swisscanto Private Equity Growth Fund (founded in 2018) growth capital to innovative, tech-driven startups in the late stage venture / growth phase with focus on ICT, high-tech and health-tech primarily in Switzerland and opportunistically in Germany, Nordics and Benelux.

# Grow successfully with a financially strong and experienced partner

**swisscanto**

Managed by



Zürcher  
Kantonalbank

**Start-ups need capital in growth phases. Expertise in strategic and operational expansion as well as a global network are just as important. Capital, expertise and a network – that's what Swisscanto offers.**

Does your start-up have a working business model? And are you now working to capacity on operational aspects? This marks the beginning of a phase in which fresh capital is needed for expansion. Swisscanto's private equity funds have made 21 direct investments to date.

## **Capital and expertise from a single source**

Raising growth capital is a proven financing option. The key factor here is the right fit. In other words, investors' competences need to match the growth phase of a company. Swisscanto offers fast-growing companies many years of expertise, access to global networks and capital – all from a single source, and all from Zurich.

## **Active value creation**

As an active, financially strong Swiss investor, we provide portfolio companies with the right funding for further expansion and support them until their successful exit. The focus is on active value creation:

- **Direct support with a member of the board of directors:** We focus on key factors such as sales markets and growth drivers and support management bodies. Operational responsibility remains with management.
- **More visibility:** We bring you together with potential customers and financial investors to facilitate your entry into major markets such as the USA.

Our Investment Directors team consists of Nils Granath, MBA, Dr. Robert Schier, Oliver Huggenberger and Christian Sarwa, MBA. The team has many years of in-depth experience in the successful further development and internationalisation of innovative European companies.

## **Grow together with Swiss collective investment schemes from Swisscanto**

- the investment teams focus on companies in expansion phases. They actively generate added value throughout the entire investment period up to the sale of the company.
- Direct investments flow into innovative companies within our focus themes of ICT, industry, health as well as climate and decarbonisation.

Shape your entrepreneurial future with us. Contact:  
Andreas Nicoli,  
Head of Private Equity,  
044 292 45 67,  
[andreas.nicoli@zkb.ch](mailto:andreas.nicoli@zkb.ch)

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## Adalys Capital Sàrl

### Contact Information

Address	Rue du Nasot 2a, 1955 Chamoson
Telephone No	+41 77 433 82 04
Website	-
Key People	Mr. Warren Zenhäusern
Year of establishment / Employees	/ 1

### Short Company Profile

Adalys Capital Sàrl in Valais was founded in 2021 as an independent private equity investor as well as a financial advisor in the field of corporate financing, focusing on venture capital and private equity.

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## ALTENBURGER LTD legal + tax

### Contact Information

Address	Seestrasse 39, 8700 Küsnacht
Telephone No	+41 58 810 22 22
Website	<a href="http://www.altenburger.ch">www.altenburger.ch</a>
Key People	Mr. Thierry Thormann, Mr. Manuel Moor
Year of establishment / Employees	1978 / 40

### Short Company Profile

ALTENBURGER is a Swiss law firm with offices located in Zürich, Geneva and Lugano. For over 40 years, our firm has continuously built up authority and recognition as an international business law practice. We have the required expertise and experience to provide professional advice in all areas of international business law. As a full service firm, we offer a comprehensive range of services that constitute our practice areas. On the other hand, we have over many years of practice acquired specialist know-how in selected areas of law that now represent our key strengths such as Corporate / M&A, Banking & Financial Services, Tax, Insurance, Real Estate and Dispute Resolution.

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## Alternative Capital Management AG

### Contact Information

Address	Tödistrasse 61, 8002 Zürich
Telephone No	+41 44 787 33 33
Website	<a href="http://www.acmanagement.ch">www.acmanagement.ch</a>
Key People	Mr. David Guggenheim, Markus Huber
Year of establishment / Employees	2005 / 5

### Short Company Profile

Alternative Capital Management AG in Zürich was founded in 2005 as an independent financial adviser in the field of corporate financing, focusing on venture capital and private equity.

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## Aon M&A and Transaction Solutions

### Contact Information

Address	Vulkanstrasse 106, 8048 Zürich Altstetten
Telephone No	-
Website	<a href="http://www.aon.com/m-and-a-transaction">www.aon.com/m-and-a-transaction</a>
Key People	Ms. Ana Serdarevic, Mr. Hansjörg Pezzi
Year of establishment / Employees	1997 / 380

### Short Company Profile

Aon M&A and Transaction Solutions is a global team of diverse M&A experts fiercely focused on driving the greatest return, while minimizing risk for every deal. Our client promise is to secure investments and enhance returns. For this reason, our clients not only rely on our due diligence knowhow, but also benefit from our expertise as Broker of core M&A insurance solutions such as Warranty & Indemnity, Tax Liability, Litigation, Contingent Liability and Prospectus (POS) Liability insurances. Aon's M&A solutions includes: Risk & Insurance Due Diligence, Risk Mitigation Strategies, ESG, Human Capital Diligence, Cyber & Digital Diligence, Transaction Liability Solutions, Intellectual Property Solutions and Private Equity Portfolio Solutions.

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## ARALON AG

### Contact Information

Address	Forchstrasse 138, 8132 Egg b. Zürich
Telephone No	+41 76 222 1903
Website	<a href="http://www.aralon.ch">www.aralon.ch</a>
Key People	Mr. Werner Hane
Year of establishment / Employees	2005 / 5

### Short Company Profile

ARALON is a management consulting firm with following main fields of expertise: commercial and vendor due diligence, growth strategies and post merger integration.

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## Asia Green Real Estate

### Contact Information

Address	Asylstrasse 77, 8032 Zürich
Telephone No	+41 44 586 93 86
Website	<a href="http://www.asiagreen.com">www.asiagreen.com</a>
Key People	Mr. Juerg Syz, Mr. Severin Butz
Year of establishment / Employees	2009 / 35

### Short Company Profile

Asia Green Real Estate is a fully regulated asset manager specialized in sustainable real estate investments in Asia. With offices in Asia and Europe, the team optimally combines local execution skills with an international perspective, strong investment discipline, and highest governance standards. The local presence and the long-standing partner network allow direct access to first-class investment opportunities in Asia's fast-growing metropolises. Sustainability has been in the company's DNA since its foundation in 2009. We certify our real estate portfolio with GRESB and all properties with globally recognized green building labels. Furthermore, our Asia Green Real Estate Fund (Luxembourg SIF-SICAV) has been accredited according to SFDR Article 9.

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## BackBone Ventures

### Contact Information

Address	Waisenhausstrasse 5, 8001 Zürich
Telephone No	-
Website	<a href="http://www.backbone.vc">www.backbone.vc</a>
Key People	Mr. Philippe Bernet
Year of establishment / Employees	2018 / 4

### Short Company Profile

BackBone's Backbone Ventures is an early-stage venture capital firm based in Zürich and Frankfurt am Main. Founded in 2018, we started out by investing without a fund, on a deal-by-deal basis. In four years we invested in 26 teams, mostly in Switzerland but also in Germany, the US and Israel. Since September 2022 we have invested almost exclusively out of our Backbone Ventures 5502 Fund, a pre-seed fund with a strong geographical focus on Germany and Switzerland.

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## Badertscher Rechtsanwälte AG

### Contact Information

Address	Mühlebachstrasse 32, 8008 Zürich
Telephone No	+41 44 266 20 66
Website	<a href="http://www.b-legal.ch">www.b-legal.ch</a>
Key People	Ms. Piroska Poltera, Mr. Philipp Schaller
Year of establishment / Employees	1995 / 2009 / 49

### Short Company Profile

As a medium-sized law firm, Badertscher Rechtsanwälte AG concentrates on selected business sectors and core competences in international and commercial law, such as tax-optimised international holding, trading and investment structures, M&A, IPOs, international business transactions, private equity and venture capital, advertising and marketing concepts, business successions and the management of international disputes.

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## Baker McKenzie Switzerland AG

### Contact Information

Address	Holbeinstrasse 30, 8034 Zürich
Telephone No	+41 44 384 14 14
Website	<a href="http://www.bakermckenzie.com/en/locations/emea/switzerland">www.bakermckenzie.com/en/locations/emea/switzerland</a>
Key People	Mr. Alexander Fischer
Year of establishment / Employees	1958 / 194

### Short Company Profile

Baker McKenzie Switzerland is one of the largest law firms in Switzerland. Our offices in Geneva and Zürich have been an integral part of the Swiss legal landscape for more than half a century, firmly establishing us as a prominent force for our domestic and foreign clients. Our vast, experienced team of experts, composed of more than 130 lawyers, is providing Swiss and multinational industry players, financial institutions, private equity houses and insurance companies with top-tier legal advice. Globally, Baker McKenzie brings insight and foresight to clients across more than 70 global offices. Our team of 13,000 people, including over 6,500 lawyers and tax professionals, works alongside our clients to drive growth that is both sustainable – and inclusive.

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## Baumgartner Mächler Rechtsanwälte AG

### Contact Information

Address	Löwenstrasse 2, 8001 Zürich
Telephone No	+41 44 215 44 77
Website	<a href="http://www.bmlaw.ch">www.bmlaw.ch</a>
Key People	Mr. Dirk Hartmann, Mr. Philipp Mächler
Year of establishment / Employees	1999 / 22

### Short Company Profile

Baumgartner Mächler is specialised in legal advice to companies in complex business transactions. The firm provides legal advice to Swiss and international industrial and commercial companies, private equity companies, banks, insurances and other financial service providers as well as private individuals. Our focus is on creating solutions tailored to the requirements of our clients.

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## BE Bio Energy Group AG

### Contact Information

Address	Zollikerstrasse 226, 8008 Zürich
Telephone No	+41 43 430 37 00
Website	<a href="http://www.solorbioenergi.com">www.solorbioenergi.com</a>
Key People	Mr. Martinus Brandal, Mr. Ola Ström
Year of establishment / Employees	2010 / 175

### Short Company Profile

BE Bio Energy Group AG is a privately owned partnership located in Switzerland. We focus on buying, operating, and developing high quality, sustainable bioenergy assets. The Group comprises bioenergy companies which are providing essential energy services in Sweden and Norway. The Group produces wood-based bioenergy for the public and private sector including private households, municipalities, industrial customers and local/regional governments. As a leading bioenergy company, the Group is operating in the entire value-chain from procurement, production and distribution to sale of energy in form of district heating, industrial steam, electricity and various biomass products. Our skill set combines industrial knowledge, financial expertise, value-chain management, and sourcing capabilities with a hands-on management approach. This drives operational excellence along the entire value-chain and creates long-term value for all stakeholders.

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## Bloomhaus Ventures AG

### Contact Information

Address	Dammstrasse 16, 6300 Zug
Telephone No	+41 41 725 02 23
Website	<a href="http://www.bloomhaus.vc">www.bloomhaus.vc</a>
Key People	Mr. Pascal Stuerchler
Year of establishment / Employees	2022 / 3

### Short Company Profile

Bloomhaus is a Swiss venture that supports promising technology startups in Central Europe to thrive globally and create a more sustainable future. With their experience as entrepreneurs, technologists and investors, Bloomhaus supports pioneers and connects them with the resources needed for sustainable success. Our focus areas are: Clean Tech, Industry Tech and Digitalization.

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## BNP Paribas Asset Management

### Contact Information

Address	Selnaustrasse 16, 8022 Zürich
Telephone No	+41 58 212 6616
Website	-
Key People	Mr. Sebastien Mayer, Ms. Ariane Dehn
Year of establishment / Employees	- / 7

### Short Company Profile

BNP Paribas Asset Management belongs to BNP Paribas, one of the world's foremost financial institutions. It has a broad range of skills in five investment divisions: Equities, Fixed Income, Private Debt & Real Assets, MAQS and SQL. Sustainability is at the heart of BNP Paribas AM's strategy and investment decision-making process, making an active contribution to energy transition, environmental protection and the promotion of equality and inclusive growth.

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## Borel & Barbey

### Contact Information

Address	rue de Jargonnant 2, 1211 Geneva
Telephone No	+41 22 707 18 00
Website	<a href="http://www.borel-barbey.ch">www.borel-barbey.ch</a>
Key People	Mr. Nicolas Killen, Mr. Luca Bozzo
Year of establishment / Employees	1907 / 110

### Short Company Profile

Borel & Barbey is a leading Swiss law Firm with a longstanding expertise in corporate and commercial law, M&A, financing and technology. Borel & Barbey advises private and institutional investors who are active in private equity and venture capital. The Firm assists entrepreneurs at all stages of maturity of their company with corporate, tax and intellectual property advice.

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## Bruppacher Anderes KIG, Attorneys at Law

### Contact Information

Address	Dufourstrasse 58, 8702 Zollikon
Telephone No	+41 44 396 31 31
Website	www.barlaw.ch
Key People	Mr. C. Mark Bruppacher, Mr. Dominique Anderes
Year of establishment / Employees	1993 / 2022

### Short Company Profile

Company, Financial and Contract law

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## Bundesverband Beteiligungskapital e.V.

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### Contact Information

Address	Reinhardtstr. 29b, D-10117 Berlin
Telephone No	+49 30 306 98 20
Website	www.bvkap.de
Key People	Ms. Ulrike Hinrichs
Year of establishment / Employees	1989 / -

### Short Company Profile

Bundesverband Beteiligungskapital e.V. is the representative of the German private equity industry covering private equity firms, from venture capital through growth capital to buyouts, as well as institutional investors. It is the mission of the BVK to create best possible environmental conditions for the industry in Germany. This requires improving tax and legal environmental conditions for private equity in Germany in dialogue with political and administrative decision-makers, facilitating the access to capital sources, surveying the markets and analysing market trends, and supporting our members in exchanging their experiences. To achieve this, systematic industry communication is fundamental like the BVK pursues it together with its 300 members.

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## business punks AG

### Contact Information

Address	Alfred Escher-Str. 9, 8002 Zürich
Telephone No	+41 41 510 60 49
Website	<a href="http://www.business-punks.ch">www.business-punks.ch</a>
Key People	Mr. Alain Rollier, Mr. Kurt Fröhlicher
Year of establishment / Employees	2011 / 2

### Short Company Profile

We are passionate entrepreneurs and investors, specialized in the development of innovations and investments and know the challenges from our own years of experience and practice.

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## Capstan Capital (Switzerland) LLC

### Contact Information

Address	Tannenriedstrasse 10, 8810 Horgen
Telephone No	+41 43 377 57 59
Website	<a href="http://www.capstan-capital.com">www.capstan-capital.com</a>
Key People	Mr. Steffen Bassler
Year of establishment / Employees	2009 / 2

### Short Company Profile

Capstan Capital is an independent, privately-owned investment banking firm specialising in bespoke corporate finance services, M&A advisory and arranging capital for special situations. Founded in 2009 with a vision to disrupt established process driven investment banking advisory services we thrive on tailored approaches that focus on our clients' desired results.

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## Carey AG

### Contact Information

Address	Alderstrasse 49, 8034 Zürich
Telephone No	+41 43 499 11 44
Website	<a href="http://www.carey.ch">www.carey.ch</a>
Key People	Mr. Beat Haering
Year of establishment / Employees	2003 / 15

### Short Company Profile

Carey Zürich, established in 2003, is an owner-managed Multi-Family Office and FINMA-licensed trustee company. Our core competence lies in the administration, monitoring and controlling of private and corporate structures. We provide a wide range of services tailored to meet our clients' needs from first to multi-generation entrepreneurs and business owners or beneficiaries. We are aiming to bring simplicity and transparency to a complex marketplace. Our team is highly focused on continuously delivering the highest quality tailor-made solutions. Our client can count on Swiss quality, high ethical standards, efficiency and trust – because we care(y). As the holder of a professional Swiss trustee license, the company is supervised by the Swiss Financial Market Supervisory Authority FINMA.

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## CFP Business Consulting AG

### Contact Information

Address	Bühelstrasse 27, 9497 Triesenberg
Telephone No	+423 79 161 49
Website	<a href="http://www.cfp-ag.com">www.cfp-ag.com</a>
Key People	Mr. Wolfgang Schmid
Year of establishment / Employees	2002 / 6

### Short Company Profile

CFP creates transparency through Performance Analytics and provides Corporate Finance Solutions such as «M&A office as a service» including the financing to implement a buy-and-build-strategy for small and mid-sized companies. CFP supports the client in the conception and implementation of the legal consolidation, strategic and operational driver-based integrated planning and forecasting, scenario-analysis and valuation.

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## CMS von Erlach Partners Ltd

### Contact Information

Address	Dreikönigstrasse 7, 8022 Zürich
Telephone No	+41 44 285 11 11
Website	cms.law
Key People	Mr. Alain Raemy, Mr. Stephan Werlen
Year of establishment / Employees	1936 / 200

### Short Company Profile

CMS von Erlach Partners is a leading Swiss law firm with offices in Zürich and Geneva and having a proven track record and a reputation for excellent client service stretching back more than 80 years. The firm has a strong international focus and its expertise covers all areas of commercial law including Banking & Finance, Commercial, Competition & EU, Corporate/M&A, Dispute Resolution, Employment & Pensions, Funds, Insurance, Intellectual Property, Private Clients, Private Equity, Public Procurement, Real Estate & Construction and Tax. According to the European Top League Table rankings, CMS von Erlach Partners ranks among the top firms for Switzerland by deal volume in the past years. Since 2007 CMS publishes its annual CMS European M&A Study which provides insight into the legal provisions of private M&A transactions, compares deal points across Europe and with the US and identifies market trends.

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## CMS von Erlach Partners Ltd

### Contact Information

Address	Esplanade de Pont-Rouge 9, 1211 Genève
Telephone No	+41 22 311 00 10
Website	cms.law/en/CHE/Office/Geneva
Key People	Ms. Audrey Durand, Ms. Sarah Busca Bonvin
Year of establishment / Employees	1936 / 200

### Short Company Profile

CMS von Erlach Partners is a leading Swiss law firm with a proven track record and a reputation for excellent client service stretching back more than 80 years. The firm has a strong international focus and its expertise covers all areas of commercial law including Banking & Finance, Commercial, Competition & EU, Corporate/M&A, Dispute Resolution, Employment & Pensions, Funds, Insurance, Intellectual Property, Private Clients, Private Equity, Public Procurement, Real Estate & Construction and Tax. According to the European Top League Table rankings, CMS von Erlach Poncet ranks among the top firms for Switzerland by deal volume in the past years. Since 2007 CMS publishes its annual CMS European M&A Study which provides insight into the legal provisions of private M&A transactions, compares deal points across Europe and with the US and identifies market trends.

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## Drooms AG

### Contact Information

Address	Industriestrasse 13c, 6300 Zug
Telephone No	+41 41 767 44 10
Website	<a href="http://www.drooms.com">www.drooms.com</a>
Key People	Mr. Jan Hoffmeister, Mr. Fabian Cöllen
Year of establishment / Employees	2001 / 170

### Short Company Profile

Drooms is the leading provider of secure Dataroom in Europe. The virtual data room Drooms allows for the transparent, efficient and secure management of confidential business processes such as commercial real estate transactions, mergers and acquisitions, financing rounds and board communications. New to the portfolio of products from Drooms come the Findings Manager, the tool using AI technology which helps professional investors, investment clubs and associations to detect, categorize and manage their documents efficiently, secure, and fast as never before. Drooms' clients include the world's leading real estate companies, consulting and law firms and corporations such as METRO GROUP, Evonik, Santander, JLL, JP Morgan, CBRE, Rewe and UBS.

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## Ebury Partners Switzerland AG

### Contact Information

Address	Gutenbergstrasse 1, 8002 Zürich
Telephone No	+41 44 501 51 44
Website	<a href="http://www.ebury.ch">www.ebury.ch</a>
Key People	Mr. Gilles Niffenegger, Mr. Jean-Daniel Coendoz
Year of establishment / Employees	2016 / 22

### Short Company Profile

Ebury Partners is a global foreign exchange and cross-border payments provider. We offer corporations and institutional clients a range of services to help them manage their international transactions and currency risk. These services include currency exchange and risk management, international money transfers, and trade finance solutions. Ebury partners with banks and other financial institutions to provide these services to its clients.

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## ELEKS

### Contact Information

Address	Seefeldstrasse 69, 8008 Zürich
Telephone No	+41 57 102 82 77
Website	<a href="http://www.eleks.com">www.eleks.com</a>
Key People	Ms. Olha Afanasyeva Ms. Olha Klok
Year of establishment / Employees	1991 / 2

### Short Company Profile

ELEKS has championed technological innovation since 1991. Now, with more than 2000 experts across Europe, the US and Canada, we help clients overcome business challenges with custom software engineering and consultancy services that add tangible value. We're passionate about our cross-functional approach.

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## EquityPitcher Ventures

### Contact Information

Address	Räffelstrasse 24, 8045 Zürich
Telephone No	+41 44 273 07 07
Website	<a href="http://www.equitypitcher.com">www.equitypitcher.com</a>
Key People	Mr. Hermann Koch, Mr. Sascha Horrig
Year of establishment / Employees	2016 / 8

### Short Company Profile

EquityPitcher Ventures is an Early-Growth Venture Capital firm backing promising startups from the DACH region. Through close cooperation with renowned industry experts, co-investors and exit partners, we pave the way for entrepreneurs to attain the three decisive success factors: capital, know-how and network!

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## Eversheds Sutherland Ltd.

### Contact Information

Address	Stadelhoferstrasse 22, 8001 Zürich
Telephone No	+41 58 255 56 50
Website	<a href="http://www.eversheds-sutherland.ch">www.eversheds-sutherland.ch</a>
Key People	Mr. Michael Mosimann, Mr. Ludovic Duarte
Year of establishment / Employees	2009 / 50

### Short Company Profile

Eversheds Sutherland is a global brand with 74 offices across Europe, Asia, Africa, the Middle East and the United States. In Switzerland, Eversheds Sutherland maintains offices in Zürich, Geneva, Berne, and Zug. We provide our clients specialized guidance in the complexities of national and international law and deliver innovative and pragmatic solutions that add value. Legal expertise, a commercial way of thinking and specific sector know-how are the cornerstones of our legal practice. Together with our global reach we are an ideal partner for legal services, wherever a business is located and whatever a business needs may be.

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## Flexstone Partners

### Contact Information

Address	Chemin de Blandonnet 8, 1214 Vernier
Telephone No	+41 22 761 70 80
Website	<a href="http://www.flexstonepartners.com">www.flexstonepartners.com</a>
Key People	Mr. David Arcauz, Mr. Eric Deram
Year of establishment / Employees	2005 / 9

### Short Company Profile

Flexstone Partners (1) is a leading Investment Manager and Advisor specialized in private assets on a global basis. With local presence in Geneva, Paris, New York and Singapore, the Company manages approximately \$ 10.4 billion (2) on behalf of large institutions and high net worth individuals (3). Our range of products and services extends from tailor-made solutions and advisory services to commingled funds, across all private asset classes (Private Equity, Mezzanine, Infrastructure...) through Primary and Secondary investments in funds, as well as direct Co-investments in buyout & growth capital transactions. Flexstone Partners is a signatory of the UN-PRI since 2014. | Flexstone Partners is an affiliate of Natixis Investment Managers, one of the world's largest asset managers with \$1.3tr AUM as of 12/31/2023. | Further information: [www.flexstonepartners.com](http://www.flexstonepartners.com) | (1) Flexstone is the name that collectively identifies Flexstone and its underlying companies. (2) Source: Flexstone Partners at 31/12/2023. Assets under management and advisory made up of commitments for closed-end private placement funds, and sum of Net Asset Value and unfunded commitments otherwise. (3) Under certain conditions related to marketing and prospection regulatory requirements specific to each entity.

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## Gestassur SA

### Contact Information

Address	Scheideggstrasse 45, 8002 Zürich
Telephone No	+41 44 552 22 20
Website	<a href="http://www.gestassur.com">www.gestassur.com</a>
Key People	Mr. Philip Waser, Mr. Simon Vuille
Year of establishment / Employees	1984 / 4

### Short Company Profile

Founded in 1984, Gestassur SA is a FINMA-registered insurance broker specializing in the analysis of professional and civil liability risks of financial institutions and in the transfer of these risks to insurers. We work with leading global insurance companies and arrange civil liability policies (D&O, E&O) as well as protection against fraud, crime and cyber-attacks. Our clients include banks, asset & fund managers as well as private equity firms and trustees.

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## H.I. Executive Consulting

### Contact Information

Address	Feldeggstrasse 26, 8008 Zürich
Telephone No	+41 44 256 10 00
Website	<a href="http://www.hiec.com">www.hiec.com</a>
Key People	Mr. Lucas Schellenberg, Ms. Isabelle Nüssli
Year of establishment / Employees	1990 / 100

### Short Company Profile

We help private equity firms and the best investment professionals Private Equity professionals must be equipped with very diverse, interdisciplinary skill sets. We help private equity firms assess top management during their due diligence Human Capital is therefore the key success factor for a fruitful investment. Accordingly, assessing managerial competence and integrity are of paramount importance in the PE environment. Besides the assessment of the management team, organization and remuneration structure, a PE Investor will also overhaul the values, motivation and intentions of the key management and scrutinize their potential for the future journey. Through Industry Specializations, we help private equity firms and the best management for their portfolio companies Once a PE firm has invested in a company, the investment has to be managed. A PE professional takes a place on the board, responsible for controlling the nances, monitoring the strategy and reporting accordingly. Additionally, they are on call for frequent management audits and hiring of top management.

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## Herculis Partners SA

### Contact Information

Address	30, rue du 23 Juin, 2900 Porrentruy
Telephone No	+41 32 552 02 20
Website	<a href="http://www.herculispartners.ch">www.herculispartners.ch</a>
Key People	Mr. Jean-Paul Periat, Mr. Nikolay Karpenko
Year of establishment / Employees	2009 / 14

### Short Company Profile

HERCULIS GROUP is a Wealth & Investment Boutique which was established in 2009 by a group of Russian and Swiss partners for bringing new added value to the Wealth Owners (HNWIs, Family Offices, Charities and Endowments) through responsible business approach in Wealth & Asset Management and Investment Banking industries taking into account principles of ethics, transparency and performance. HERCULIS GROUP consists of three pillars: Herculis Partners SA- Asset Management, Portfolio Management, Alternative Investments | Herculis Fiduciaires AG – Fiduciary & Accounting Services | Herculis Guardians SA – Anonymous safe boxes, vaults.

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## HFI Global AG

### Contact Information

Address	Adligenswilerstrasse 24, 6006 Luzern
Telephone No	+41 41 914 40 21
Website	-
Key People	Mr. Urs Altorfer, Mr. Thomas Gehring
Year of establishment / Employees	- / -

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## HFWM AG

### Contact Information

Address	Gubelstrasse 24, 6300 Zug
Telephone No	+41 43 508 41 80
Website	<a href="http://moonshot.ch/">http://moonshot.ch/</a>
Key People	Mr. Alexander Hübner, Mr. Fabian Coray
Year of establishment / Employees	2016 / 8

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### Short Company Profile

Moonshot is a globally active private markets investor network enabling individual investors to participate in private equity, venture capital, private credit and private real estate deals starting from as little as CHF 500/10'000.

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## HLD Group

### Contact Information

Address	Schnabelweg 51, 8832 Wilen bei Wollerau
Telephone No	+41 44 784 45 09
Website	<a href="http://www.groupehld.com">www.groupehld.com</a>
Key People	Mr. Hans-Peter Diener
Year of establishment / Employees	2010 / 1

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### Short Company Profile

HLD Group is an investment group created by entrepreneurs for entrepreneurs. HLD was founded by Jean-Bernard Lafonta, Jean-Philippe Hecketsweiler and Philippe Donnet. This project was born out of their desire to provide European companies in all sectors with long-term support. Since 2010, several top entrepreneurs have joined the project as shareholders. Since then, HLD has been investing in companies as true partners, with the desire to support their growth in- and outside Europe over the long term, to bolster their leading position. HLD is investing up to € 500 Mio. in equity per company, with no restrictions on duration. The capacity to invest without a time horizon is essential for fostering the development of the companies supported by HLD. New shareholders from other European countries have joined the historical investors. Together, they put their experience and know-how at the service of the entrepreneurs being supported by HLD. The Group has five teams in different European cities: Luxembourg, Amsterdam, Milan, Paris and Zürich.

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# IMCI GROUP INTERNATIONAL GMBH

## Contact Information

Address	Hardturmstrasse 161, 8005 Zürich
Telephone No	+41 79 349 25 26
Website	<a href="http://www.imci-group.com">www.imci-group.com</a>
Key People	Mr. Modesto N. Peña y Gorriñ
Year of establishment / Employees	Originally in 2004, then 2016 in the UK, and in Switzerland in Feb. 2021 / 1

## Short Company Profile

IMCI+ Group has roots going back to 1998. We are backed by IMCI+ Alliance with a network structure of advisors focusing on corporate finance, restructuring services and expansion support. This business is covered by our divisions IMCI+ Capital, IMCI+ Advisory and IMCI+ Alliance. January 2022, we had ca. 200 members worldwide in over 70 countries. Within our Alliance, we held cooperation with many EPCs and Industrial firms. | In the aspect of corporate finance, we offer financial solutions for project funding acting as an underwriter and fiduciary for Swiss and US Investors and a group of over 70 banks. IMCI+ works with private companies, stock-listed firms, and governments (PPP), providing financing solutions from 5 million USD, up to 50 billion USD. | IMCI+ is also specialized in M&A operations. Further, we do offer investment opportunities to potential investment partners (HNVI, family offices, asset managers) in our structure. | IMCI+ Group was awarded by the reputed London-based editorial, CFI Capital finance International, as Global Best Alternative Project Finance Solutions Provider – 2022. Further shortlisted by the same editorial in 2016 and 2018 as Global Best M&A Advisor.

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# invest.austria

## Contact Information

Address	Stiftgasse 21/Top 28, 1070 Vienna
Telephone No	
Website	<a href="http://www.invest-austria.com">www.invest-austria.com</a>
Key People	Mr. Arnaud Béasse, Ms. Daniela Haunstein
Year of establishment / Employees	2023 / 7

## Short Company Profile

invest.austria - Austrian Association for Private Capital: invest.austria is Austria's leading network for investors of the pre-IPO capital market. The non-profit association has set itself the goal of supporting innovation throughout Austria - by promoting and professionalizing business angels, as well as venture capital and private equity companies. With now more than 350 members, the organization has become one of the most important cornerstones of the domestic financing ecosystem.

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## IRF

### Contact Information

Address	Rämistrasse 4, 8024 Zürich
Telephone No	+41 43 244 81 44
Website	<a href="http://www.irf-reputation.ch">www.irf-reputation.ch</a>
Key People	Mr. Miriam Dippe-Nistor, Mr. Martin Meier-Pfister
Year of establishment / Employees	2002 / 16

### Short Company Profile

IRF is a leading financial PR consultancy based in Zürich with an established international network. IRF offers customized communications solutions. Its team of specialists provides clients with professional expertise and contacts as well as support with public and investor relations. IRF analyzes situations and requirements and communicates its results openly and transparently. The team of IRF has a broad experience in financial communications as well as in capital market transactions such as IPOs, M&A or private equity investments.

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## Keller Schneider Patent- und Markenanwälte AG

### Contact Information

Address	Beethovenstrasse 49, 8002 Zürich
Telephone No	+41 43 430 32 32
Website	<a href="http://www.kellerschneider.com">www.kellerschneider.com</a>
Key People	Mr. Martin Schneider, Mr. Mirko Schade
Year of establishment / Employees	1960 / 46

### Short Company Profile

Keller Schneider Patent- und Markenanwälte AG - Patent and Trademark Attorneys is an established firm of patent attorneys (physicists, engineers and scientists), trademark attorneys (lawyers) and attorneys-at-law specialised in the protection, defence and exploitation of intellectual property rights (IPR's), namely patents, trademarks, designs, copyrights and domains. Keller Schneider Patent- und Markenanwälte AG is experienced in advising of start-up companies, in IPR transactions, including due diligence issues, the assessment and evaluation of patent or trademark portfolios and the elaboration of freedom to operate solutions (FTO). In addition, Keller Schneider Patent- und Markenanwälte AG's attorneys represent clients before all Swiss, German and European courts in IPR enforcement or infringement cases.

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## Kellerhals Carrard

### Contact Information

Address	Effingerstrasse 1, 3001 Bern
Telephone No	+41 58 200 35 00
Website	<a href="http://www.kellerhals-carrard.ch">www.kellerhals-carrard.ch</a>
Key People	Mr. Beat Brechbühl, Mr. Karim Maizar
Year of establishment / Employees	1885 / 550

### Short Company Profile

Kellerhals Carrard is a full-service law firm with more than 300 legal experts and offices in Basel, Berne, Geneva, Lausanne/Sion, Lugano and Zürich as well as representative offices in Shanghai and Tokyo. The firm offers a full range of legal services for national and international clients in all areas of corporate and commercial law, with particular emphasis on M&A, financial and tax services including capital markets, litigation and arbitration.

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## KESSLER & CO Inc.

### Contact Information

Address	Forchstrasse 95, 8032 Zürich
Telephone No	+41 44 387 87 11
Website	<a href="http://www.kessler.ch">www.kessler.ch</a>
Key People	Mr. Timo Salvisberg Mr.
Year of establishment / Employees	1915 / 300

### Short Company Profile

Kessler offers a comprehensive range of services covering all aspects of insurance, such as corporate and personal insurance and pension funds. Particularly with regard to the M&A process, these range from preparing the transaction (providing information and vendor insurance due diligence) and assessing the target company (insurance due diligence) to transferring sale and purchase contract risks (M&A transaction insurance, known as Warranty & Indemnity Insurance or Reps & Warranties Insurance) and overseeing integration or resale. With its Network Partner Marsh, the Private Equity and M&A Practice of Kessler draws on more than 200 specialists all over the world, able to deal with all kinds of cross-border transactions.

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## Kloepfel Consulting GmbH

### Contact Information

Address	Werftstrasse 4, 6005 Luzern
Telephone No	+41 41 248 08 88
Website	<a href="http://www.kloepfel-consulting.com">www.kloepfel-consulting.com</a>
Key People	Mr. Stephan Hofstetter, Mr. Theodor Uljanov
Year of establishment / Employees	2008 / 3-10

### Short Company Profile

Supply Chain & Purchasing Consulting Company

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## Lenz & Staehelin

### Contact Information

Address	Route de Chêne 30, 1211 Geneva
Telephone No	+41 58 450 70 00
Website	<a href="http://www.lenzstaehelin.com">www.lenzstaehelin.com</a>
Key People	Mr. Andreas Rötheli, Mr. Sevan Antreasyan
Year of establishment / Employees	- / -

### Short Company Profile

Lenz & Staehelin is Switzerland's largest law firm with more than 200 lawyers in 3 offices. It provides a full service to its clients on all legal, regulatory and tax aspects of the private equity industry, from fundraising and structuring of private equity houses to private equity investments and buyout transactions.

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## Lenz & Staehelin

### Contact Information

Address	Brandschenkestrasse 24, 8027 Zürich
Telephone No	+41 58 450 80 00
Website	<a href="http://www.lenzstaehelin.com">www.lenzstaehelin.com</a>
Key People	Mr. Beat Kühni, Mr. Patrick Schleiffer
Year of establishment / Employees	- / -

### Short Company Profile

Lenz & Staehelin is Switzerland's largest law firm with more than 200 lawyers in 3 offices. It provides a full service to its clients on all legal, regulatory and tax aspects of the private equity industry, from fundraising and structuring of private equity houses to private equity investments and buyout transactions.

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## LEVERAGE EXPERTS AG

### Contact Information

Address	Neue Winterthurerstrasse 99, 8304 Zürich-Wallisellen
Telephone No	+41 79 211 73 19
Website	<a href="http://www.leverage-experts.com">www.leverage-experts.com</a>
Key People	Mr. Kolja A. Rafferty, Mr. Heinz Brägger
Year of establishment / Employees	2012 / 25

### Short Company Profile

Leverage Experts - The Management Advisory for critical and complex challenges in corporate transformation - Since 2012 Leverage Experts engages with decision makers in situations of growth and transformation. The team is an experienced partner for strategy, change management and M&A challenges. Leverage Experts synchronises value creation and corporate culture and guides executives and employees through complex and critical change processes. The interdisciplinary team of experts provides successful transformation and restructuring management, building on many years of experience as consultants and entrepreneurs. Leverage Experts acts with focus and confidence in challenging situations. To secure our clients' successful future, we provide highly efficient and effective consulting practices to master Situations of Rapid Change. Leverage Experts comprises an experienced and international team with qualifications from the top global Business Schools. The team is result driven, passionate to transform, grow, and revitalise businesses. The team is based in Frankfurt, Zürich and Dubai. We come on board when it really matters. At short notice. With high impact. CHANGE & WIN - Leverage Experts provisions a successful future.

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## LINDEMANN LAW

### Contact Information

Address	Mühlegasse 11, 8001 Zürich
Telephone No	+41 44 570 73 50
Website	<a href="http://www.lindemannlaw.ch">www.lindemannlaw.ch</a>
Key People	Mr. Alexander Lindemann, Mr. Raphael Züger
Year of establishment / Employees	2011 / 17

### Short Company Profile

LAW, TAX & INTELLIGENCE for ENTREPRENEURS. We are a law firm with focus on asset management, wealth management and entrepreneurs. We help with the structuring and implementation of international investment fund solutions. Our world-leading lawyers have particular expertise with Luxemburg, Malta, Liechtenstein, and the Cayman Islands. Our firm counts among its clients many of Swiss and global key players in industry and finance as well as most successful UHNWI entrepreneurs. We help entrepreneurs with all aspects in their professional and private life. We cover the entire spectrum of regulatory and business law, tax and consultancy service, from escrow to relocation, residence permits, real estate, M&A, holding structures, trusts, foundations and mutual funds. We successfully support clients in obtaining their regulatory licenses, stock exchange listings, issuance of bonds, structured products and tokens on the blockchain.

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## Loyens & Loeff Switzerland

### Contact Information

Address	Alfred Escher Strasse 50, 8002 Zürich
Telephone No	+41 43 434 67 00
Website	<a href="http://www.loyensloeff.com">www.loyensloeff.com</a>
Key People	Mr. Nicolas Wehrli, Mr. Marco Toni
Year of establishment / Employees	- / 50

### Short Company Profile

As a leading firm, Loyens & Loeff is the logical choice for a legal and tax partner if you do business in or from Switzerland, the Netherlands, Belgium and Luxembourg, our home markets. You can count on personal advice from any of our 900 advisers based in one of our offices in Switzerland and the Benelux or in key financial centers around the world. Thanks to our full-service practice, specific sector experience and thorough understanding of the market, our advisers comprehend exactly what you need.

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## LPX AG

### Contact Information

Address	Florastrasse 17, 8008 Zürich
Telephone No	+41 44 382 90 22
Website	<a href="http://www.lpx-group.com">www.lpx-group.com</a>
Key People	Mr. Michel Degosciu
Year of establishment / Employees	2004 / 8

### Short Company Profile

LPX AG is a leading research house in the field of Listed Alternatives and offers investment professionals a wide range of services, covering global listed private capital. Having been at the vanguard of alternative asset democratization since 2004, LPX AG offers representative benchmarks for the asset classes Private Equity, Infrastructure and Private Credit. It also offers research data based on in-depth research, to a broad array of financial institutions seeking liquid exposure to alternative asset classes. The indexes and research are also used as a basis for a variety of innovative index-linked financial products. Today, LPX AG is also a recognized research house and investment advisor with total assets of more than 3 billion Swiss Francs.

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## Migros-Genossenschafts-Bund

### Contact Information

Address	Limmatstrasse 152, 8031 Zürich
Telephone No	+41 58 570 27 72
Website	<a href="http://www.migros.ch">www.migros.ch</a>
Key People	Mr. Beat Arbenz
Year of establishment / Employees	- / -

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## MLL Legal AG

### Contact Information

Address	Schiffbaustrasse 2, 8005 Zürich
Telephone No	+41 58 552 08 00
Website	<a href="http://www.mll-legal.com">www.mll-legal.com</a>
Key People	Mr. Alexander Vogel, Mr. Andrea Sieber
Year of establishment / Employees	- / 250

### Short Company Profile

MLL is a technology and innovation focused Swiss law firm with around 150 lawyers in offices in Zug, Zürich, Geneva, Lausanne, London and Madrid. The firm's experienced and dynamic lawyers form a strong team of specialists that stand for innovative and solution-focused services. Given the increasing demand for innovative digital technology solutions around the world, we provide clients with tailored advice to help them develop, strengthen and protect their digital infrastructure, deliver new products and services, and enhance their operations and compliance systems. The firm has a China Desk, a Latin America Desk, an Italy Desk and a Turkey Desk that serve as a gateway to and from these regions. Swiss and international clients as diverse as corporations, banks private equity firms and family offices appreciate the accessibility and involvement of partners at MLL in representing their interests. The firm's experience in serving clients from across the sectors has given its lawyers a practical understanding of business that ensures delivery of legal advice that works in a commercial context.

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## Multiplicity Partners

### Contact Information

Address	Bodmerstrasse 5, 8002 Zürich
Telephone No	+41 44 500 45 50
Website	www.mpag.com
Key People	Mr. Andres Hefti, Mr. Thomas Ritter
Year of establishment / Employees	2010 / 7

### Short Company Profile

Multiplicity Partners is an investment firm specialised in providing liquidity to holders of private market funds and distressed assets. The firm also offers a range of advisory and governance services across alternative assets. The firm has been an active participant in the secondary market for fund interests and distressed assets since 2010.

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## Niederer Kraft Frey AG

### Contact Information

Address	Bahnhofstrasse 53, 8001 Zürich
Telephone No	+41 58 800 80 00
Website	www.nkf.ch
Key People	Mr. Ulysses von Salis, Mr. Patrik R. Peyer
Year of establishment / Employees	1936 / 100

### Short Company Profile

Niederer Kraft & Frey is one of the largest law firms in Switzerland. Our dedicated professionals have specialized knowledge and extensive experience in particular in the fields of financing, private equity and venture capital, mergers and acquisitions, corporate and employment law, stock exchange law (initial public offerings), tax as well as capital market and financial services regulation. Our wide range of national and international clients includes investment funds, banks, large and medium sized corporations, start-ups and management teams. Several of our professionals also serve on the board of directors of companies active various fields, including private equity.

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## Oaklins Switzerland AG

### Contact Information

Address	Lintheschergasse 15, 8001 Zürich
Telephone No	+41 44 268 45 35
Website	<a href="http://www.oaklins.com">www.oaklins.com</a>
Key People	Mr. Jürg Stucker, Mr. Jens Rutten
Year of establishment / Employees	1995 / 14

### Short Company Profile

Oaklins is the world's most experienced mid-market M&A advisor, with over 850 professionals globally and dedicated industry teams in 40 countries. We have closed 1,900 transactions in the past five years.

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## OBERSON ABELS Ltd.

### Contact Information

Address	20, r. De-Candolle, 1211 Geneva
Telephone No	+41 58 258 88 88
Website	<a href="http://www.obersonabels.com">www.obersonabels.com</a>
Key People	Mr. Sébastien Bettschart, Mr. Stefan Eberhard
Year of establishment / Employees	2016 / 100

### Short Company Profile

OBERSON ABELS is a Swiss boutique focusing on tax, corporate / M&A and banking & financial services law. The tax team offers bespoke advice to individuals (including estate planning, structuring of compensation packages or advice to expatriates) and corporations (including in particular in relation to transactions and complex cross-border set-ups). The tax team also assists clients in their steps before courts and the administration. Several partners teach tax or commercial law at Swiss universities. The firm's banking & finance team comprehensively advises on the ever growing field of financial regulation. The corporate / M&A team provides sophisticated advice in the fields of corporate and contract law (including in areas such as private equity, venture capital or regulated industries).

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## ONE CREATION Coopérative

### Contact Information

Address	Quai Perdonnet 5, 1800 Vevey
Telephone No	+41 21 925 00 33
Website	<a href="http://www.onecreation.org">www.onecreation.org</a>
Key People	Mr. Fulvio Maccarone, Ms. Sabine Giammarresi-Mabillard
Year of establishment / Employees	2010 / 5

### Short Company Profile

One Creation Cooperative is a Swiss investment open-end vehicle. We invest in unlisted companies active in the environmental technology sector. We look for responsible and long term investments offering sustainable growth. In our portfolio we have companies from different sizes, countries and development stages.

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## Paguasca Holding AG

### Contact Information

Address	Untermüli 6, 6300 Zug
Telephone No	+41 41 766 05 35
Website	-
Key People	Mr. Daniel Guggenheim
Year of establishment / Employees	1996 / 6

### Short Company Profile

Holding and administration of participations with related coordination, financing and management tasks for the group.

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## Pestalozzi Attorneys at Law

### Contact Information

Address	Feldeggstrasse 4, 8008 Zürich
Telephone No	+41 44 217 91 11
Website	<a href="http://www.pestalozzilaw.com">www.pestalozzilaw.com</a>
Key People	Mr. Franz Schubiger, Mr. Beat Schwarz
Year of establishment / Employees	1911 / 130

### Short Company Profile

Pestalozzi has about 90 specialized lawyers and tax experts in Zürich and Geneva. Pestalozzi advises founders, entrepreneurs, financial or strategic investors and target companies on all legal, regulatory and tax aspects of venture capital (VC), private equity (PE) and corporate finance, including incorporation, fundraising, structuring of VC and PE investments, refinancing and all exit scenarios.

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## Platinum Partners AG

### Contact Information

Address	Talacker 35, 8001 Zürich
Telephone No	+41 79 402 80 43
Website	<a href="http://www.platinum-partners.swiss">www.platinum-partners.swiss</a>
Key People	Mr. Alessandro Parenti
Year of establishment / Employees	2001 / -

### Short Company Profile

Platinum Partners AG is an independent firm in Zürich specializing in domestic and cross-border M&A, Corporate Finance and investment advisory services. We serve Swiss as well as international Professional Clients: entrepreneur- and family-owned small and medium-sized companies, MNCs, innovative growth companies, family offices, financial investors in sell-side, buy-side and fundraising endeavours. Our core market is Europe, and in particular the DACH countries and Italy. As Business Associates of Crowe Global ([www.crowe.com/global](http://www.crowe.com/global)) and members of its Global Corporate Advisory team we are able to transact in over 130 countries in the world with global presence. Please visit our webpage [www.platinum-partners.swiss](http://www.platinum-partners.swiss) for further information.

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## Prager Dreifuss AG

### Contact Information

Address	Mühlebachstrasse 6, 8008 Zürich
Telephone No	+41 44 254 55 55
Website	<a href="http://www.prager-dreifuss.com">www.prager-dreifuss.com</a>
Key People	Mr. Urs Bertschinger, Mr. Guy Deillon
Year of establishment / Employees	- / 60

### Short Company Profile

PRAGER DREIFUSS is one of Switzerland's leading law firms for business law. As an integrated partnership, we are efficiently organized and managed. We offer advice in the areas in which we can provide outstanding quality. We thus strive to find integrated, innovative solutions for our clients that are adapted to legal and economic realities. Our attention is equally focused on legal issues as on controlling business risks. We recognize our clients' needs and provide services in accordance with the requirements of the mandate. With years of experience and in-depth expertise, PRAGER DREIFUSS is ideally positioned to advise and support international and domestic clients in a wide field of legal matters. For each project, we at PRAGER DREIFUSS form the best qualified team under the leadership of a partner. About 35 lawyers are admitted as attorneys at law or tax experts. Our teams consist of a partner and lawyers of varying seniority, tailored to the project. We thus offer an attractive cost structure. This key account system guarantees the best possible efficiency, short response times and solutions that are best suited to clients' needs. We provide interdisciplinary comprehensive answers in all areas of business law. All our attorneys have acquired additional qualifications in their practice areas and completed studies abroad or work assignments in industry. Ongoing continuing education, either undertaken personally or in the context of our interdisciplinary practice groups, ensures the highest degree of competence even in highly dynamic times.

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## Privlège Ventures SA

### Contact Information

Address	Via C. Maderno 6, 6900 Lugano
Telephone No	+41 91 923 61 31
Website	<a href="http://www.privilege-ventures.com">www.privilege-ventures.com</a>
Key People	Ms. Jacqueline Ruedin Rüschi, Ms. Angelica Morrone
Year of establishment / Employees	2021 / -

### Short Company Profile

Privlège Ventures SA is a Swiss, FINMA-authorized, early-stage venture capital firm investing in Europe with a focus on Switzerland. The General Partners bring deep expertise in entrepreneurship, management, finance, and governance, essential for sustainable success. The management team and board contribute over a century of combined financial and strategic leadership experience. The firm seeks bold, ambitious, and resilient founders driving breakthrough innovations in healthtech, agrifoodtech, and cleantech.

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## Profidata AG

### Contact Information

Address	Bändliweg 30, 8048 Zürich-Altstetten
Telephone No	+41 44 736 47 47
Website	<a href="http://www.profidatagroup.com">www.profidatagroup.com</a>
Key People	Mr. Nicolas Meier, Mr. Zoran Sucic
Year of establishment / Employees	1985 / 100

### Short Company Profile

Profidata Group is specialised in developing software solutions and services to optimise the investment management process of financial institutions managing traditional and alternative investments. The company is privately owned and financed.

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## Ramus & Company AG

### Contact Information

Address	Dufourstrasse 101, 8008 Zürich
Telephone No	+41 44 344 11 22
Website	<a href="http://www.ramuscompany.com">www.ramuscompany.com</a>
Key People	Mr. Andrés F. Zweig, Mr. Joerg Eichenberger
Year of establishment / Employees	2016 / 10

### Short Company Profile

Active in M&A Advisory, Strategic Partnership, Equity & Debt Financing and Management Consulting

---

## Remora Capital SA

### Contact Information

Address	Rue du Petit-Chêne 12, 1003 Lausanne
Telephone No	+41 21 213 03 12
Website	<a href="http://www.remora-partners.ch">www.remora-partners.ch</a>
Key People	Mr. Jean-Marc Le Doussal
Year of establishment / Employees	2009 / 5

### Short Company Profile

Remora Capital SA is an independent Biotech Venture Company based in Lausanne with core focus on immunotherapy. | As immunologists and serial entrepreneurs, we contributed to the biopharmaceutical revolution, driven by immunology, that brought vaccines against pandemics, monoclonal antibodies as the most successful class of drug, immune treatments as breakthrough cures of cancer and autoimmune diseases, and new hopes to fight degenerative diseases. | We created Remora Capital to leverage our expertise in these fields and, thanks to our supporting shareholders, nurture and develop more life-changing advanced bio-therapeutics. | With our growing team and network of business-oriented scientists, patent experts, drug developers and finance professionals, we create, finance, and manage a portfolio of companies from discovery to clinical proof-of-concept. We aim at maximizing their odds of success and their strategic value for pharma partners while keeping capital efficient. | We offer frequent investment opportunities in our holding Remora Capital and in our participations to Investors keen to gain exposure to these high growth sector under the leadership of seasoned entrepreneurs.

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## Reyl & Cie SA

### Contact Information

Address	Rue du Rhône 4, 1204 Geneva
Telephone No	+41 22 816 80 00
Website	<a href="http://www.reyl.com">www.reyl.com</a>
Key People	Mr. Christian Fringhian, Mr. Xavier Ledru
Year of establishment / Employees	1973 / 200

### Short Company Profile

The REYL Group is an independent banking group providing financial advisory services and investment solutions to private and institutional clients. The REYL Group's distinctive approach is based on a constant quest for innovation and highly personalised services.

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# Rock Lake Advisors GmbH

## Contact Information

Address	Bahnhofstrasse 30, 6300 Zug
Telephone No	+41 79 418 30 67
Website	<a href="http://www.rock-lake.com">www.rock-lake.com</a>
Key People	Mr. John Cook, Mr. Javier Rivas
Year of establishment / Employees	1995 / 12

## Short Company Profile

Rock Lake Advisors is a premier independent private placement, capital advisory and business development firm whose professionals have a combined 200+ years of experience in alternative assets. The firm focuses on identifying, structuring, and placing premium alternative investment opportunities with professional investors with medium to long term investment strategies. Such opportunities may include direct and co-mingled products, private equity, venture capital, startups, private debt, real estate, new technologies and infrastructure. Rock Lake Advisors is highly selective in its requirements, focusing on clients with a clearly defined investment strategy, time horizon, market niche, favorable track record, positive impact, and a compelling story. The firm is particularly interested in themes addressing ESG, SDG and the global agenda. Our network of professionals spans the globe in the Americas, Europe, Africa, the Middle East and Asia, with backgrounds in asset management, wealth management, finance, banking, insurance, real estate, infrastructure, technology, government and entrepreneurship. Rock Lake Advisors' capital raising services may include strategy review, documentation and process, capital formation, market positioning, due diligence, communications and investor relations. On the business development side, Rock Lake Advisors helps management teams grow internationally, identify new business partners, enter new markets, evaluate market opportunities, understand risks and challenges and create value across multiple geographies, sectors and cultures. The firm's investor network includes private and institutional investors, sovereign wealth funds, family offices, as well as public entities, endowments, and fund management platforms.

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# Schellenberg Wittmer AG, Rechtsanwälte

## Contact Information

Address	Löwenstrasse 19, 8001 Zürich
Telephone No	+41 44 215 52 52
Website	<a href="http://www.swlegal.ch">www.swlegal.ch</a>
Key People	Mr. Oliver Triebold, Mr. Tarek Houdrouge
Year of establishment / Employees	- / 280

## Short Company Profile

Schellenberg Wittmer is one of the leading business law firms in Switzerland. Over 150 lawyers in Zürich, Geneva and Singapore advise domestic and international clients on all aspects of business law. Schellenberg Wittmer's Mergers & Acquisitions, Private Equity and Venture Capital Group is one of the largest and most specialised practice groups in its field in Switzerland. The Team is seconded and actively supported by experienced lawyers from other practice groups of the firm, such as tax, IP/IT, real estate, competition/merger control, employment law/human resources, capital markets, banking and finance, and is complemented by the firm's litigation and arbitration practice group with extensive expertise in corporate and M&A matters.

## schochauer ag, Attorneys-at-Law

### Contact Information

Address	Marktplatz 4, 9004 St. Gallen
Telephone No	+41 71 227 84 84
Website	<a href="http://www.schochauer.ch">www.schochauer.ch</a>
Key People	Mr. Nicolas Keller, Mr. Markus Diggelmann
Year of establishment / Employees	1970 / 32

### Short Company Profile

schochauer is one of the largest law firms in St. Gallen, Switzerland, a university town located in the eastern part of Switzerland and bordered by Germany, Austria and Liechtenstein. Founded in 1970, schochauer comprises of a team of skilled and experienced lawyers, ready to advise local, national as well as international clients in all legal matters, particularly those concerning business law. Issues in the areas of corporate and commercial, M&A, private equity and tax law are of particular importance for our practice. Our attorneys-at-law structure all sorts of business transactions and draft respective agreements, always aiming at clearly identifying and reflecting the parties' intentions and needs with the goal of avoiding future conflicts. As public notaries, we notarize public deeds in company, marital and inheritance law matters and certify copies and signatures. While most of our lawyers' work consists in advising their clients on a private and individual mandate basis, we are frequently requested to accept duties of directorship. Each partner acts as a member and / or secretary to the board of directors of companies and / or to the board of foundations with whom schochauer maintains close ties.

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## SEFID Revision AG

### Contact Information

Address	Alte Steinhauserstrasse 1, 6330 Cham
Telephone No	+41 41 748 62 30
Website	<a href="http://www.sefid.ch">www.sefid.ch</a>
Key People	Mr. Arthur Exer
Year of establishment / Employees	1983 / 18

### Short Company Profile

Wir sind ein auf Wirtschaftsprüfung und -beratung spezialisiertes Unternehmen. Unsere Kunden sind nationale und internationale Handels-, Produktions- und Dienstleistungsunternehmen. Im M&A Bereich haben wir grosse Erfahrung in der Durchführung von Due Diligence Prüfungen, bei der Erstellung von Business- und Finanzplänen sowie Bewertungen von KMU Unternehmen. International sind wir Mitglied von Nexia International.

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## SIX

### Contact Information

Address	Pfingstweidstrasse 110, 8021 Zürich
Telephone No	+41 58 399 2245
Website	<a href="http://www.six-group.com">www.six-group.com</a>
Key People	Mr. Valeria Ceccarelli, Mr. Fabian Gerber
Year of establishment / Employees	SIX: 2008 - Swiss stock exchange: 1993 /

### Short Company Profile

SIX Swiss Exchange operated by SIX, is one of the leading European exchanges, offering Swiss and international clients a comprehensive range of exchange services - listing, trading and post-trade solutions - from a single source. It is the third largest incumbent exchange in Europe in terms of free float market capitalization and the leading exchange for companies from the Life Sciences sector. With Sparks - the equity segment for small and medium-sized companies - the Swiss stock exchange is also the ideal place to list when it comes to growing your SME.

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## SMC Corporate Finance GmbH

### Contact Information

Address	Florastrasse 49, 8008 Zürich
Telephone No	+41 43 819 32 31
Website	<a href="http://www.smc-cf.ch">www.smc-cf.ch</a>
Key People	Mr. Robin Richiger, Mr. Marcel Goetsch
Year of establishment / Employees	2014 / 6

### Short Company Profile

SMC Corporate Finance is a partner-owned advisory firm focusing on small & mid cap companies, being a sparring partner to owners and management in the divestiture, merger and acquisition of companies, in financing transactions, in special situations and in other strategic projects. The clients we advise are active in a broad range of business sectors and pursue domestic and cross-border transactions.

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# **Your fund. Our expertise.**

Alternative Investment Funds.  
Structured in Switzerland.



## Solutions & Funds SA

### Contact Information

Address	Schweizergasse 10, 8001 Zürich
Telephone No	-
Website	<a href="http://www.solutionsandfunds.ch">www.solutionsandfunds.ch</a>
Key People	Mr. Martin Müller, Mr. Thomas Zimmermann
Year of establishment / Employees	2008 / 35

### Short Company Profile

Our core competence is the creation and management of your fund. We offer asset management companies, banks, insurance companies, pension funds and family offices customised fund solutions in accordance with Swiss law. As an independent fund management company, S&F focuses on your requirements. Together we create funds with the aim of creating a solid and precisely tailored offer for you. We are open in our choice of investment fields and avoid standard solutions. The foundation of Solutions & Funds consists of a comprehensive network. We combine the in-depth technical and regulatory knowledge of our experts with strong relationships to authorities, interest groups and all relevant parties in the fund market. S&F has been active as an independent Swiss fund management company since 2008. At its locations in Morges and Zürich, over 30 experts manage the funds of our clients.

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## Spicehaus Partners AG

### Contact Information

Address	Feldpark 9, 6300 Zug
Telephone No	+41 41 508 14 08
Website	<a href="http://www.spicehaus.com">www.spicehaus.com</a>
Key People	Mr. Teddy Amberg, Mr. Daniel Andres
Year of establishment / Employees	2018 / 5

### Short Company Profile

Spicehaus Partners AG is an independent Swiss venture capital investor, fully owned by its partners. The partners built-up their own companies as founders and entrepreneurs and have a long-lasting experience in the private equity and investment banking industry. As investors, they were part in some of the largest exits in the Swiss venture history, including Movu (acquired by Baloise) and Bexio (acquired by Mobiliar). Spicehaus Partners focuses on Swiss technology startups in the area of digital transformation.

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## Storskogen Schweiz AG

### Contact Information

Address	Alfred-Escher-Strasse 50-60, 8002 Zürich
Telephone No	+41 43 344 99 67
Website	<a href="http://www.storskogen.com">www.storskogen.com</a>
Key People	Mr. Sandro Wiesendanger
Year of establishment / Employees	2012 / 15

### Short Company Profile

Unternehmensgruppe aus Schweden mit der Ambition, der beste Eigentümer für kleine und mittlere Unternehmen zu sein. Aktuell umfasst unsere Unternehmensgruppe 115 Unternehmen mit rund EUR 3 Mia. Umsatz.

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## Suva

### Contact Information

Address	Rösslimattstrasse 39, 6005 Luzern
Telephone No	+41 41 419 51 11
Website	<a href="http://www.suva.ch">www.suva.ch</a>
Key People	Mr. Francesco Kälin
Year of establishment / Employees	1918 / 8

### Short Company Profile

Suva (Swiss National Accident Insurance Institution) is Switzerland's largest provider of accident insurance. Suva insures secondary business sector employees, unemployed persons and employees of the Swiss armed forces against occupational and non-occupational accidents and occupational diseases. Suva is a financially independent, non-profit company under Swiss public law with headquarters in Lucerne and 19 agencies throughout Switzerland.

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## Valfor Attorneys-at-law Association

### Contact Information

Address	St. Annagasse 9, 8021 Zürich
Telephone No	+41 58 220 37 00
Website	<a href="http://www.valfor.ch">www.valfor.ch</a>
Key People	Mr. Stefan Scherrer, Mr. Thomas Schmid
Year of establishment / Employees	2024 / 100+

### Short Company Profile

valfor is one of the most competitive national business law firms in Switzerland, with more than 80 lawyers across six offices in Switzerland and one office in Brussels. As a one-stop shop, valfor provides comprehensive legal services to meet diverse client needs. Our strength lies in our extensive experience, deep understanding of local laws and customs, and unwavering commitment to excellence. We foster a corporate culture based on close collaboration, shared values, and a dynamic, diverse, and sustainable working environment—all with the goal of creating added value for our clients.

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## Verve Capital Partners AG

### Contact Information

Address	Gubelstrasse 12, 6300 Zug
Telephone No	+41 44 380 29 35
Website	<a href="http://www.verve.vc">www.verve.vc</a>
Key People	Mr. Steffen Wagner, Mr. Chris Gay-Crosier
Year of establishment / Employees	2010 / 30

### Short Company Profile

Verve Ventures is one of Europe's most active deep tech investors. We have invested in more than 180 science—and technology-driven companies from the Seed stage onward. We invest based on topical expertise in energy and resources, the future of computing, and health and bio.

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## VISCHER AG

### Contact Information

Address	Schützengasse 1, 8021 Zürich
Telephone No	+41 58 211 34 00
Website	<a href="http://www.vischer.com">www.vischer.com</a>
Key People	Mr. Gian-Andrea Caprez
Year of establishment / Employees	2000 / 200

### Short Company Profile

VISCHER is a leading Swiss business law firm with offices in Zürich, Basel and Geneva. Our areas of expertise include legal services in the context of M&A, private equity and venture capital transactions. We assist companies and their investors during the various development stages from early stage financing to growth financing and exit transactions (including management buyouts, leveraged buyouts, trade sales and IPOs).

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## Walder Wyss Ltd.

### Contact Information

Address	Seefeldstrasse 123, 8034 Zürich
Telephone No	+41 58 658 58 58
Website	<a href="http://www.walderwyss.com">www.walderwyss.com</a>
Key People	Mr. Luc Defferrard
Year of establishment / Employees	1972 / 350

### Short Company Profile

Walder Wyss is a law firm specializing in corporate and commercial law, corporate finance and M&A, banking law, intellectual property and competition law, dispute resolution and tax law.

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## Wineus AG

### Contact Information

Address	Gubelstrasse 11, 6300 Zug
Telephone No	+41 58 274 77 00
Website	<a href="http://www.wineus.ch">www.wineus.ch</a>
Key People	Mr. Yves Cheridito, Mr. Xavier Alonso
Year of establishment / Employees	2008 / 20

### Short Company Profile

Private equity company investing in selected industries (see homepage) and offering financial services such as M&A advice, financing solutions and general investment advice also to external clients.

## Individual Members

(without academic titles)

Surname	Forename	Company	Town
Baldauf	Jörg	Secuens AG	Pfäffikon
Bally	Nicolas		Zürich
Beker	Julien		Geneva
Belaiba	Inès		Givrins
Bergman	Annelore		Küsnacht
Bergstroem	Christer	Capital Rewards Partners GmbH	Zug
Bernegger	Marc P.	Bernegger Ventures	Zürich
Birk	Martin	TransHeps AG	Weiningen ZH
Bloch	Olivier	Bloch Avocat	Yverdon-les-Bains
Blumberger	Olivier		Veyrier-du-Lac
Bonnard	Yves		Lausanne
Boog	Dino		Hünenberg See
Bouille	Grégoire	A-Nova LLC	Lausanne
Burger	Max		Hong Kong
Businger	Simon	Nahmani Grunder & Cie AG	Zürich
Cavigilli	Anja	CH Advisors	Zollikon
Chenyao Liu	Khloé	Sutton Capital	New York
Collart	Sébastien	100 Legal	Geneva
de Boursetty	Vincent	Colmar Capital	Zug
de Vallière	Philippe		Niederlenz
Doutreleau	Ludovic		Genève
Eiglmeier	Thorsten	ONE group solutions S.A.	Howald
Elkaim	Anne		Zug
Elkrief	Laurent	Primexperts	Geneva
Engel-Tomsa	Elena		Wien
Enzler	Alex	MME	Zürich
Etter	Jürg		Winterthur
Faber	Dominic		Zug
Ferrato	Marco		Kilchberg
Flegbo-Berney	Marie	Bonnard Lawson	Lancy/GE
Frei	Patrik	Venture Valuation AG	Zürich
Fritschi	Richard	Fritschi Management GmbH	Zug
Garret	Ludovic Robert		Zürich
Gensior	Sebastian		Meilen
Gerceker	Metin	AK2 Executive Consulting	Staad SG
Gnaegi	Thomas	Marcuard Family Office Ltd.	Zürich

Surname	Forename	Company	Town
Goette	Benedict	Compass Capital AG	Baar
Guye	Patrick	Trilliome	Zürich
Haemmig	Martin	CeTIM / Stanford University	Ennetbaden
Hainard	Lois	Bonnard Lawson	Lausanne
Harryson	Sigvald	iKNOW-WHO GmbH	Pfäffikon
Helbling	Dominique	Coppertrail AG	Zug
Hess	Matthias		Erlenbach
Iacopetta	Jean-Pierre	Altaria Investment Management Holding AG	Zug
Jaccard	Michel	id est avocats sàrl	Lausanne
Jeger	Rolf	JEGER CONSULT	Wollerau
Joergensen	Mads	Georg Fischer AG	Schaffhausen
Kolliver	Daniel		Baar
Kuhn	Peter	MME	Zürich
Lorz	Michael		St. Gallen
Lucchin	Marco	WExecutive	Zürich
Maccarone	Fulvio		Chavannes des Bois
Meylan-Boissier	Lorine	Junod Halpérin	Geneva 12
Middel	Andrea	Asturia Capital Partners GmbH	Zürich
mit K	Kristina	Kristina mit K	Schindellegi
Moetteli	John		Arbon
Moser	Martin	Bratschi AG	Bern
Moulin	Benoît	DOMOS FS	London
Oelgarth	Arndt		Riehen
Orgland	Magne	Norga Capital AG	Teufen AR
Peter	Uwe		Dresden
Prinz	Patrick		Thalwil
Raber	Marc	PMC Transactions AG	Oberaegeri
Ramseier	Urs	CS CorpSana AG	Pratteln
Remke	Sven		Altikon ZH
Rey	Daniel	Knecht Management	Windisch
Rudolph	Kai		Zürich
Rueppel	Rainer A.		Rapperswil
Schmiderer	Christian	Schmiderer Beteiligungen und Beratung	Schindellegi
Schmidt	Kay	BDCG GmbH	Zug
Schönmann	Beat	Beluga Capital Inc.	Zürich
Schwarz	Johannes	Zugimpex International GmbH	Cham
Schwarz	Tobias	T Schwarz Management GmbH	Pfäffikon
Sibbern	Eric		Zürich
Stanat	Thomas		Gland

Surname	Forename	Company	Town
Stohler	Sandra	Elisir Capital LLC	Zürich
Stricker	Sandro	Konsento AG	Zürich
Studerus	Phyllis A.		Herrliberg
Sykes	Hugo	MGMT SA	La Croix-sur-Lutry
Toretta	Jonathan	TAE Global GmbH	Luzern
Tschopp	Felix	Tschopp Group AG	Zug
Tschütscher	Peter	KGAL Investment Management	Grünwald
Udry	Daniel	100 Legal	Genève
Villiger	Patrick		Zug
Vollstedt	Markus	biasedbiz GmbH	Affoltern am Albis
von Rohr	Peter		Winzgau
von Spee	Emanuel		Kilchberg ZH
Wagner	Lucian	EuroUS Ventures	Zürich
Walker	Gregory	Walker Risk Solution AG	Zug
Weber	Martin K.	Roesle Frick & Partners	Zürich
Weibel	Matthias P.	FAES Finanz AG	Wollerau
Wein	Nikolaus	Nikolaus Wein Management Consulting	Forch
Werder	Matthias S.		Freienbach
Wiesli	Martin	Wiesli Rechtsanwälte	Zürich
Wilkie	Penny		Sursee
Zahner	Martin	Apliqo Investment Solution AG	Zürich
Zorzut	Annalisa		Milan
Zubler	Roger		Küsnacht ZH
Zuppiger	Michael	AWI Anlagestiftung	Winterthur

## Honorary Members

(without academic titles)

Surname	Forename	Company	Town
Geilinger	Ulrich W.	HBM Partners AG	Zug
Lattmann	Massimo S.	Venture Partners	Zürich
Wyss	Hugo		Chiasso

## Young SECA Members

(without academic titles)

Surname	Forename	Company	Town
Ackermann	Jack		Luzern
Ahmed	Sheraz		Montreux
Allinger	Michael	Ernst & Young AG	Zürich
Ånerud	Erik	BE Bio Energy Group AG	Zürich
Arnold Monsores	Victoria	BlueOrchard Finance	Zürich
Ayubi	Zammim		Zürich
Badet	Sébastien		Zürich
Bai	Xue	Dx consulting	Pfäffikon
Baier	Michael	Wenger Vieli AG	Zug
Bargholz	Chris		Stäfa
Barra	Cédric	Occident Group AG	Zug
Bärtsch	Stephan		Zürich
Baumberger	Marc	MLL Legal AG	Zürich
Belingar	Antoine	Domos FS	Luxembourg
Bernet	Sandro	VISCHER AG	Zürich
Beyene	Samuel	Grant Thornton AG	Zürich
Bianchetti	Fabio	Grant Thornton AG	Zürich
Bianchini	Dylan		Zürich
Bidwell	Sam		Villars-sur-Ollon
Biggoer	Thierry	CGS Management AG	Pfäffikon
Bittner	André	Wüest Partner AG	Bülach
Borner	Thierry	Emerald Technology Ventures AG	Zürich
Bossard	Andreas	MLL Legal AG	Zürich
Brawand	Christophe	Swissport	Zürich
Breitenstein	Bruno	eevolve AG	Zürich
Brenner	Jonas	Spicehaus Partners AG	Zug
Breu	Manuel		Horgen
Brotschi	Marco	Deloitte AG	Wiesendangen
Brügger	Adrian	PwC	Zürich
Bucher	Patrick		Zürich
Bumann	Jimmy	UBS Switzerland AG	Zürich
Bumann	Luca		Luzern
Buschta	Stephanie	Lenz & Staehelin	Zürich
Camenzind	Andreas	Renaissance Anlagestiftung	Lausanne
Caspar	Gustav	CONSTELLATION CAPITAL AG	Freienbach
Christen	Alexander	FiveT Fintech AG	Zürich

Surname	Forename	Company	Town
Corbet	Julian Yves Richard		Zürich
Cvetkovic	Milan	Paula Invest AG	Zürich
de Camborne Lucy	Thomas		Rougemont
De Vecchi	Alessandro	MLL Legal AG	Zürich
Demirtop	Eray	UBS Switzerland AG	Zürich
Di Tommaso	Giuseppe		Wilen SZ
Dimitrov	Radoslav		Zürich
Dippe	Miriam	IRF	Zürich
Doillon	Yohann	Accorata	Zürich
Dravidan	Sunny	Weigel Corporate Finance	Root
Du	Patrick Xin		Baar-Zug
Duss	Christoph	Wineus AG	Zug
Eckel	Daniel	Ernst & Young Ltd	Zürich
Egger	Raphael	EDB (Egger Dommer Bär KIG)	Basel
Eisenbart	Reto	Soleal Unternehmerkapital AG	Zürich
Eitle	Michael	Scope Law AG	Zürich
Endrizzi	Stefano		Wien
Erben	Michael	Schellenberg Wittmer AG	Zürich
Ershov	Daniil		Erlenbach ZH
Eschmann	Alexander		Zürich
Etter	Lukas		Wilen b. Wollerau
Fehr	Oliver		Zumikon
Finke	Fabian	Bluwat AG	Zug
Fischer	Marc	Ernst & Young AG	Zürich
Fischermanns	Till	Grant Thornton AG	Zürich
Friedemann	Laetitia		Zürich
Friedrich	Alain	Lex Futura AG	Root
Fritz	Daniel	Houlihan Lokey	Zürich
Gansen	Chris Frank	Private Investment Partners (VP Bank AG)	Vaduz
Gebrael	Michel		Tassin
Gerber	Selina		Zürich
Grassi	Gianluca	iCapital	Zürich
Groen	Leor		Zürich
Gutzwiller	Christian		Zürich
Hasler	Timo A.	Homburger AG	Zürich
Hasler-Castell	Barbora	MLL Legal AG	Baar
Haueter	Tobias	CAMEUS	Altendorf
Held	Christina	Ernst & Young Ltd	Zürich



Surname	Forename	Company	Town
Held	Lukas	Lenz & Staehelin	Zürich
Hengartner	Gianni		Thalwil
Hesseling	Alexander	LFPE S.A.	Geneva
Hostettler	Fabio	v.FISCHER INVESTAS	Bern
Hubacher	Kevin Michael	MLL Legal AG	Zürich
Jakob	Marcel	Schellenberg Wittmer AG	Zürich
Jermann	Patrick	Schweizer Nachfolge Experten AG	Zürich
Job	Maximilien	Evoco AG	Zürich
Junak	Maxime	Alpha Leonis Partners AG	Zürich
Kakarakis	Alexandros	Wineus AG	Zürich
Kakrida	Anna		Luxembourg
Karakasidis	Efstratios (Stratos)		Geneva
Knapstein	Nick	Evoco AG	Zürich
Kobluk	Dario	v.FISCHER INVESTAS AG	Bern
Kohler	Edmond	Schellenberg Wittmer Ltd	Geneva
Korotkovs	Vitalijs	UBS AG	Zürich
Kothari	Vinamra	Partners Group	Baar
Kräuliger	Lukas	Wineus AG	Zürich
Kricorian	Alexis		Walchwil
Kuhn	Fabian		Aarau
Kurum	Rémy	BlueOrchard	Zürich
Kutschker	Valentin	KPMG AG	Zürich
Lamonaca	Gianluca	Portfolio Advisors LLC	Zürich
Lanfranchi	Alessandro	Lakestar Advisors	Zürich
Le Thoeur	Florian		Zürich
Lehner	Fabian P.		Winterthur
Levy	Joe	PwC	Zürich
Li	Lingwei	Microsoft Schweiz	Zürich
Lodha	Meha		Meilen
Loosli	Dorian	Innovationsstiftung der Schwyzer Kantonalbank	Schwyz
Luchs	Pascal		Baar
Lupicini	Roberto	Ernst & Young AG	Zürich
Maggio	Roman	Alpana Ventures	Geneva
Maibach	Joël	UBS Switzerland AG	Lausanne
Mauriand	Christian	Roivant Sciences GmbH	Basel
Meile	Rebecca	Ancor	Zürich
Menghini	Fabiano	Lenz & Staehelin	Zürich
Miklos	Melinda		Lugano
Mosca	Nicolas	UBS Switzerland AG	Lausanne

Surname	Forename	Company	Town
Möschle	Matthias		Zürich
Motovilova	Olga		Zürich
Müller	Sigrid		Zürich
Mustafazade	Nigar	VISCHER Geneva LLC	Geneva 3
Nallet	Julien	Avenia Capital	Genève
Nguyen	Beli		Zürich
Nisevic	Gordana	VISCHER AG	Zürich
Nolè	Noah	eevolve AG	Zürich
Nuber	Nicolai	Kellerhals Carrard Zürich	Zürich
Nussbaum	Ines		Zürich
Oberzaucher	Lisa	eevolve AG	Zürich
Ongaro	Greta	Ernst & Young AG	Zürich
Otsmani	Ismael	CAPCO, The Capital Markets Company	Zürich
Ott	Rainer	Portfolio Advisors LLC	Zürich
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Pfister	Mark Valerius		Unterägeri
Pierascenzi	Fabio	Zürcher Kantonalbank	Zürich
Pitschen	Gilles	Loyens & Loeff Switzerland LLC	Zürich
Pizzatti	Emanuele	Futurewave AG	Baar
Prieto	Julia	Alpha Leonis Partners AG	Zürich
Projer	Stefan	Ernst & Young AG	Zürich
Protti	Gulnara	UBS AG	Zürich
Ramöller	Johannes	Ernst & Young Ltd	Zürich
Ramstein	William	SICTIC	Zürich
Reusser	Saverio		Schlieren
Robbiani	Stefano	eevolve AG	Zürich
Rodts	Ben		Zürich
Roeck	Martin	Working Capital Fund	Washington D.C.
Rohr	Michael	KPMG AG	Zürich
Rokitta	David	R&P Capital AG	Zug
Rolli	Frank	The Corporate Finance Group AG	Zürich
Röllin	Rahel	UBS AG	Zürich
Salcedas	Jana	PwC	Geneva
Salzmann	Livia	Storskogen Schweiz AG	Zürich
Saner	Stefan	saner consulting	Olten
Sarun	Monyneath	Ernst & Young AG	Zürich
Sbetta	Gianmaria	Venturelab	Schlieren
Schaffner	Tom		Aarau

Surname	Forename	Company	Town
Schenk	Norbert		Zürich
Schenk	Julien		Colombier
Scherrer	Christa	eevolve AG	Zürich
Schläfli	Jeanne	Ernst & Young AG	Zürich
Schmid	Ralph	Artisa Developer AG	Zürich
Schmid	Robin		Wallisellen
Schmid	Ronny	Bär & Karrer AG	Geneva 3
Schmidli	Chantal-Claire		Carouge
Schmucki	Fabio		Wollerau
Schmuckli	Andreas	PwC	Zürich
Schweitzer	Sebastian		Dietikon
Schwyn	Andreas		Binningen
Siklosi	Katalin	Niederer Kraft Frey AG	Zürich
Silberschmidt	Dario	Kellerhals Carrard	Zürich
Simoniello	Daniele	Schellenberg Wittmer AG	Zürich
Soriano	Massimo		Zürich
Stahel	Patrick	Ernst & Young AG	Zürich
Stäheli	Sandro		Adetswil
Stämpfli	Luana	Bär & Karrer AG	Zürich
Stark	Anatoli		Zollikerg
Steiner	Stefan	Venturelab	Schlieren
Steinmetz	Christian	Alpinum Solutions	Zürich
Stephenson	Mona	MLL Legal AG	Genève 3
Stich	Sandro		Lenzburg
Stöckl	Alex	Wingman AG	Zürich
Stöckli	Julian		St. Gallen
Strabel	Lukas		Basel
Stucki	Marc	eevolve AG	Zürich
Studer	Casper		Zürich
Sulser	Carlo	Homburger AG	Zürich
Suter	Melina	Schellenberg Wittmer AG	Zürich
Tadi	Paolo	UBS AG	Zürich
Tribolet	Grégoire	Schellenberg Wittmer AG	Geneva
Trnjanin	Admir		Zürich
Tunik	Gabriel	Ekkio Capital AG	Zürich
Turrettini	Pierre	Borel & Barbey	Genève
Urech	Florian	Galenica	Bern
Uster	Raphael	Invision AG	Zug
Uzun	Yasin	PwC	Zürich

Surname	Forename	Company	Town
v. Hohenhau	Thomas	VP Bank	Triesen
Vainio	Nathalie	Loyens & Loeff Schweiz GmbH	Zürich
Valle	Lorenzo		Lugano
Vetterli	Benjam		Wilén bei Wollerau
Vibert	Timothy	Venture Kick	Küsnacht
Vogel	Jolanda	UBS Switzerland AG	Zürich
Vollmar	Cédric		Luzern
von Burg	Cyrill	Zugerberg Finanz AG	Zug
Vuarnoz	Yves		Ebmatingen
Weber	Noah	CONSTELLATION CAPITAL AG	Freienbach
West	Melissa	Partners Group	Baar
Wiesendanger	Sandro	Storskogen Schweiz AG	Zürich
Wilhelm	Melanie	Loyens & Loeff Schweiz GmbH	Zürich
Wollschlaeger	Benedict		Zürich
Wroblewski	Christopher		Zürich
Wyss	Gian		Zug
Wyss	Fabrizio	UBS Business Solutions AG CH	Zürich
Xie	Xiaoqiao		Hünenberg See
Yeo	Kaiyan	Homburger AG	Zürich
Zellweger	Christoph	MME Legal AG	Zürich
Ziegler	Sven	Invision AG	Zug
Zingg	Sandro	CGS Management AG	Pfäffikon
Zinniker	Joel	v.FISCHER INVESTAS AG	Bern
Zosso	Fabrice	Petiole Asset Management	Zürich

## Honorary Members - Young SECA

(without academic titles)

Surname	Forename	Company	Town
Bernegger	Marc P.	Bernegger Ventures	Zürich
Frei	Alan	Astille GmbH	Zürich
von Hohenhau	Thomas		Zürich
Steiner	Stefan	Venturelab	Zürich



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Association Suisse des Investisseurs en Capital et de Financement

# Partner Associations

**Contact Information**

Address	Stiftgasse 21/Top 28, 1070 Vienna
Telephone No	
Website	<a href="http://www.invest-austria.com">www.invest-austria.com</a>
Key People	Mr. Arnaud Béasse
Year of establishment, Employees	2023 / 7

**Short Company Profile**

invest.austria - Austrian Association for Private Capital: invest.austria is Austria's leading network for investors of the pre-IPO capital market. The non-profit association has set itself the goal of supporting innovation throughout Austria - by promoting and professionalizing business angels, as well as venture capital and private equity companies. With now more than 350 members, the organization has become one of the most important cornerstones of the domestic financing ecosystem.

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**Bundesverband Beteiligungskapital e.V.****Contact Information**

Address	Reinhardtstraße 29b, 10117 Berlin
Telephone No	+49 30 306 98 20
Website	<a href="http://www.bvkap.de">www.bvkap.de</a>
Key People	Ms. Ulrike Hinrichs
Year of establishment, Employees	1989 / -

**Short Company Profile**

Bundesverband Beteiligungskapital e.V. is the representative of the German private equity industry covering private equity firms, from venture capital through growth capital to buyouts, as well as institutional investors. It is the mission of the BVK to create best possible environmental conditions for the industry in Germany. This requires improving tax and legal environmental conditions for private equity in Germany in dialogue with political and administrative decision-makers, facilitating the access to capital sources, surveying the markets and analysing market trends, and supporting our members in exchanging their experiences. To achieve this, systematic industry communication is fundamental like the BVK pursues it together with its 300 members.

## LPEA – Luxembourg Private Equity & Venture Capital Association



### Contact Information

Address	12, Rue Erasme, 1468 Luxembourg
Telephone No	+352 28 68 19 602
Website	<a href="http://www.lpea.lu">www.lpea.lu</a>
Key People	Mr. Stephane Pesch Mr. Luis Galveias
Year of establishment, Employees	2010 / 5

### Short Company Profile

The Luxembourg Private Equity and Venture Capital Association (LPEA) is the representative body of private equity and venture capital professionals in Luxembourg. With over 340 members, LPEA plays a leading role in the discussion and development of the investment framework and actively promotes the industry beyond the country's borders. Luxembourg disposes of a stable tax regime and is today at the forefront of international PE regulation providing a flexible, secure, predictable and multi-lingual jurisdiction to operate in. LPEA provides a dynamic and interactive platform for its members to discuss and exchange information and organises working meetings and networking opportunities on a regular basis.

## Europe's Private Equity and Venture Capital Association Landscape



**1) APCRI – Associação Portuguesa de Capital de Risco**

Lisbon

[www.apcri.pt](http://www.apcri.pt), [geral@apcri.pt](mailto:geral@apcri.pt)

**2) SPAINCAP**

Madrid

[www.spaincap.org](http://www.spaincap.org), [info@spaincap.org](mailto:info@spaincap.org)

**3) IVCA – Irish Venture Capital Association**

Dublin

[www.ivca.ie](http://www.ivca.ie), [sjlarkin@ivca.ie](mailto:sjlarkin@ivca.ie)

**4) BVCA – British Private Equity & Venture Capital Association**

London

[www.bvca.co.uk](http://www.bvca.co.uk), [bvca@bvca.co.uk](mailto:bvca@bvca.co.uk)

**5) France Invest**

Paris

[www.franceinvest.eu](http://www.franceinvest.eu),  
[accueil@franceinvest.eu](mailto:accueil@franceinvest.eu)

**6) BVA – Belgian Venture Capital & Private Equity Association**

Brussels

[www.bva.be](http://www.bva.be), [info@bva.be](mailto:info@bva.be)



- 7) **Invest Europe**  
Brussels  
[www.investeurope.eu](http://www.investeurope.eu),  
[info@investeurope.eu](mailto:info@investeurope.eu)
- 8) **SECA – Swiss Private Equity and Corporate Finance Association**  
Rotkreuz ZG  
[www.seca.ch](http://www.seca.ch), [info@seca.ch](mailto:info@seca.ch)
- 9) **AIFI – Italian Private Equity, Venture Capital and Private Debt Association**  
Milan  
[www.aifi.it](http://www.aifi.it), [info@aifi.it](mailto:info@aifi.it)
- 10) **invest.austria**  
Vienna  
[www.invest-austria.com](http://www.invest-austria.com),  
[office@invest-austria.com](mailto:office@invest-austria.com)
- 11) **CVCA – Croatian Private Equity and Venture Capital Association**  
Zagreb  
[www.cvca.hr](http://www.cvca.hr),  
[mirna.marovic@cvca.hr](mailto:mirna.marovic@cvca.hr)
- 12) **HVCA – Hellenic Venture Capital Association**  
Athens  
[www.hvca.gr](http://www.hvca.gr), [info@hvca.gr](mailto:info@hvca.gr)
- 13) **BVCA – Bulgarian Private Equity and Venture Capital Association**  
Sofia  
[www.bvca.bg](http://www.bvca.bg), [office@bvca.bg](mailto:office@bvca.bg)
- 14) **AAF – Asociatia Administratorilor de Fonduri din Romania**  
Bucuresti  
[www.aaf.ro](http://www.aaf.ro), [office@aaf.ro](mailto:office@aaf.ro)
- 15) **SPEA – Serbian Private Equity Association**  
Belgrade  
[www.spea.rs](http://www.spea.rs), [office@spea.rs](mailto:office@spea.rs)
- 16) **HVCA – Hungarian Private Equity and Venture Capital Association**  
Budapest  
[www.hvca.hu](http://www.hvca.hu), [hvca@hvca.hu](mailto:hvca@hvca.hu)
- 17) **SLOVCA – Slovak Venture Capital & Private Equity Association**  
Bratislava  
[www.slovca.sk](http://www.slovca.sk), [slovca@slovca.sk](mailto:slovca@slovca.sk)
- 18) **CVCA – Czech Private Equity & Venture Capital Association**  
Praha  
[www.cvca.cz](http://www.cvca.cz), [pickova@cvca.cz](mailto:pickova@cvca.cz)
- 19) **BVK – Bundesverband Beteiligungskapital e.V.**  
Berlin  
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- 20) **Aktive Ejere**  
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- 21) **SVCA – Swedish Private Equity and Venture Capital Association**  
Stockholm  
[www.svca.se](http://www.svca.se), [info@svca.se](mailto:info@svca.se)
- 22) **RVCA – Russian Venture Capital Association**  
Saint Petersburg  
[www.rvca.ru](http://www.rvca.ru), [rvca@rvca.ru](mailto:rvca@rvca.ru)
- 23) **PSIK – Polish Private Equity and Venture Capital Association**  
Warsaw  
[www.psik.org.pl](http://www.psik.org.pl), [psik@psik.org.pl](mailto:psik@psik.org.pl)
- 24) **UVCA – Ukranian Venture Capital & Private Equity Association**  
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**SECA**

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Schweizerische Vereinigung für Unternehmensfinanzierung  
Association Suisse des Investisseurs en Capital et de Financement

# Articles of Association & Model Documentations

## Articles of Association & Model Documentations

The Articles of Association of SECA and SECA Model Documentations can be downloaded free of charge on the SECA website:

→ [www.seca.ch/en/our-activities/model-documentation](http://www.seca.ch/en/our-activities/model-documentation)

### **SECA Model Documentation: Swiss Limited Partnership**

SECA promoted and accompanied the introduction of the limited partnership in Swiss legislation very actively from the start. In a joint effort with the Swiss Funds & Asset Management Association SFAMA, SECA (under the lead of Hannes Glaus) has drawn up a model prospectus and a company agreement for the limited partnership for collective investments which was acknowledged and accepted by FINMA as the basis for applications of authorizations. The documentation helps structuring the limited partnership and aims at smoothening the application procedure with FINMA.

### **SECA Model Documentation: Equity Financings for Swiss Startups**

Together with outside experts, SECA has drawn up a model documentation for venture capital transactions in the range of CHF 0.5 – 5 Mio. ("Model Documentation light") and CHF 5 – 20 Mio. ("Model Documentation large"). The documentation comprising a term sheet, an investment agreement, a shareholders agreement, a cap-table, articles of association and board regulations can be downloaded free of charge.

The documentation makes venture investments in Switzerland more efficient and has increasingly become a standard for venture investments in Switzerland. The Legal & Tax Chapter encourages everyone to let it know of any shortcomings in order to constantly improve the documentation.

### **SECA Model Documentation: Convertible Loans for Swiss Startups**

Building on SECA's longstanding efforts and ambition to contribute to the efficiency of transactions in the Swiss venture capital market, SECA has launched a Model Documentation for convertible loan investments into Swiss startups.

The CLA Model Documentation consists of short-form as well as long-form versions of a term sheet as well as a convertible loan agreement, in both cases including annotations that aim at providing further drafting guidance.

SECA would like to thank its Legal & Tax Chapter for its initiative and the following participants for their contributions and the many hours which went into the documentations.

- **Claudio Bazzi**, Bratschi AG
- **Ion Eglin**, Bratschi AG
- **Martin Frey**, Baker & McKenzie
- **Dieter Gericke**, Homburger AG
- **Hannes Glaus**, BWB Services AG
- **Michel Jaccard**, id est avocats
- **Beat Kühni**, Lenz & Staehelin
- **Karim Maizar**, Kellerhals Carrard
- **Beat Speck**, Wenger & Vieli AG
- **Michael Trippel**, Bär & Karrer AG
- **Oliver Triebold**, Schellenberg Wittmer
- **Ulysses von Salis**, Niederer Kraft & Frey
- **Christian Wenger**, Wenger & Vieli AG





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# SECA Membership Benefits

## Who is SECA?

The Swiss Private Equity & Corporate Finance Association (SECA) is the representative body for Switzerland's private equity, venture capital and corporate finance industries. SECA has the objective to promote private equity and corporate finance activities in Switzerland. Meanwhile, SECA has a strong basis of more than 550 members, which is composed of several equity investment companies, banks, corporate finance advisors, auditing companies, management consultants, lawyers and private investors.

The association is a non-profit organization and has the following purposes:

- to promote corporate finance and private equity activities in the public and the relevant target groups;
- to promote the exchange of ideas and the cooperation between members;
- to contribute to the professional education and development of the members and their clients;
- to represent the members views and interests in discussion with government and other bodies;
- to establish and maintain ethical and professional standards.

In addition to promoting private equity & corporate finance aspects in the public, SECA provides a platform to its members to exchange information and experiences. The main activities of SECA are:

- More than 15 seminars, events and luncheons per year about relevant topics
- Publication of statistics about private equity investment and management buyout activities in Switzerland
- Regularly publication of the SECA eNewsletter
- Working groups (e.g. working on a Code of Conduct of PE investments)
- Contacts of other associations and state bodies (lobbying)

For further information please visit our homepage [www.seca.ch](http://www.seca.ch).



## Why become a SECA member?

The members of SECA are usually involved in one or more Private Equity Investments and/or Corporate Finance activities. By becoming a member of SECA, you are supporting the expansion of equity financing and corporate finance consulting in Switzerland as well as being part of our professional association. In addition to that, becoming a SECA member yields several valuable advantages:

- be part of the professional community
- receive information on Private Equity and Corporate Finance
- participate in Events
- benefit from SECA's efforts to improve the business environment in Switzerland

SECA distinguishes between four different types of memberships: Full Membership, Associate Membership, Individual Membership and Young SECA Membership. Each of these affiliations holds special kind of benefits.

## How to become a SECA member?

If you are interested in becoming a SECA member, please visit our homepage [www.seca.ch](http://www.seca.ch) and fill in the membership application.

If you have any questions, please contact us. We can be reached at the number +41 41 757 67 77 or by e-mail to [info@seca.ch](mailto:info@seca.ch).

Your notes

## Recent SECA and SECA related Publications



For further publications, information and the possibility to order, please see: [www.seca.ch](http://www.seca.ch) / knowledge library

## SECA eNewsletter

Since the first SECA eNewsletter was released in September 2002 we published more than 545 SECA eNewsletters. They are released frequently and contains news about the SECA, Venture Capital, Private Equity, Impact Investing, Corporate Finance, and Mergers & Acquisitions industry. For registration, please visit our website or send us an e-mail.



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